

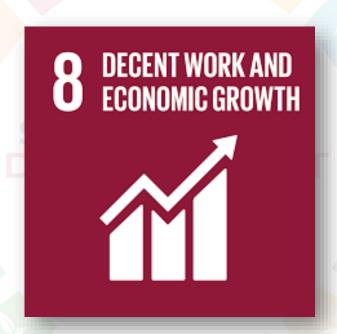


REPORT 2022







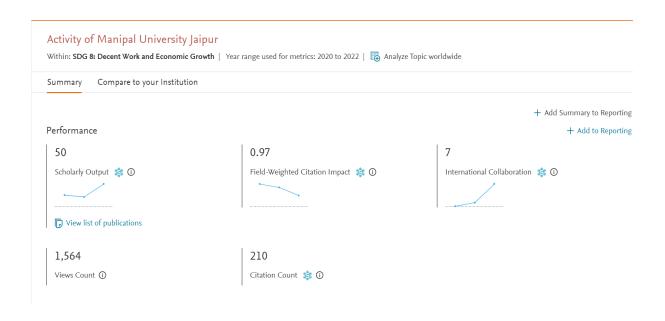


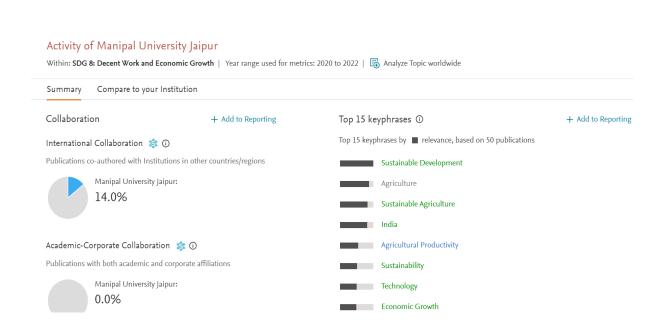
SDG8 Decent Work and Economic Growth the MUJ has vigorously implemented a wide variety of awareness programs for social protection. The aim of these awareness programs is to ensure that its students contribute to Indian society fellowmen live in dignity and exploit their human capabilities for social and economic development. Policies and strategies focusing on education, health, employment, social protection, financial inclusion, gender, agricultural productivity, and special funds for youth events, women, minorities, and the phy sically handicapped are in place.





Scholarly output and details for the work carried out by Manipal University jaipur under SDG
 8:









Sr. No.	Title	Authors	Year	Scopus Source title	Volume	Issue	Article number	Publication type	Times Higher Education (THE) code	Times Higher Education (THE) field name
1	Review of image processing approaches for detecting plant diseases ISSN 1751- 9659	Sinha, A. Shekhawat, R.S.	2020	IET Image Processing	14	8	-	Review	36 38	Engineering and Technology Computer Science
2	Valorization of solid waste using advanced thermo- chemical process: A review	Bhatt, M. Chakinala, A.G. Joshi, J.B. Sharma, A. Pant, K.K. Shah, K. Sharma, A.	2021	Journal of Environmental Chemical Engineering	9	4	105434	Review	36 37	Engineering and Technology Physical Sciences
3	Plant-Microbe Interactions in Alleviating Abiotic Stress—A Mini Review	Inbaraj, M.P.	2021	Frontiers in Agronomy	3	-	667903	Review	32	Life Sciences
4	A review on polymer composite with waste material as reinforcement	Chandra Dubey, S. Mishra, V. Sharma, A.	2021	Materials Today: Proceedings	47	-	-	Conference Paper	36	Engineering and Technology
5	Electric tractors: Survey of challenges and opportunities in India	Malik, A. Kohli, S.	2020	Materials Today: Proceedings	28	-	-	Conference Paper	36	Engineering and Technology
6	Role of machine learning in changing social and business eco-system - a qualitative study to explore the factors contributing to competitive	Sanil, H.S. Singh, D. Raj, K.B. Choubey, S. Bhasin, N.K.K. Yadav, R. Gulati, K.	2022	World Journal of Engineering	19	2	-	Article	36 37	Engineering and Technology Physical Sciences





	advantage during COVID pandemic									
7	Sustainability Indicators for Vernacular Architecture in India	Jagatramka, R. Kumar, A. Pipralia, S.	2020	ISVS e-journal	7	4	-	Article	33	Arts and Humanities
8	Internet of things in manufacturing: A review	Garg, K. Goswami, C. Chhatrawat, R.S. Kumar Dhakar, S. Kumar, G.	2021	Materials Today: Proceedings	51	1	•	Conference Paper	36	Engineering and Technology
9	Sensoponics: IoT- Enabled Automated Smart Irrigation and Soil Composition Monitoring System	Guchhait, P. Sehgal, P. Aski, V.J.	2020	Advances in Intelligent Systems and Computing	933	-	-	Chapter	36 38	Engineering and Technology Computer Science
10	Potassium solubilizing microorganisms as soil health engineers: An insight into molecular mechanism	Jain, D. Saheewala, H. Sanadhaya, S. Joshi, A. Bhojiya, A.A. Verma, A.K. Mohanty, S.R.	2022	Rhizosphere Engineering	٠	,	•	Chapter	32 36	Life Sciences Engineering and Technology
11	Economic Load Dispatch with Emission and Line Constraints using Biogeography Based Optimization Technique	Goyal, S.K. Kanwar, N. Singh, J. Shrivastava, M. Saraswat, A. Mahela, O.P.	2020	Proceedings of International Conference on Intelligent Engineering and Management, ICIEM 2020	٠	•	9160266	Conference Paper	38 36 37 35	Computer Science Engineering and Technology Physical Sciences Business and Economics
12	Prediction of credit card defaults through data analysis and machine learning techniques	Arora, S. Bindra, S. Singh, S. Kumar Nassa, V.	2021	Materials Today: Proceedings	51	1	ı	Conference Paper	36	Engineering and Technology
13	Synthesis, Characterization, and Application of Biogenic	Kakkar, S. Harjani, B. Ledwani, N. Ledwani, L.	2020	Green Energy and Technology	-	-	-	Chapter	36 37	Engineering and Technology Physical Sciences





	Nanomaterials: An Overview									
14	Sustainability reporting pattern in pharmaceutical sector: A study of top 10 economies across the globe	Kumar, M. Mohanty, B. Narayan, M. Vadera, M.L.	2020	International Journal of Research in Pharmaceutical Sciences	11	1	-	Article	34	Clinical, pre-clinical and health
15	Boosting Sustainable Agriculture by Arbuscular Mycorrhiza under Stress Condition: Mechanism and Future Prospective	Chauhan, S. Mahawar, S. Jain, D. Udpadhay, S.K. Mohanty, S.R. Singh, A. Maharjan, E.	2022	Genetics Research	2022	•	5275449	Review	32	Life Sciences
16	Design of Performance-Based Concrete Using Sand Reclaimed from Construction and Demolition Waste- Comparative Study of Czechia and India	Pavlů, T. Khanapur, N.V. Fořtová, K. Mariaková, D. Tripathi, B. Chandra, T. Hájek, P.	2022	Materials	15	22	7873	Article	37 36	Physical Sciences Engineering and Technology
17	A novel approach to analyze and predict the crop yield productivity using machine learning algorithms	Mohapatra, S. Chaudharychaudhary, N.	2020	Journal of Advanced Research in Dynamical and Control Systems	12	3	-	Article	36 38	Engineering and Technology Computer Science
18	A Green Approach— Cost Optimization for a Manufacturing Supply Chain with MFIFO Warehouse Dispatching Policy and Inspection Policy	Shekhawat, S. Alessa, N. Rathore, H. Sharma, K.	2022	Sustainability (Switzerland)	14	21	14664	Article	37 40 38 36	Physical Sciences Social Sciences Computer Science Engineering and Technology
19	Probing consumer awareness & barriers	Soni, M. Dawar, S. Soni, A.	2021	International Journal of	16	1	-	Article	37 40 36	Physical Sciences Social Sciences





	towards consumer social responsibility: A novel sustainable development approach			Sustainable Development and Planning						Engineering and Technology
20	Assessment of agricultural potential of a river command using geo-spatial techniques: a case study of Himalayan river project in Northern India	Akhtar, M.P. Roy, L.B. Vishwakarma, K.M.	2020	Applied Water Science	10	3	81	Article	37	Physical Sciences
21	Mycorrhiza: An Ecofriendly Bio-Tool for Better Survival of Plants in Nature	Dhiman, M. Sharma, L. Kaushik, P. Singh, A. Sharma, M.M.	2022	Sustainability (Switzerland)	14	16	10220	Review	36 40 38 37	Engineering and Technology Social Sciences Computer Science Physical Sciences
22	Economic Analysis of Energy Efficient Transportation in India with Special Reference to the Passenger Movement	Parihar, M. Bhagwat, K. Dasari, N.	2022	Smart Innovation, Systems and Technologies	235	-	٠	Conference Paper	38 37	Computer Science Physical Sciences
23	Photovoltaic waste assessment in india and its environmental impact	Sheoran, M. Kumar, P. Sharma, S. Soni, A. Sahariya, J.	2021	Journal of Physics: Conference Series	1849	1	12003	Conference Paper	37	Physical Sciences
24	Maximizing efficient use of energy in a smart residential renewable energy- microgrid with integrated electric vehicle charging station	Kiran Kamath, H.R.	2020	AIP Conference Proceedings	2294	-	40013	Conference Paper	37	Physical Sciences





25	An Econometric Approach Towards Exploring the Impact of Workers Remittances on Inflation: Empirical Evidence from India	Jain, V. Mathur, M.	2022	Springer Proceedings in Business and Economics	-	-	-	Conference Paper	35	Business and Economics
26	Sustainable Fiber Reinforced Self- Compacting Concrete with Carbon and Glass Fiber Addition and Its Economic and Environmental Significance	Sharma, A. Mehra, P.	2021	IOP Conference Series: Earth and Environmental Science	796	1	12001	Conference Paper	37	Physical Sciences
27	Deep Learning for Sustainable Agriculture	Poonia, R.C. Singh, V. Nayak, S.R.	2022	Deep Learning for Sustainable Agriculture	-	-	-	Book	38	Computer Science
28	Moderating Role of Personality in Relationship to Financial Attitude, Financial Behaviour, Financial Knowledge and Financial Capability	Bhargava, M. Sharma, A. Mohanty, B. Lahiri, M.M.	2022	International Journal of Sustainable Development and Planning	17	6	-	Article	40 36 37	Social Sciences Engineering and Technology Physical Sciences
29	Smart City Solution: Enhancing Capacity Utilization of Mass Rapid Transit System (MRTS) for Economic Viability with Special Reference to Jaipur Metro Rail Network	Parihar, M. Dasari, N. Bhagwat, K.	2022	Smart Innovation, Systems and Technologies	235	-	-	Conference Paper	37 38	Physical Sciences Computer Science
30	Psychological predictors of Sustainable Transportation	Arya, B. Chaturvedi, S.	2022	IOP Conference Series: Earth and	1084	1	12045	Conference Paper	37	Physical Sciences





	Behaviour: Implications for Low Carbon Economy and Society			Environmental Science						
31	Deep learning-based solution for sustainable agriculture	Sharma, V.P. Sharma, P.C. Kumar, S. Yadav, N.S. Sharma, S. Choudhary, D.	2021	Green Computing and Its Applications	-	-	-	Chapter	38	Computer Science
32	Sustainable Consumption: An Approach to Achieve the Sustainable Environment in India	Dawar, S. Kudal, P. Dawar, P. Soni, M. Mahipal, P. Choudhary, A.	2022	Lecture Notes in Networks and Systems	458	-	-	Conference Paper	38 36	Computer Science Engineering and Technology
33	The Next Step Is Nanotechnology: Application and Recent Advancement	Gupta, A. Randhawa, P.	2022	Lecture Notes in Networks and Systems	303	-	-	Conference Paper	36 38	Engineering and Technology Computer Science
34	Machine Learning Techniques for Predicting Crop Production in India	Agarwal, S. Narang, N.	2021	Advances in Intelligent Systems and Computing	1189	ı	-	Conference Paper	36 38	Engineering and Technology Computer Science
35	Identification of Diseases for Tomato Leaves Using AlexNet	Jangir, S. Jain, M.K. Jajoo, P. Shukla, P.	2022	2022 IEEE Conference on Interdisciplinary Approaches in Technology and Management for Social Innovation, IATMSI 2022	-	-	-	Conference Paper	37 35 38	Physical Sciences Business and Economics Computer Science
36	Chain of Transactions: How Blockchain Is Changing the Landscape of FinTech	Verma, S. Carrasco Suyo, A.M. Sharma, J.	2022	Sustainable and Advanced Applications of Blockchain in Smart Computational Technologies	-	-	-	Chapter	38	Computer Science





37	Analytical and Decision Modeling Approaches in Circular Economy: A Review	Sharma, P. Sharma, B.P. Vates, U.K. Jha, S.K. Sharma, S.S.	2021	Lecture Notes in Mechanical Engineering	-	-	-	Conference Paper	36	Engineering and Technology
38	Understanding the impact of skill-biased technological change: An exploratory study of Indian economy	Banerjee, M. Arora, B. Mathur, M. Sharma, S. Singh, M.	2020	International Journal of Advanced Science and Technology	29	3	-	Article	36 38	Engineering and Technology Computer Science
39	Compressive Strength Prediction of Aluminosilicate Precursors Based Geopolymers Through Artificial Neural Network (ANN)	Das, S.K. Shrivastava, S.	2022	Lecture Notes in Civil Engineering	221	ı	1	Conference Paper	36	Engineering and Technology
40	5 C's of Social Responsibility: A Study for Sustainable Development	Soni, M.	2022	International Conference on Electrical, Computer, Communications and Mechatronics Engineering, ICECCME 2022	-	•	-	Conference Paper	38 36	Computer Science Engineering and Technology
41	Federate learning of corporate social authority and industry 4.0 that focus on young people: a strategic management framework for human resources	Sriram, V.P. Sikandar, M.A. Khatri, E. Choubey, S. Patni, I. K, L. Gulati, K.	2022	International Journal of Pervasive Computing and Communications	-	-	-	Article	38 37	Computer Science Physical Sciences





42	Factors Affecting the Growing Economic Inequality: An Empirical Study with Reference to BRICS Countries	Mathur, M. Jain, V.	2022	Springer Proceedings in Business and Economics	-	-	-	Conference Paper	35	Business and Economics
43	Compressive Strength of Waste PET Bottle Based Fibre	Somwanshi, D.K. Sharma, V.P. Sharma, S. Jain, K.	2022	IOP Conference Series: Earth and Environmental Science	1084	1	12068	Conference Paper	37	Physical Sciences
44	Smart agricultural services using deep learning, big data, and IoT	Gupta, A.K. Goyal, D. Singh, V. Sharma, H.	2020	Smart Agricultural Services Using Deep Learning, Big Data, and IoT	-	-	-	Book	36 38 32	Engineering and Technology Computer Science Life Sciences
45	Perceived cyber security challenges in adoption and diffusion of FinTech services in India	Kudal, P. Dawar, S. Rai, R. Dawar, P.	2022	Handbook of Research on Cybersecurity Issues and Challenges for Business and FinTech Applications	-	-	-	Chapter	38	Computer Science
46	Deep Learning for Sustainable Agriculture	Poonia, R.C. Singh, V. Nayak, S.R.	2022	Deep Learning for Sustainable Agriculture	-	-	-	Book	38	Computer Science
47	Agricultural Sustainability in the North Eastern Region of India: A Sustainable Livelihood Security Index (SLSI) Approach	Jain, A. Sheekha, N.M. Mandal, S.T.	2022	Ecology, Economy and Society	5	2	-	Article	32 35 37	Life Sciences Business and Economics Physical Sciences





48	Computing Financial Performance of Road Freight Transportation (Trucking) Industry in India Using Mathematical Tool	Parihar, M. Dasari, N.	2022	Lecture Notes in Networks and Systems	423	-	-	Conference Paper	38 36	Computer Science Engineering and Technology
49	Blockchain risk and uncertainty in automated applications	Srivastava, D.K. Bhatt, S.B. Divyangana	2020	Opportunities and Challenges for Blockchain Technology in Autonomous Vehicles	-	-	-	Chapter	40 38	Social Sciences Computer Science
50	Green synthesis of metallic nanoparticles and its potential to enhance production of agricultural crops: A review	Parveen, Kh. Ledwani, L.	2022	Bulgarian Chemical Communications	54	-	-	Article	37	Physical Sciences





Activities organised for SDG 8



MUJ/DSW/Student Clubs/2022/IRC/Feb. 18

DIRECTORATE OF STUDENTS' WELFARE

Webinar on 'Afghanistan Crisis And India's Outreach To Central Asia'

Online event

DATE: 18th February 2022

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Introduction of the Event

The webinar on 'Afghanistan Crisis And India's Outreach To Central Asia' was held on 18th February, 2022 on Google Meet from 12.00pm to 1.00pm.

The speaker was Dr. Prashant Chaudhary, author of Retail Marketing In The Modern Age, content reviewer for Wiley and Sage, works with SSPU in Pune.

Objectives of the Event

- Having an informative session on an International Relations topic for the club members and others.
- Getting students interested in IR and world affairs.
- Getting students interested in joining IRC and its activities.

Beneficiaries of the Event

- Students
- Faculty

Details of the Guests

Guest: Dr. Prashant Chaudhary

Dr. Prashant Chaudhary works with Symbiosis Skills and Professional University(SSPU), Pune.

He is the author of 'Retail Marketing in the Modern Age' and 'Selling and Negotiation Skills- A Pragmatic Approach'. He has also worked on multiple research papers. He is associated with Wiley and SAGE publishing as a content reviewer.

He is a recipient of the Innovative Educator Award, conferred by Valia Centre of Excellence, Mumbai and The Hindu Business Line. He has also received honorary 'Rosalind Membership', awarded by the London Journals Press in the UK, as well as the 'Performance Excellence Award' at IARE 2020 which is conferred by the GISR Foundation.

Contact number: +91-9552524724

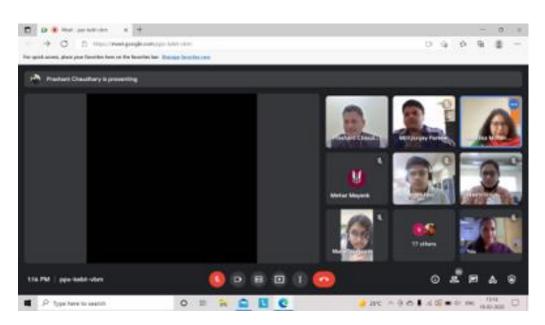
Brief Description of the event

The session began with an introductory speech by the President of IRC, Kanishka Kansal. The faculty coordinator of IRC, Dr. Radhika Mohan Gupta introduced the speaker, Dr. Prashant Chaudhary. The speaker was also welcomed by Prof. Mani Sachdev, professor of Philosophy from the Department of Arts.

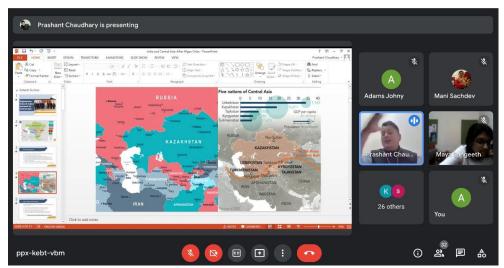
Dr. Prashant Chaudhary then began his lecture on the topic. The session lasted an hour, giving an overview of the Afghanistan crisis and India's relationship with other South Asian countries. He explained the topic using a power point presentation, after which there was a round of questions from the attendees.

The session ended with a note of gratitude.

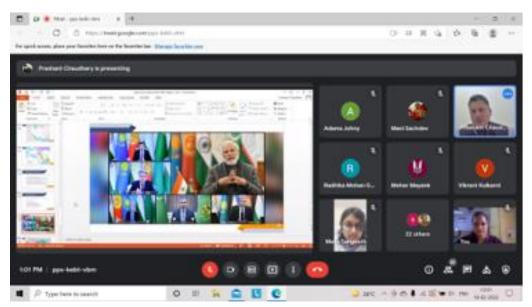
Photographs



Attendees of the webinar.



Dr. Chaudhary giving the lecture.



Dr. Prashant Chaudhary elaborating on the topic, talking about India and its relationship with other South Asian countries.

Brochure or Creative of the Event



Schedule of the event

The event was on the 18th of February 2022, from 12.00pm to 1.00pm.

Attendance of the Event

Total attendees- 30

S. No.	Name of	Place of	Registration no.	Name
	Institution	Institution		
1.	Manipal	Jaipur	199301265	Adams Johny
	University Jaipur			
2.	Manipal	Jaipur	190901027	Akshat
	University Jaipur			Chaudhary
3.	Manipal	Jaipur	-	Bharti Arya
	University Jaipur			
4.	Manipal	Jaipur	-	Ganesh Prakash
	University Jaipur			

5.	Manipal	Jaipur	-	Harshita
	University Jaipur			Choudhary
6.	Manipal University Jaipur	Jaipur	-	Ishan Mishra
7.	Manipal	Jaipur	-	Jaanavi Tiwari
	University Jaipur			
8.	Manipal	Jaipur	-	Jitin singh
	University Jaipur			
9.	Manipal	Jaipur	-	Kushagra
	University Jaipur			Parmar
10.	Manipal	Jaipur	-	Manisha Khan
	University Jaipur			
11.	Manipal	Jaipur	-	Mehar Mayank
	University Jaipur			
12.	Manipal	Jaipur	201301028	Mrityunjay
	University Jaipur			Pareek
13.	Manipal	Jaipur	-	Nandni
	University Jaipur			
14.	Manipal	Jaipur	191301070	Paranjay Sharma
	University Jaipur	-		
15.	Manipal	Jaipur	-	Sajal Saxena
	University Jaipur	1		
16.	Manipal	Jaipur	211301061	Sanya Mathur
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17.	Manipal	Jaipur	199303054	Shiva Suryan
	University Jaipur			
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21.	Manipal	Jaipur	_	Sabiha Khan
21.	University Jaipur	Julpui		
22.	Manipal	Jaipur	_	Shyam Lal
22.	University Jaipur	Jaipai		Silyani Lai
23.	Manipal Manipal	Jaipur		Chityanj Sharma
23.	University Jaipur	Jaipui	_	Cintyanj Sharma
24.	Manipal Manipal	Jaipur		Srijan Das
24.	University Jaipur	Jaipui	_	Siljan Das
25.	Manipal	Jaipur		Kalpit Malik
43.	University Jaipur	Jaipui	_	Kaipit Walik
26.		Loinur		Kashish Thakur
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27.	Manipal	Jaipur	-	Saket Sahadev
	University Jaipur			

28.	Manipal	Jaipur	-	Tej Bahadur
	University Jaipur			Rawat
29.	Manipal	Jaipur	-	Mohit Kumar
	University Jaipur	_		
30.	Manipal	Jaipur	-	Rishabh Gupta
	University Jaipur	-		-

Feedback of the Event

The participants thoroughly enjoyed the event. It was an informative session.

Feedback from one of the students who attended-

"Prashant sir explained every facet of the topic in so simple words and within a short span of time, he made the topic very easy to comprehend even for a person who does not know much about the topic."

Syllabus covered by the lecture:



MANIPAL UNIVERSITY JAIPUR

School of Humanities and social science

Department of Arts
Course Hand-out

International Affairs | AT2155 | 4 Credits | 3104 Session: Jan-May 2018 | Faculty: Dr. Sonali Singh | Class: Subsidiary for B.A. (Subsi)

A. Introduction

The world today is becoming a small space where the individual, nation and the international system are in constant interaction. The dynamics of each affects the other. International Relations is the study of relationship and interactions among various state and non-state actors. It is an essential branch of knowledge for students of Political Science as it helps to understand the activities and policies of national governments, international organizations etc.

B. COURSE OUTCOMES: On completion of the course the students will be able to:

[AT2155.1] understand and analyse the International System along with its institutions and features in past and present

[AT2155 2] analyse the causes and consequences of the World Wars

[AT2155.3] comprehend various international issues, Indian foreign policy and issues of global concerns.

[AT2155.4] To render students professionally capable for administrative services, higher education or research in think tanks and organisations.

C. PROGRAM OUTCOMES

[PO.I] Critical Thinking: Take informed actions after identifying the assumptions that frame our thinking and actions, checking out the degree to which these assumptions are accurate and valid, and looking at our ideas and decisions (intellectual, organizational, and personal) from different perspectives.

[PO.2] Effective Communication: Speak, read, write and listen clearly in person and through electronic media in English and in one Indian language, and make meaning of the world by connecting people, ideas, books, media, and technology.

[PO.3] Social Interaction: Elicit views of others, mediate disagreements and help reach conclusion in group settings.

[PO.4] Effective Citizenship: Demonstrate empathetic social concern and equity centred national development, and the ability to act with an informed awareness of issues and participate in civic life through volunteering.

[PO.5] Ethics: Recognize different value systems including your own, understand the <u>moral dimensions</u> of your decisions, and accept responsibility for them.

[PO.6] Environment and Sustainability: Understand the issues of <u>environmental contexts and sustainable development</u>.

[PO.7] Self-directed and Life-long Learning: Acquire the ability to engage in <u>independent and life-long learning</u> in the broadest context socio-technological changes.

D. Assessment Rubrics:

Criteria	Description	Maximum Marks
	Sessional Exam I	20
Internal Assessment (Summative)	Sessional Exam II	20
(Gairmadive)	In class Quizzes and Assignments , Activity feedbacks (Accumulated and Averaged)	10

End Term Exam	End Term Exam	50
(Summative)		
	Total	100
Attendance	A minimum of 75% Attendance i	s required to be maintained by a
(Formative)	student to be qualified for examination. The allowance of including medical leaves.	• .
Homework/ Home	There are situations where a stu	dent may have to work in home,
Assignment/ Activity	especially before a flipped classr	oom. Although these works are
Assignment	not graded with marks. Howe	•
(Formative)	participate and perform these ass activity/ flipped classroom part assessed and marks will be award	cicipation by a student will be

E. SYLLABUS

Theories of International Relations: Liberalism vs. Realism, International Organisations: United Nations; South Asian Association for Regional Cooperation (SAARC), BRICS, G20 and G7; World Orders: Cold War; Détente, Etente, Unipolar world vs. Multipolar world; India's foreign policy:, its major determinants, Non-Alignment, Policy with neighbours, Foreign Policy with U.S., China and Pakistan, Non-Aligned-Movement (NAM), Major international issues post-Cold War: Regionalism, Globalisation, the role and importance of transnational actors such as regional organisations and others.

F. References

- I. Morgenthau, Hans J. (2007) *Politics Among Nations: The Struggle for Power and Peace, Kalyani Publishers:* Ludhiana.
- 2. Baylis, John, Smith, Steve and Owens, Patricia (2013) The Globalization of World Politics: An Introduction to International Relations, 6th Edition, Oxford University Press: Oxford.
- 3. Khanna, V. N. (2009), International Relations, 4th Edition, Vikas Publishing House: Mumbai.
- 4. Palmer and Perkins (2001) International Relations, 3rd Edition, CBS Publishers: Delhi.
- 5. Goldstein, Joshua S. and Jon, Pevehouse C. (2008), International Relations, Pearson Longman: London.
- 6. Viotti, Paul R. and Kauppi, Mark V. (2012) *International Relations Theory*, 4th Edition, Pearson Longman: London.
- 7. Art, Robert J. and Jervis, Robert, (2005) International Politics: Enduring Concepts, Pearson Longman: London

8. Nye, Joseph S. Jr. and Welch, David A. (2012) *Understanding Global Conflict And Cooperation*, 9th Edition, Pearson Longman: London.

Link of MUJ Website

 $\underline{https://jaipur.manipal.edu/content/muj/news-events/events-list/courting-the--stans--afghanistancrisis-and-india-s-outreach-to-.html$

Yamilten

Dr. Mani Sachdev Head, Department of Art Manipal University Jaipu

Kanishka Kansal

President ,IRC

Dr. Radhika Mohan Gupta

Faculty Coordinator

Dr. Mani Sachdev

Head of Department

MUJ/Q&C/021/F/1.01

Event Report Format



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION in Association with DIRECTORATE OF ALUMNY RELATIONS

Seminar on

"Technology in Management"

Topic

"Role of Business Analytics in Corporate Decision Making"

10 March 2022

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration



Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Program Scheme
- 7. Lecture Plan
- 8. Photographs
- 9. Brochure or creative of the event
- 10. Attendance of the Event
- 11. Link of MUJ website



Introduction of the Event

Technology is an integral part of business management. There is no segment or process of business where technology is not playing a significant role. To understand this phenomenon, nothing is as effective as to understand from the professionals, the role of technology in managing business. Keeping this in mind a seminar on" Technology in Management "was organized under which four expert sessions covering various facets of uses of technology in managing business are conducted.

The event is special as our alumnus, who are working in prestigious organizations at a leading role, took the sessions and interacted with their juniors.

2. Objective of the Event

The basic objective of this seminar is twofold-

- To understand how technology is helping in managing the business
- Interactive session between the professional, who are our own alumnus, and our students.

This have ensured a different level of comfort level to our current students as they were interacting with their own seniors. Also, provided a chance to alums to keep in contact with their alma matter

Beneficiaries of the Event 3. Students at School of Business & Commerce, Manipal University Jaipur.

4. **Details of the Guests**

Ms. Neha Sharma

Ms. Neha Sharma is Data and Reporting Manager at Jones Lang LaSalle. After completing her MBA from TAPMI School of Business in 2016, she worked as management trainee at Manipal Global Education Services, Manipal Global Education Services. Then she has earned her second master's degree in Master of Business Information Systems from The Australian National University in 2019.

5. Brief Description of the event

The rapid development of technology has disrupted the way businesses were managed in the past. The speaker discussed how business analytics helps in complex business decision making.



6. Program Scheme

		SEMESTER IV				
Course No.	Subject Code	Subject Title	L	T	P	C
5	BB3248	FinTech	3	0	0	3

7. Lecture Plan

Le c. No	Topics	Session Outcome	Mode of Deliver y	Correspondi ng CO	Mode of Assessing the Outcome
I	To acquaint and clear teacher's expectations and understand student expectations	To acquaint and clear teacher's expectations and understand student expectations	Lecture	NA	NA
2	Introduction to financial system	Understand financial system	Lecture	2248.1	Class Quiz End Term Mid Term I
3	Introduction to financial system	Discuss the structure of financial system	Lecture	22 4 8.1	Class Quiz End Term Mid Term I
4	Financial Services	Discuss Financial Services	Lecture	2248.1	Class Quiz End Term Mid Term I
5	Macroeconomic Variables- Payment and settlement System	Discuss Macroeconomic Variables- Payment and settlement System	Lecture	2248.2	Class Quiz Mid Term I End Term
6	Money and Digital Currency	Money and Digital Currency	Lecture	2248.2	Class Quiz Mid Term I End Term
7	Introduction to FinTech	Introduction to FinTech	Lecture	2248.2	Class Quiz Mid Term I End Term
8	Insights into the financial technology revolution and disruption	Discuss Insights into the financial technology revolution and disruption	Lecture	2248.2	Class Quiz Mid Term I End Term
9	Insights into the financial technology revolution and disruption	Insights into the financial technology revolution and disruption	Class room discussi on	NA	Quiz/Case Study
10	Understand the innovation and opportunities therein	Understand the innovation and opportunities therein	Lecture	2248.2	Class Quiz Mid Term I End Term



MANIPAL UNIVERSITY JAIPUR

11	How FinTech has disrupted the Banking System	Discuss How FinTech has disrupted the Banking System	Lecture	2248.2	Class Quiz Mid Term I End Term
12	How FinTech has disrupted the Banking System	Discussing How FinTech has disrupted the Banking System	Lecture	2248.2	Class Quiz Mid Term I End term
13	How FinTech has disrupted the Banking System	Discuss How FinTech has disrupted the Banking System	Class room discussi on	2248.2	Quiz/Case Study
14	Cyber Security	Understand the concept of Cyber Security	Lecture	2248.3	Class Quiz Mid Term II End Term
15	Understand issues of using technology in providing services	Understand issues of using technology in providing services	Lecture	2248.3	Class Quiz Mid Term II End Term
16	the strategies to overcome those issues	Discuss the strategies to overcome those issues	Lecture	2248.3	Class Quiz Mid Term II End Term
17	Cryptography	Understand the concept of Cryptography	Lecture	2248.4	Class Quiz Mid Term II End Term
18	Cryptography	Understand the concept of Cryptography	Lecture	2248.4	Class Quiz Mid Term II End Term
19	Problem Solving Class	Problem Solving Class	Lecture	2248.4	Class Quiz Mid Term II End Term
20	Blockchain - Understanding of Blockchain technology	Understanding of Blockchain technology	Class room discussi on	2248.4	Quiz/Case Study
21	Blockchain - its potential and application	Discuss Blockchain - its potential and application	Lecture	2248.4	Class Quiz Mid Term II End Term
22	Blockchain- its potential and application	Discuss Blockchain- its potential and application	Lecture	2248.4	Class Quiz Mid Term II End Term



MANIPAL UNIVERSITY JAIPUR

23	Crypto currencies	Understand the concept of Crypto currencies	Lecture	2248.4	Class Quiz Mid Term II End Term
24	Crypto currencies	Understand the concept of Crypto currencies	Classro om discussi on	2248.4	Quiz/Case Study
25	Insurance Services- Fundamentals of insurance	Discuss Insurance Services- Fundamentals of insurance	Lecture	2248.5	Class Quiz Mid Term II End Term
26	Fundamentals of insurance	Discuss Fundamentals of insurance	Lecture	2248.5	Class Quiz Mid Term II End Term
27	policy creation, underwriting, and claim management,	Understand the concept of policy creation, underwriting, and claim management,	Lecture	2248.5	Class Quiz Mid Term II End Term
28	policy creation, underwriting, and claim management	Understand the concept of policy creation, underwriting, and claim management	Classro om discussi on	2248.5	Quiz/Case Study
29	InsurTech as a disruptor to the industry	Understand the concept of InsurTech as a disruptor to the industry	Classro om discussi on	2248.5	Quiz/Case Study
30	InsurTech as a disruptor to the industry	InsurTech as a disruptor to the industry	Lecture	2248.5	Class Quiz End Term
31	Alternative Lending	Understand the concept of Alternative Lending	Lecture	2248.5	Class Quiz End Term
32	Models	Discuss the Models	Lecture	2248.5	Class Quiz End Term
33	P2p Lending	Understand the concept of P2p Lending	Lecture	2248.5	Class Quiz End Term
s34	P2p Lending	Understand the concept of P2p Lending	Lecture	2248.5	Class Quiz End Term
35	Crowd Sourcing,	Understand the concept of	Lecture	2248.5	Class Quiz End Term
36	Legal Issues related to FinTech.	Discuss Legal Issues related to FinTech.	Lecture	2248.5	Class Quiz End Term



37			Class	2248.5	Quiz/Case
	Legal Issues related to	DiscussLegal Issues	room		Study
	FinTech.	related to FinTech.	discussi		
			on		
38			Class	2248.5	Quiz/Case
			room		Study
			discussi		
	Revision	Revision	on		
39			Class	2248.5	End Term
	Problem Solving Class	Problem Solving Class	room		
	Froblem Solving Class	Froblem Solving Class	discussi		
			on		

8. Screenshots of the event

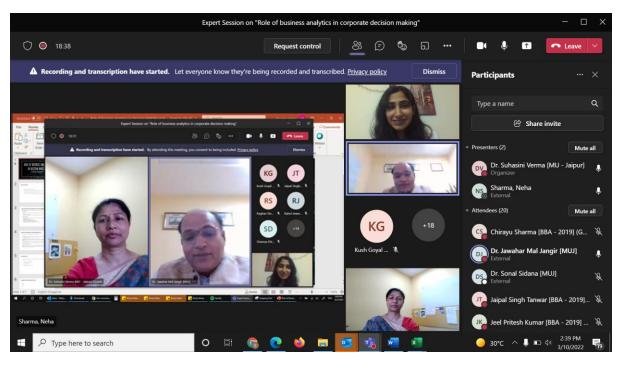


Figure 1 Director- SBC. CMDR(Prof.) J M Jangir inviting the Guest Speaker

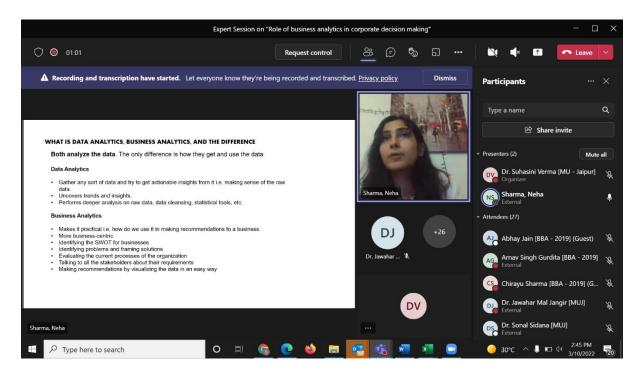


Figure 2- Ms. Neha discussed the various concepts of data and tool

9. Brochure of the event









MANIPAL UNIVERSITY JAIPUR

SCHOOL OF BUSINESS AND COMMERCE AND DIRECTORATE OF ALUMNI RELATIONS

ORGANIZES

SEMINAR ON TECHNOLOGY IN MANAGEMENT AN EVENT UNDER DECENNIAL YEAR CELEBRATION



10. List of attendees

https://jaipur.manipal.edu/content/dam/manipal/muj/fom/documents/eventlist/business-administration/new/Report-

 $\underline{\%20Role\%20of\%20Business\%20Analytics\%20in\%20Corporate\%20Decision\%20Making.pdf}$

10- List of Attendee

Sr.	Full Name
No.	



1	Dr. Suhasini Verma [MU - Jaipur]
2	Jaipal Singh Tanwar [BBA - 2019] (Guest)
3	Raghav Singhal [BBA - 2019]
4	Dr. Jawahar Mal Jangir [MUJ]
5	Shaurya Dixit [BBA - 2019]
6	Rahul Jewaria [BBA - 2019] (Guest)
7	Lucky Choudhary [BBA - 2019]
8	Dr. Sonal Sidana [MUJ]
9	Ms. Savita Panwar [MUJ]
10	Yashashvi G Purohit [BBA - 2019] (Guest)
11	Varun Lamba [BBA (Hospitality & Tourism)
	- 2017]
12	Kartikeyan Sharma [BBA - 2019] (Guest)
13	Lakshyaraj Singh [BBA - 2019]
14	Lagan Mahipal [BBA - 2019] (Guest)
15	Nikita Jha [BBA - 2019] (Guest)
16	Manan Goyal [BBA - 2019] (Guest)
17	Harshit [BBA - 2019] (Guest)
18	Shubhang Mandhaniya [BBA - 2019]
19	Resham Borana [BBA - 2019] (Guest)
20	Bhavini Bhandari [BBA - 2019]
21	Chirayu Sharma [BBA - 2019] (Guest)
22	Jeel Pritesh Kumar [BBA - 2019] (Guest)
23	Gaurav Agarwal [BBA - 2019]
24	Shubham Bhatia [BBA - 2019]
25	Arnav Singh Gurdita [BBA - 2019]
26	Gaurav Sharma [BBA - 2019] (Guest)
27	Nishchay Grover [BBA - 2019] (Guest)
28	Trishanjali Vinodhanand [BBA - 2019]
	(Guest)
29	Abhay Jain [BBA - 2019] (Guest)
30	Pranav Sharma [BBA - 2019] (Guest)
31	Naman Jain [BBA - 2019]
32	Kanishk Bilochi [BBA - 2019] (Guest)
33	Rohan Modi [BBA - 2019] (Guest)
34	Surbhi Singhal [BBA - 2019] (Guest)
35	Parth Narendra Bhai [BBA - 2019] (Guest)

11. Link of the event

https://jaipur.manipal.edu/content/dam/manipal/muj/fom/documents/eventlist/business-administration/new/Report-

%20Role%20of%20Business%20Analytics%20in%20Corporate%20Decision%20Making.pdf

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration

MUJ/Q&C/021/F/1.01



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

Expert Lecture
On

The New Era of Mutual Funds: Saviour?

14th March 2022

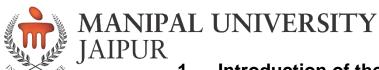
Page 1 of 7 Name of Event

MANIPAL UNIVERSITY JAIPUR

Event Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Photographs
- 7. Brochure or creative of the event
- 8. Schedule of the Event
- 9. Attendance of the Event

Page 2 of 7 Name of Event



1. Introduction of the Event

Financial Markets are an important component of a country's financial system. It is the infrastructure that connects lender and borrowers. In simple terms, individuals who have surplus money invest in securities and entities which requires capital issues securities. The investors earn a return on the security while the entity gets capital for growing or expanding its business. The event is organized for the benefit of students and teachers for taking utmost care when it comes to invest the hard-earned money. The type of investment avenue which is Mutual Fund is discussed. As a pool of resources, the large volume of mutual funds allows for active participation in the financial market, improving inclusion and efficiency of the market.

2. Objective of the Event

A mutual fund is a medium to pool the collective investments and maintain a portfolio under various schemes collectively on behalf of the investors. The aim of the event is to make students aware about the history, functioning, types of funds, types of investors and ways to invest in mutual funds.

3. Beneficiaries of the Event

The target audience is students of School of Business & Commerce both of Department of Business Administration and Department of Commerce.

4. Details of the Guest

Mr. Yash Tibra -Financial Program Analyst (Wells Fargo)

5. Brief Description of the event

The guest lecture was organized for the benefit of students for understanding the investment avenue in financial system. The kind of saving environment is required to enhanced for which awareness is required to be inculcated in young generations. This type of investment can be started with a small amount and simultaneously student can learn the functioning of market with reference to cause and effect relationship. The lecture was interactive as students raised the queries and cleared their doubts. Following topics were discussed:

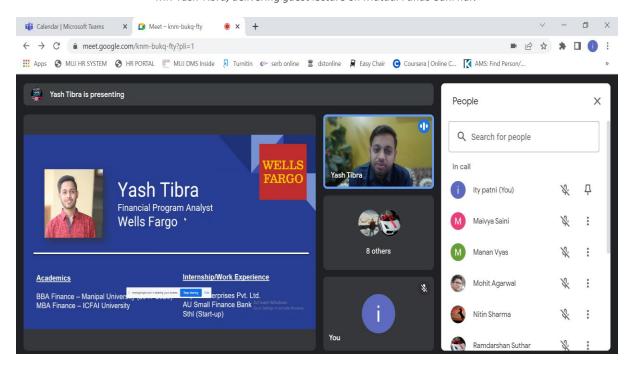
- Mutual Funds- Introduction
- Understanding the environment through macro-economic indicators
- Asset Under Management
- Types of Mutual Funds
- Types of Investors

Page 3 of 7 Name of Event

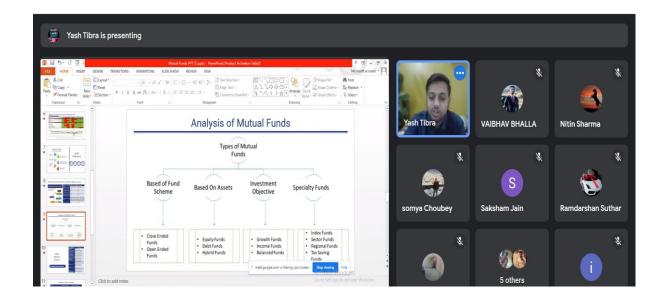


6. Photographs of the event or screenshots of the event

Mr. Yash Tibra, delivering guest lecture on Mutual Funds-Sahi hai?



Mr. Yash Tibra, delivering guest lecture on Types of Mutual Funds



Page 4 of 7 Name of Event



7. Brochure or Creative of the event





DATE & TIME: 14TH MARCH 2022, 10:00 AM ONWARDS

RESOURCE PERSON:

MR. YASH TIBRA

(CONVENERS)

FINANCIAL PROGRAM ANALYST

WELLS FARGO

DR. BIRAJIT MOHANTY & DR SAURABH SHARMA

(HEAD-DEPARTMENT OF BUSINESS ADMINISTRATION & COMMERCE)

Page 5 of 7 Name of Event



8. Schedule of the event (insert in the report)

The event was scheduled on 14th March 2022 from 10 a.m. to 12 noon via online mode through Microsoft Teams and Google Meet.

9. Attendance of the Event (insert in the document only) Total attendee

		Dicas		T	1
Sr. No	Name of Institution	Place of Institut ion	Registration Number/Empl oyee code	Name of Attendee	Name of Dept
1	Manipal University Jaipur	Jaipur	MUJ0691	Dr. Ity Patni	Business Administration
2	Manipal University Jaipur	Jaipur	MUJ1019	Dr. Somya Choubey	Commerce
3	Manipal University Jaipur	Jaipur	190901092	Samarth Gupta [BBA - 2019]	Business Administration
4	Manipal University Jaipur	Jaipur	210903019	Deepak Sahu	Business Administration
				,	Business
5	Manipal University Jaipur	Jaipur	210901294	Keerthana Sukumar	Administration Business
6	Manipal University Jaipur	Jaipur	210901138	Maivya Saini	Administration Business
7	Manipal University Jaipur	Jaipur	210901196	Nitin Sharma	Administration
8	Manipal University Jaipur	Jaipur	210901119	Ramdarshan Suthar	Business Administration
9	Manipal University Jaipur	Jaipur	210901035	Saksham Jain	Business Administration
10	Manipal University Jaipur	Jaipur	210901192	Sanjay Singh Sisodia	Business Administration
11	Manipal University Jaipur	Jaipur	200901221	Aashish Raj	Business Administration
12	Manipal University Jaipur	Jaipur	210903029	Sarthak Anand	Business Administration
	, , ,				Business Administration
13	Manipal University Jaipur	Jaipur	210901224	Vaibhav Bhalla	Business Administration
14	Manipal University Jaipur	Jaipur	210901279	Geetika Sharma	Business
15	Manipal University Jaipur	Jaipur	190901042	Chirayu Sharma	Administration Business
16	Manipal University Jaipur	Jaipur	190901125	Arnav Singh Gurdita	Administration Business
17	Manipal University Jaipur	Jaipur	190901124	Gaurav Mutreja	Administration
18	Manipal University Jaipur	Jaipur	210901013	Bhavesh Nagar	Business Administration
19	Manipal University Jaipur	Jaipur	210901229	Dhruvi Choudhary	Business Administration
20	Manipal University Jaipur	Jaipur	210901071	Gautam Gupta	Business Administration
21	Manipal University Jaipur				Business Administration
	,	Jaipur	210901282	Naman Sariya	Business Administration
22	Manipal University Jaipur	Jaipur	210901275	Mahak Nagori	Business
23	Manipal University Jaipur	Jaipur	210901030	Mansi Bagaria	Administration Business
24	Manipal University Jaipur	Jaipur	210901032	Mitul Dulet	Administration Business
25	Manipal University Jaipur	Jaipur	180801007	Rahul Jewaria	Administration

Page 6 of 7 Name of Event



MANIPAL UNIVERSITY JAIPUR

26	Manipal University Jaipur	Jaipur	210901054	Nikhil Naredi	Business Administration
27	Manipal University Jaipur	Jaipur	190901168	Pushpendra Pal Singh	Business Administration
28	Manipal University Jaipur	Jaipur	210901029	Krishna Gupta	Business Administration
29	Manipal University Jaipur	Jaipur	210901066	Naitik Jain	Business Administration
30	Manipal University Jaipur	Jaipur	210901346	Naman Beniwal	Business Administration
31	Manipal University Jaipur	Jaipur	210901009	Neeraj Dhakar	Business Administration
32	Manipal University Jaipur	Jaipur	210901131	Lokesh Sharma	Business Administration
33	Manipal University Jaipur	Jaipur	210901272	Nakshatra Tankra	Business Administration
34	Manipal University Jaipur	Jaipur	190901097	Shaurya Dixit	Business Administration
35	Manipal University Jaipur	Jaipur	190901190	Lakshyaraj Singh	Business Administration
36	Manipal University Jaipur	Jaipur	210901128	Jayatriraj	Business Administration
37	Manipal University Jaipur	Jaipur	190901055	Khushi Wadhwa	Business Administration
38	Manipal University Jaipur	Jaipur	210901319	Kostove Gogoi	Business Administration
39	Manipal University Jaipur	Jaipur	210901015	Pranav Sharma	Business Administration
40	Manipal University Jaipur	Jaipur	190901048	Saloni Soni	Business Administration
41	Manipal University Jaipur	Jaipur	190901181	Parth Gautam	Business Administration
42	Manipal University Jaipur	Jaipur	210901042	Krishna Mashru	Business Administration

Page **7** of **7** Name of Event

MUJ/Q&C/021/F/1.01

Event Report Format



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

in Association with

DIRECTORATE OF ALUMNY RELATIONS

Seminar on

"Technology in Management"

Topic

"Influence of Technology in HR"

9 March 2022

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration



Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Program Scheme
- 7. Lecture Plan
- 8. Photographs
- 9. Brochure or creative of the event
- 10. Attendance of the Event
- 11. Link of MUJ website



1. Introduction of the Event

Technology is an integral part of business management. There is no segment or process of business where technology is not playing a significant role. To understand this phenomenon, nothing is as effective as to understand from the professionals, the role of technology in managing business. Keeping this in mind a seminar on" Technology in Management "was organized under which four expert sessions covering various facets of uses of technology in managing business are conducted.

The event is special as our alumnus, who are working in prestigious organizations at a leading role, took the sessions and interacted with their juniors.

2. Objective of the Event

The basic objective of this seminar is twofold-

- To understand how technology is helping in managing the business
- Interactive session between the professional, who are our own alumnus, and our students.

This have ensured a different level of comfort level to our current students as they were interacting with their own seniors. Also, provided a chance to alums to keep in contact with their alma matter

3. **Beneficiaries of the Event**

Students at School of Business & Commerce, Manipal University Jaipur.

4. Details of the Guests

Ms. Saumya Sharma is CRM Functional consultant in Tata technologies. Did internship at RBI IN HR department. She has completed her MBA from TAPMI School of Business with specialization in HR and Mgt of technology in 2020 and Bachelor of Business Administration in 2020 from Manipal University Jaipur.

5. Brief Description of the event

The rapid development of technology has disrupted the way businesses were managed in the past. The speaker discussed how technology has influenced HR processes

6. Program Scheme



	SEMESTER IV						
Course No.	Subject Code	Subject Title	L	T	P	C	
5	BB3248	FinTech	3	0	0	3	

7. Lecture Plan

Le c.	Topics	Session Outcome	Mode of	Correspondi ng CO	Mode of Assessing
No			Deliver y	_	the Outcome
I	To acquaint and clear teacher's expectations and understand student expectations	To acquaint and clear teacher's expectations and understand student expectations	Lecture	NA	NA
2	Introduction to financial system	Understand financial system	Lecture	2248.1	Class Quiz End Term Mid Term I
3	Introduction to financial system	Discuss the structure of financial system	Lecture	22 4 8.1	Class Quiz End Term Mid Term I
4	Financial Services	Discuss Financial Services	Lecture	2248.1	Class Quiz End Term Mid Term I
5	Macroeconomic Variables- Payment and settlement System	Discuss Macroeconomic Variables- Payment and settlement System	Lecture	2248.2	Class Quiz Mid Term I End Term
6	Money and Digital	Money and Digital Currency	Lecture	2248.2	Class Quiz Mid Term I End Term
7	Introduction to FinTech	Introduction to FinTech	Lecture	2248.2	Class Quiz Mid Term I End Term
8	Insights into the financial technology revolution and disruption	Discuss Insights into the financial technology revolution and disruption	Lecture	2248.2	Class Quiz Mid Term I End Term
9	Insights into the financial technology revolution and disruption	Insights into the financial technology revolution and disruption	Class room discussi on	NA	Quiz/Case Study
10	Understand the innovation and opportunities therein	Understand the innovation and opportunities therein	Lecture	2248.2	Class Quiz Mid Term I End Term
П	How FinTech has disrupted the Banking System	Discuss How FinTech has disrupted the Banking System	Lecture	2248.2	Class Quiz Mid Term I End Term



MANIPAL UNIVERSITY JAIPUR

12	How FinTech has	Discussing How	Lecture	2248.2	Class Quiz
	disrupted the Banking	FinTech has disrupted			Mid Term I
	System	the Banking System			End term
13			Class	22 4 8.2	Quiz/Case
	How FinTech has	Discuss How FinTech	room		Study
	disrupted the Banking	has disrupted the	discussi		
	System	Banking System	on		
14			Lecture	22 4 8.3	Class Quiz
		Understand the			Mid Term II
		concept of Cyber			End Term
	Cyber Security	Security			
15			Lecture	2248.3	Class Quiz
	Understand issues of	Understand issues of			Mid Term II
	using technology in	using technology in			End Term
	providing services	providing services			
16			Lecture	2248.3	Class Quiz
		Discuss the strategies			Mid Term II
	the strategies to	to overcome those			End Term
	overcome those issues	issues			
17			Lecture	2248.4	Class Quiz
		Understand the			Mid Term II
		concept of			End Term
	Cryptography	Cryptography			
18	,, , ,	,, , ,	Lecture	2248.4	Class Quiz
		Understand the			Mid Term II
		concept of			End Term
	Cryptography	Cryptography			
19	,, , ,	,, , ,	Lecture	2248.4	Class Quiz
					Mid Term II
	Problem Solving Class	Problem Solving Class			End Term
20	21 1 1 1		Class	2248.4	Quiz/Case
	Blockchain -	Understanding of	room		Study
	Understanding of	Blockchain technology	discussi		'
	Blockchain technology		on		
21			Lecture	2248.4	Class Quiz
	Blockchain - its	Discuss Blockchain - its	2 2 2 2 2 2	· • · ·	Mid Term II
	potential and	potential and			End Term
	application	application			
22		_	Lecture	2248.4	Class Quiz
	Blockchain- its potential	Discuss Blockchain- its			Mid Term II
	and application	potential and			End Term
		application			
23			Lecture	2248.4	Class Quiz
-3		Understand the			Mid Term II
	Crypto currencies	concept of Crypto			End Term
		currencies			Liid Tellii
<u> </u>					



MANIPAL UNIVERSITY JAIPUR

24	Crypto currencies	Understand the concept of Crypto currencies	Classro om discussi on	2248.4	Quiz/Case Study
25	Insurance Services- Fundamentals of insurance	Discuss Insurance Services- Fundamentals of insurance	Lecture	2248.5	Class Quiz Mid Term II End Term
26			Lecture	2248.5	Class Quiz
	Fundamentals of insurance	of insurance			Mid Term II End Term
27	policy creation, underwriting, and claim management,	Understand the concept of policy creation, underwriting, and claim management,	Lecture	2248.5	Class Quiz Mid Term II End Term
28	policy creation, underwriting, and claim management	Understand the concept of policy creation, underwriting, and claim management	Classro om discussi on	2248.5	Quiz/Case Study
29	InsurTech as a disruptor to the industry	Understand the concept of InsurTech as a disruptor to the industry	Classro om discussi on	2248.5	Quiz/Case Study
30	InsurTech as a disruptor to the industry	InsurTech as a disruptor to the industry	Lecture	2248.5	Class Quiz End Term
31	Alternative Lending	Understand the concept of Alternative Lending	Lecture	2248.5	Class Quiz End Term
32	Models	Discuss the Models	Lecture	2248.5	Class Quiz End Term
33	P2p Lending	Understand the concept of P2p Lending	Lecture	2248.5	Class Quiz End Term
s34	P2p Lending	Understand the concept of P2p Lending	Lecture	2248.5	Class Quiz End Term
35	Crowd Sourcing,	Understand the concept of	Lecture	2248.5	Class Quiz End Term
36	Legal Issues related to FinTech.	Discuss Legal Issues related to FinTech.	Lecture	2248.5	Class Quiz End Term
37	Legal Issues related to FinTech.	DiscussLegal Issues related to FinTech.	Class room discussi on	2248.5	Quiz/Case Study



38			Class	2248.5	Quiz/Case
			room		Study
			discussi		
	Revision	Revision	on		
39			Class	2248.5	End Term
	Problem Solving Class	Problem Solving Class	room		
	Problem Solving Class	Problem Solving Class	discussi		
			on		

8. Screenshots of the event

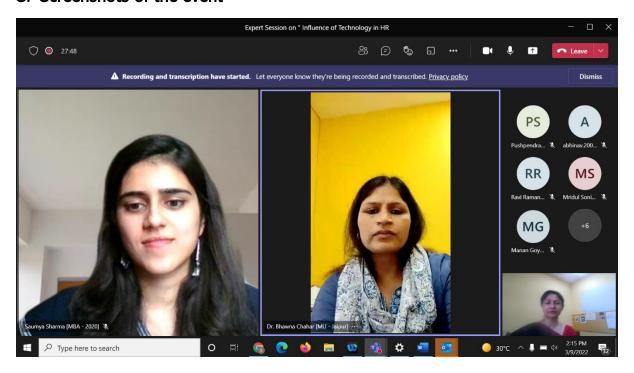


Figure 1 Dr. Bhawna Chahar inviting the Guest Speaker



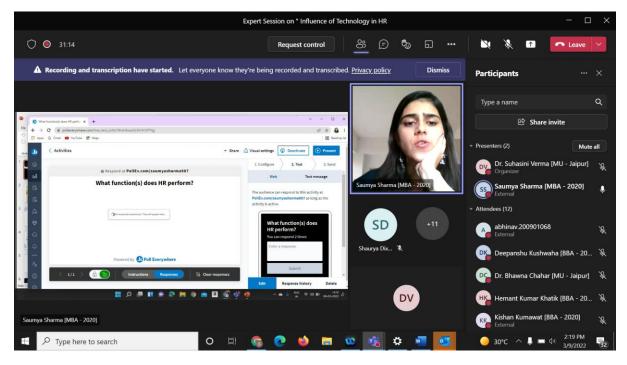


Figure 2- Interactive session by Ms Saumya

9. Brochure of the event









MANIPAL UNIVERSITY JAIPUR

SCHOOL OF BUSINESS AND COMMERCE AND DIRECTORATE OF ALUMNI RELATIONS

ORGANIZES

SEMINAR ON TECHNOLOGY IN MANAGEMENT AN EVENT UNDER DECENNIAL YEAR CELEBRATION



10. List of attendees

Sr.	Full Name
No.	
1	Dr. Suhasini Verma [MU - Jaipur]
2	Saumya Sharma [MBA - 2020]
3	Shaurya Dixit [BBA - 2019]
4	Pushpendra Pal Singh [BBA - 2019] (Guest)
5	Dr. Bhawna Chahar [MU - Jaipur]
6	abhinav.200901068
7	Ravi Raman [BBA - 2019]
8	Dr. Shilpa Joshi [MU - Jaipur]
9	Tarush Mudgal [BBA - 2019] (Guest)



10	Mridul Soni [BBA - 2020]
11	Kartikeyan Sharma [BBA - 2019] (Guest)
12	Mattang Sharma [BBA - 2019] (Guest)
13	Manan Goyal [BBA - 2019] (Guest)
14	Rahul Jewaria [BBA - 2019] (Guest)
15	Hemant Kumar Khatik [BBA - 2019] (Guest)
16	Puneet Yadav [BBA - 2019] (Guest)
17	Deepanshu Kushwaha [BBA - 2020]
18	Kishan Kumawat [BBA - 2020]

11. Link of the event

 $\frac{https://jaipur.manipal.edu/content/dam/manipal/muj/fom/documents/eventlist/business-administration/new/Report-%20Influence%20of%20Technology%20in%20HR.pdf$

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration

MUJ/Q&C/22/F/1.01

Event Report Format

FACULTY OF ARTS

SCHOOL OF HUMANITIES AND SOCIAL SCIENCES

DEPARTMENT OF ECONOMICS

Emerging Issues of Business Finance and Management

Type of Event: Industry Lecture

April 1, 2022



Guest Lecture Report







Department of Economics School of Humanities and Social Sciences

invites you to

Expert Lecture

on

EMERGING ISSUES OF BUSINESS FINANCE AND MANAGEMENT

April 1, 2022



Dr. Manoranjan Sharma Chief Economist Infomerics Ratings, Delhi,

Ex-Chief Learning Officer at Canara Bank, Advisor, Governor, Govt of Rajasthan.

Time: 3:00 pm to 5:00 pm

Venue: Room No. 238 Second floor Academic Block 2

Director- Prof Richa Arora School of Humanities and Social Science

Head- Dr Monika Mathur

Dept of Economics

School of Humanities and Social Science

Convener - Dr. Poonam Mishra Dept of Economics

School of Humanities and Social Science

Mobile Number: 7987722866





The Department of Economics, Manipal University Jaipur, organized a Guest Lecture on "Emerging Issues of Business Finance and Management" on April 1, 2022, from 3.00 PM onwards. Dr. Manoranjan Sharma, Chief Economist Infomerics Ratings, Delhi, Ex-chief Learning officer at Canara Bank, Advisor, Governor, Government of Rajasthan was the speaker for the event. The lecture was an introductory insight into the various emerging trends in Business Finance and Management of the country. It grew the interests of students in the field of banking and finance as Dr. Manorajan delivered a very interesting lecture starting from small banking jargon to covering a wide area of finance and economics. It was a fun learning experience, students were enlightened and asked many related questions. The event was attended by students and faculties of Manipal University Jaipur. 30 students from B. A (Hons) Economics participated in the lecture along with faculty members of the department.

Members actively participated in the discussion of various banking and economy-related concepts, issues in the implementation of policies, and modification expected in the upcoming time. Overall, it was a very fruitful session for all the students and faculties, to understand the concepts.

PICTURES FROM THE EVENTS

Welcome Plant Gifting ceremony by Dr. Monika Mathur, HOD, ECONOMICS





Dr. Monika Mathur Head, Department of Economics Manipal University Jaipur

Attendance:

Dr. Poonam Mishra [Mu - Jaipur]	Paritosh Bhushan
Akshay Verma	Divya Malviya
Rohit Kumar Choudhary	Ankit Bhatnagar
Mansi Sharma	Fez Mastan Khan
Samyak Koolwal	Atharv Aphale
Gaurav Kumar	
	Dakshita Agarwal
Lavish Singh Parmar	Rishita Sandeep Tripathi
Anushka Upadhyay	Shivangi Kapoor
Yash	Utkarsh Patel
Yashi Agrawal	Harshit Sharma
Praseeda Kondru	Saarthak Tiwari
Gaurav Baasniwal	Samrat Singh
Riti Poddar	Sumriddhi Srivastava
Harsh Jain	Mohit Saharan
Shalini Rai	Harsh Meena
Arushi Jain	Sneha
Mohit Kumar	Nehal Takewal
Chaya Neeraj Jain	Ritesh Kumar
Ankita Sharma (Phd Scholar)	Dev Bhutani
Akanksha Choudhary (Phd Scholar)	Varuni
Dr. Manas Roy	Dr. Udai Bhan
Dr. Monika Mathur	Dr. Naseeb

Website link: https://jaipur.manipal.edu/foa/schools-faculty/schools-list/shss/department-of-economics/events.html

Or. Monika Mathur Dr. Monika Mathur Head, Department of Economics Manipal University Jaipur

Dr Poonam Mishra Convener and Assistant Professor Department of Economics Economics Dr Monika Mathur Asso Prof & Head Department of





FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

Department of Business Administration

Short Term Course on Goods and Service Tax

Date 25th April to 29th April 2022

MANIPAL UNIVERSITY JAIPUR

Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Course content coverage of BB2247 (Indirect Taxes)
- 7. Lecture Plan
- 8. Photograph or Screen Short of the event
- 9. Brochure or creative of the event
- 10. Schedule of the Event
- 11. Attendance of the Event
- 12. Link of MUJ website



1. Introduction of the Event

Goods and Service Tax is the indirect tax levied by Government of India on all goods and services barring few exceptions. Since its inception in the year 2017, this act has been a major contention for people. The very dynamic nature of this act makes it even more trivial and complex. Every year amendments are being incorporated and the slabs also are not static. This makes the GST regime more complex and at the same time an important topic to have a knowledge and understanding. Keeping these in view and Short-Term Course on GST was conducted. The course was scheduled from 25th April to 29th April with Industry Experts as speakers and course instructors.

Expense and Income: (Note-sheet attached)

As proposed in the note-sheet.

Rs 100/- charged from the students of MUJ.

Rs 200/- Charged from candidates outside MUJ

Free for Faculty members of MUJ

A link for same was created by the finance department of the university.

Total 537 candidates paid fee out of which one candidate was non-MUJ candidate. Hence total income generated:

536 X 100 = 53600
1 X 200 = 200
Total 53800/- INR

As per the note-sheet 30% of receivables are to be paid to the speakers. Hence net payable 53800@30% = 16140/-INR. (Not paid yet)

The remaining amount shall be accounted for School of Law and School of Business and Commerce (50% each).

2. Objective of the Event

To educate participants with basic objectives, and provisions of the GST Act

To educate the participants of basic terms in GST and their importance and application.

To educate the participants of compliance requisites for various businesses and services with respect to the GST regime

To educate the participants of various Government Scheme and policies with regards to exemptions and leverages under GST.

To give the participants the know-how of the GST Act.



3. Beneficiaries of the Event

The beneficiaries of the event were the students, faculty, and other staff of Manipal University Jaipur, and public.

4. Details of the Guests

- a. Speaker 1: CA Kshitiz Godika Ph.D. (EAFM), FCA, LLB, B.Com. Mr. Godika is a fellow member of ICAI with 15 years standing experience in the profession. He is a certified Concurrent Auditor and has a certificate from NSFM and F&O. He is an Associate and founder of K. Godika and Associates a Chartered Accountant firm.
- b. Speaker 2: CA Yatindra Kumar Gupta ACA, B.Com. Mr. Yatindra is a fellow member of ICAI with 15 years standing in profession. Mr. Gupta has worked with the corporates like ERNST & YOUNG, PATNI COMPUTER SYSTEMS PVT LTD, RELIANCE GLOBALCOM LTD, DEUTSCHE BANK etc.
- **5**. Brief Description of the event: the event was held:

Date: 25th to 29th April 2022



Mode: Virtual (Ms-Teams)

Mode:	virtuai	(IMS-Teams)
Day and Date	Link for the meeting	Link for the recording
	https://teams.microsoft.com/l/me	
	etup-	
	join/19%3a4IK3e76upq4_bp2KMtot	
	4ig CvVW5sCD-	
	K56LCRcNCk1%40thread.tacv2/1650	Short Term Course on GST DAY 1-
Monday 25 th April 2022	780388115?context=%7b%22Tid%22	
	%3a%22a1608842-8390-4bfb-90af-	Recording.mp4
	89ae3ab30761%22%2c%22Oid%22%	<u></u>
	3a%22a29cde27-d8e8-43b4-9eb4-	
	c4d0b10b2e24%22%7d	
	C TOOD TOOD ECT 1702 E 707 G	
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Tuesday 26th April 2022	K56LCRcNCk1%40thread.tacv2/1650	
20000, 2001, 1511, 2022	945092471?context=%7b%22Tid%22	Meeting Recording.mp4
	%3a%22a1608842-8390-4bfb-90af-	
	89ae3ab30761%22%2c%22Oid%22%	
	3a%22a29cde27-d8e8-43b4-9eb4-	
	c4d0b10b2e24%22%7d	
	https://teams.microsoft.com/l/me	
	etup-	
	join/19%3a4IK3e76upq4_bp2KMtot	
	4ig CvVW5sCD-	
Wednesday 27th April 202	2 K56LCRcNCk1%40thread.tacv2/1651	Day 3 (STC on GST)-20220427_100015-
Wednesday Zymykpin 2022	032076783?context=%7b%22Tid%22	Meeting Recording 1.mp4
	%3a%22a1608842-8390-4bfb-90af-	
	89ae3ab30761%22%2c%22Oid%22%	
	3a%22b48d09bc-97db-4bd6-9715-	
	1d290eda4857%22%7d	
	20230000 103770227070	
	https://teams.microsoft.com/l/me	
	etup-	
	join/19%3a4IK3e76upq4 bp2KMtot	
	4ig CvVW5sCD-	
Thursday 28th April 2022	K56LCRcNCk1%40thread.tacv2/1651	day-4 (STC on GST)-20220428 100153-
	117860318?context=%7b%22Tid%22	Meeting Recording.mp4
	%3a%22a1608842-8390-4bfb-90af-	
	89ae3ab30761%22%2c%22Oid%22%	
	3a%22b48d09bc-97db-4bd6-9715-	
	1d290eda4857%22%7d	
	https://teams.microsoft.com/l/me	
	etup-	
	join/19%3a4IK3e76upq4_bp2KMtot	
	4ig CvVW5sCD-	
Friday 29th April 2022	K56LCRcNCk1%40thread.tacv2/1651	Meeting in _General20220429 100110-
	205051972?context=%7b%22Tid%22	Meeting Recording.mp4
	%3a%22a1608842-8390-4bfb-90af-	
	89ae3ab30761%22%2c%22Oid%22%	
	3a%22b48d09bc-97db-4bd6-9715-	
	1d290eda4857%22%7d	



6. Program Scheme of BB2247 (Indirect Taxes)

SEMESTER IV								
Course No. Subject Code Subject Title		L	Т	P	C			
5	BB2247	Indirect Taxes	3	0	0	3		

7. Lecture Plan of course BB2247- Indirect Taxes

Lec No	Topics	Session Outcome	Mode of Delivery	Corresponding CO	Mode of Assessing the Outcome
I	Introduction and Course Hand-out briefing	To acquaint and clear teachers' expectations and understand student expectations	Discussion	NA	NA
2	Indirect taxes – Introduction	Basic understanding of indirect taxes	Lecture	2247.1	In Class Quiz
3	Types of indirect tax	Explain various types of Indirect Tax	Lecture	2247.1	In Class Quiz End Term
4	Right to impose indirect taxes (by Centre and States/Union Territories) before and after 101st Amendment of Constitution.	Understand the process who impose the taxation	Lecture	2247.1	End Term
5,6	Introduction of Goods & Services Tax	Discuss concept & structure of GST	Lecture	2247.1	In Class Quiz End Term
7	Goods kept outside the purview of GST	Explain the concept of levy of GST on Goods	Lecture & Discussion	2247.2	Class Quiz Mid Term I End Term
8,9	Formation of GST Council	Discuss the historical background of GST	Discussion	2247.2	Class Quiz Mid Term I End term
10,11	Date of effect and the non-taxable territory	Understand the territory in which tax is imposed	Lecture & Discussion	2247.3	Class Quiz Mid Term I End Term
12,13	Types of GST	Understand the Inter State	Lecture	2247.2	Class Quiz Mid Term I



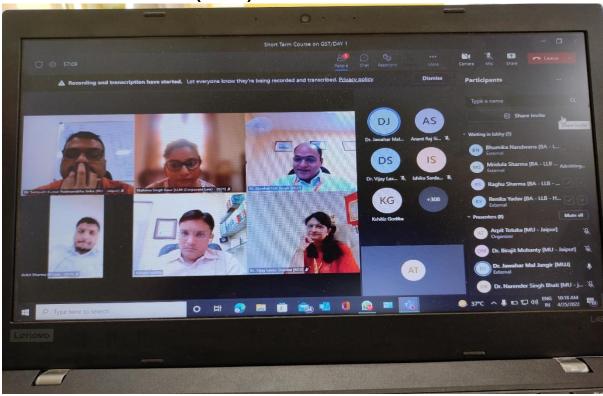
MANIPAL UNIVERSITY JAIPUR

		and Intrastate			End Term
		Levy of GST			
14,15,16	Registration	Explain the Eligibility of registration	Lecture	2247.2	Class Quiz Mid Term I End Term
17,18	Persons liable to registration	Discuss the person who are liable to GST	Lecture	2247.2	Class Quiz End Term
19,20	Compulsory registration	Discuss the conditions where GST Registration is Compulsory	Discussion	2247.2	Class Quiz Mid Term II End Term
21	Procedure of Registration	Explain the procedure of Registration	Lecture	2247.3	Class Quiz Mid Term II End Term
22	Documentation- Tax Invoice	Explain the documentation of Tax Invoice	Discussion	2247.2	Mid Term II End Term
23	Documentation- Bill of Supply, Receipt Voucher	Explain the documentation of Bill of Supply and Receipt Voucher	Discussion	2247.2	Class Quiz End Term
24	Documentation- Payment Voucher, Refund Voucher	Explain the documentation required for Payment voucher and Refund Voucher	Discussion	2247.2	Class Quiz End Term
25,26	Documentation- Credit Note, Debit Note	Explain the Documents required for debit note and credit note.	Discussion	2247.3	Class Quiz End Term
27,28	Harmonized System Nomenclature (HSN) of Goods and Service Accounting Code (SAC) of Services;	Understanding the concept of HSN and SAC	Discussion	2247.2	Class Quiz End Term
29	Nil rated supplies, zero rated supplies	Discuss the concept of Nil rated and Zero Rate Supply	Discussion	2247.3	Class Quiz End Term
30,31	Exempted supplies & Non-GST supplies	Explain the provisions related to exempted Supply	Discussion	2247.3	Class Quiz End Term
32,33	Input Tax Credit- Eligibility and conditions for	Meaning of Input Tax Credit and	Discussion	2247.3	Class Quiz End Term

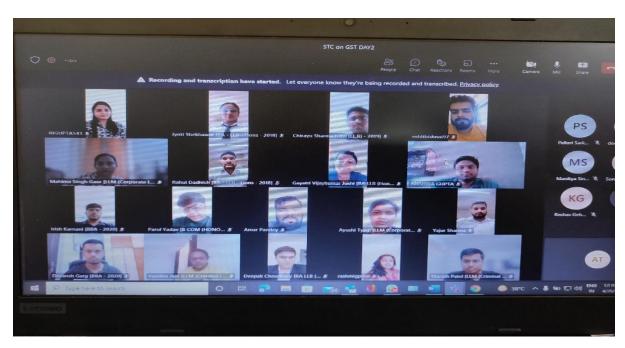


	taking input tax credit	eligibility and Conditions			
34,35,36	Apportionment of input credit and blocked credits	Explain the concept of Apportionment of Input tax credit and blocked Credit	Discussion	2247.1	Class Quiz End Term
37	Time and procedure of filing of Returns	Discuss the time and procedure of filing of returns	Lecture	2247.2	Class Quiz End Term
38,39	Payment of Tax, Through Input tax credit By cash/bank after generation of online Challan.	Explain the concept of Payment of tax through ITC by Cash/Bank	Lecture	2247.3	Class Quiz End Term

8. Screenshots of the event (Online)



Day 1 opening of the event by Director SoL and Director SBC



Students asked their queries.



Audience attending the session on day 2



Director SoL and Director SBC rendering thank you address on completion of the event on Day 5



Image of Day 5 with Director SBC and Director SoL, attending the session

9. Brochure of the Event:



Faculty members have a proven track record of research and publications in the fields of Commerce, Accountancy, Finance, Entrepreneurship, Marketing, Human Resources, Values-Efficts-Governance, Economics and allied subjects. The rich diversity of the faculty backgrounds matillis in the students a continuous desire to achieve excellence.

change, efforts are being made to expose students to practical realities. The teaching methods adopted for the programs offered involve lectures, discussions, case studies, Most Courts and project work that will facilitate students to promote multi-disciplinary inquiry and practical appreciation of problems. The School is approved by BAR Council of India

Contact: Dr. Arpit Totuka - 9928352424

Link for Registration: Click here for the Registration

e-certificates shall be provided to all participants who secure aggregate 50% marks in Quizz

Link for Payment: Click here for the Payment

Dr. Narender Singh Bhati - 9929937194

10. Schedule of the event (insert in the report) 25th to 29th April 2022

11. Attendance of the Event :- Total attendee:- 33

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12. Link of MUJ website stating the event is uploaded on website-

B-STC on GST report (Business Administration).docx (live.com)

Head
Department of Business Administration
Manipal University Jaipur

Burly.





FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION MARKET KA EKLAVYA PROGRAM ON BASICS OF INVESTMENTS AND MONEY MANAGEMENT

6TH JUNE 2022



Event Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Photographs
- 7. Brochure or creative of the event
- 8. Schedule of the Event
- 9. Attendance of the Event



1. Introduction of the Event

The National Securities Depository Limited (NSDL) has launched 'Market ka Eklavya - Express', an online investment awareness programme for students, in more than 75 cities. The programme will be conducted in eight different languages including Hindi. This aims to serve as a beginner's guide for investing for the youth. "Azadi Ka Amrit Mahotsav is a special initiative launched by our Prime Minister to celebrate and commemorate 75 years of India's Independence. This program has been particularly aimed to create awareness about the financial markets to the young minds who will be the future of our country.

2. Objective of the Event

Market ka Eklavya' aims to introduce the basics of the securities market and also impart training on financial markets for students, in online mode.

3. Beneficiaries of the Event

The target audience are young entrepreneurs, students, and faculty members.

4. Details of the Guest

Chief Guest- Mr. Pranav Patel, MD & CEO JK SECURITIES

Trainer- Mr. Barnavo Dhara

5. Brief Description of the event

Market ka Eklavya Program aimed to financial awareness for the youth. The basics of money and investment management was explained with the help of examples. The session was very interactive using polls and feedback from the participants. Following topics were discussed throughout the session:

FIRST THINGS FIRST

- Types of Income Inflation and it's impact
- Types of Investment

PRINCIPLE OF PRINCIPAL

- Start Early-Power of Compounding
- Spread wide
- Stay long

Know the Market

- Primary and Secondary Market
- Market Intermediaries
- How to buy shares DEMAT account

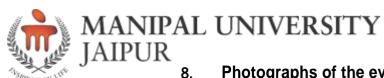
6. Program Scheme

SEMESTER IV								
Course No. Subject Code Subject Title				T	P	C		
7	BB3146	SECURITY ANALYSIS & PORTFOLIO MANAGEMENT	3	0	0	3		

7. Lecture Plan

		expectations			
2	Concept, issues in strategic financial management	Basic understanding of the concept of issues of strategic financial management	Lecture	3146.1	In Class Quiz
3.	Financial Policy and corporate strategy	Explain the concept of framework of policies	Lecture & Discussion	3146.1	In Class Quiz Mid Term II End Term
4.	Security Analysis Portfolio Theory and Asset Pricing- introduction	Describe the concepts related to investments, and portfolio management	Lecture & Discussion	3146.3 &3146.4	Class Quiz Mid Term 1 End Term
5.	EMH THEORY	Describe the methods of analysing security.	Lecture & Discussion	3146.3 &3146.4	Class Quiz Mid Term 1 End Term
6.	FUNDAMENTAL ANALYSIS- Economic Analysis	Describe the concept of fundamental analysis and E-I-C.	Lecture & Discussion	3146.3 &3146.4	Class Quiz Mid Term 1 End Term
7.	Industry Analysis	Explain the characteristics and industry life cycle.	Lecture & Discussion	3146.3 &3146.4	Class Quiz Mid Term 1 End Term

8.	Company Analysis	Explain various	Lecture &	3146.3	Class Quiz
		ratios to analyse company's financial position.	Discussion	&3146.4	Mid Term 1 End Term
9.	Technical analysis- introduction	Explain the basic concept of technical analysis.	Lecture & Discussion	3146.3 &3146.4	Class Quiz Mid Term 1 End Term

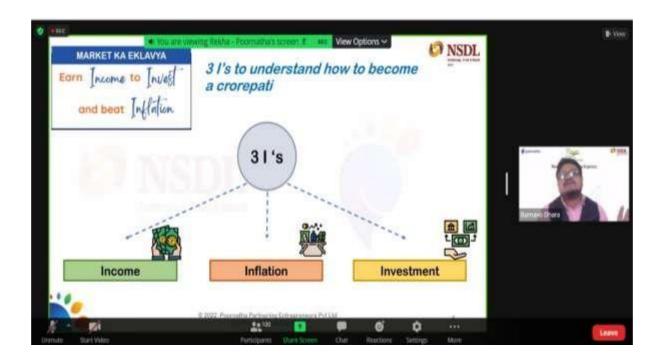


8. Photographs of the event or screenshots of the event

Mr. Prashant Vagal, Executive VP (NSDL) giving Welcome Address



MR Barnavo Dhara, Trainer (NSDL) Delivering Session





7. **Brochure or Creative of the event**











School of Business & Commerce (SBC)

Directorate of E-Cell and Atal Incubation Centre of Manipal University Jaipur (MUJ) In Collaboration with

> National Securities Depository Limited (NSDL) **Organizes**

MARKET KA EKLAVYA PROGRAM

On

"Basics of Investments and Money Management"

Date-6TH June 2022

Timings: 11:00 a.m. onwards

Resource Person- Mr Dilip Sharma Corporate Trainer

Meeting Platform-Zoom Meeting Link:

https://zoom.us/i/95188652914?pwd=OXRrMXVpSFZoS2d5cmNYK0NWZFNhUT09

Meeting ID: 951 8865 2914

Passcode: 030832

Conveners

Dr. Somya Choubey, Assistant Professor-SBC

Dr. Ity Patni, Associate Professor-SBC



8. Schedule of the event (insert in the report)

The event was scheduled on 6th June 2022 from 11 a.m. to 1 PM via online mode through ZOOM.

9. Attendance of the Event (insert in the document only) Total attendee

		Place			
Sr. No	Name of Institution	of Institut ion	Registration Number/Emplo yee code	Name of Attendee	Name of Dept
1	Manipal University Jaipur	Jaipur	MUJ0691	Dr. Ity Patni	Business Administration
2	Manipal University Jaipur	Jaipur	210901012	GAURAV PRATAP SINGH	Business Administration
3	Manipal University Jaipur	Jaipur	210901013	BHAVESH NAGAR	Business Administration
4	Manipal University Jaipur	Jaipur	210901014	CHIRAG MEHTA	Business Administration
5	Manipal University Jaipur	Jaipur	210901021	HARSH VARDHAN SINGH RATHORE	Business Administration
6	Manipal University Jaipur	Jaipur	210901043	HARSH KARNANI	Business Administration
7	Manipal University Jaipur	Jaipur	210901046	BHAVYA KHANDELWAL	Business Administration
8	Manipal University Jaipur	Jaipur	210901047	GAURANG PALIWAL	Business Administration
9	Manipal University Jaipur	Jaipur	210901064	DEVAANSH JAIN	Business Administration
10	Manipal University Jaipur	Jaipur	210901071	GAUTAM GUPTA	Business Administration
11	Manipal University Jaipur	Jaipur	210901074	HARSHIT HIRAWAT	Business Administration
13	Manipal University Jaipur	Jaipur	210901081	GAUTMI RATHORE	Business Administration
14	Manipal University Jaipur	Jaipur	210901107	HARDIK RATHORE	Business Administration
15	Manipal University Jaipur	Jaipur	210901125	HARSH DEORAH	Business Administration
16	Manipal University Jaipur	Jaipur	210901134	DEVANSHI DHIR DERAVARIYA	Business Administration
17	Manipal University Jaipur	Jaipur	210901136	CHIRAG SARRAF	Business Administration
18	Manipal University Jaipur	Jaipur	210901139	DHRUV YADAV	Business Administration
19	Manipal University Jaipur	Jaipur	210901140	BHOOMI MAHIPAL LODHA	Business Administration
20	Manipal University Jaipur	Jaipur	210901158	CHARCHITA TANWAR	Business Administration
21	Manipal University Jaipur	Jaipur	210901161	HARSH AIREN	Business Administration
23	Manipal University Jaipur	Jaipur	210901162	GARV GANDHI	Business Administration
25	Manipal University Jaipur	Jaipur	210901199	DEEPENDRA SINGH KACHHWAHA	Business Administration
26	Manipal University Jaipur	Jaipur	210901201	DIVYANSHU PATODIA	Business Administration



MANIPAL UNIVERSITY JAIPUR

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27	Manipal University Jaipur	Jaipur	210901205	HARSHIT SINGH	Business Administration
28	Manipal University Jaipur	Jaipur	210901211	DEVRAJ SINGH RATHORE	Business Administration
29	Manipal University Jaipur	Jaipur	210901214	CHAHAT JOSHI	Business Administration
30	Manipal University Jaipur	Jaipur	210901215	DHRUV GOYAL	Business Administration
31	Manipal University Jaipur	Jaipur	210901218	HARSH VARDHAN SHARMA	Business Administration
32	Manipal University Jaipur	Jaipur	210901223	DAKSH YADAV	Business Administration
33	Manipal University Jaipur	Jaipur	210901228	HARSHVARDHAN SINGH RATHORE	Business Administration
34	Manipal University Jaipur	Jaipur	210901229	DHRUVI CHOUDHARY	Business Administration
35	Manipal University Jaipur	Jaipur	210901232	DIVYA GUPTA	Business Administration
36	Manipal University Jaipur	Jaipur	210901250	GAURAV GIRISHBHAI SUVARIYA	Business Administration
37	Manipal University Jaipur	Jaipur	210901252	DEVESH KUMPAWAT	Business Administration
38	Manipal University Jaipur	Jaipur	210901256	DHRUV VERMA	Business Administration
39	Manipal University Jaipur	Jaipur	210901260	BHUVAN RAIDANI	Business Administration
40	Manipal University Jaipur	Jaipur	210901266	HIMANSHU MISHRA	Business Administration
41	Manipal University Jaipur	Jaipur	210901279	GEETIKA SHARMA	Business Administration
42	Manipal University Jaipur	Jaipur	210901287	DAKSH RAJ SINGH	Business Administration
43	Manipal University Jaipur	Jaipur	210901300	HARSH KANOONGO	Business Administration
44	Manipal University Jaipur	Jaipur	210901301	GUNJAN GAHEJA	Business Administration
45	Manipal University Jaipur	Jaipur	210901304	DAIWIK MADAN	Business Administration
46	Manipal University Jaipur	Jaipur	210901306	GAURAV KORANI	Business Administration
47	Manipal University Jaipur	Jaipur	210901310	BHANU PRATAP SHARMA	Business Administration
48	Manipal University Jaipur	Jaipur	210901318	DIVYANSH BUCHA	Business Administration
49	Manipal University Jaipur	Jaipur	210901321	BHAVYA VIJAY	Business Administration
50	Manipal University Jaipur	Jaipur	210901324	GAURVI GUPTA	Business Administration
51	Manipal University Jaipur	Jaipur	210901325	GARVIT AGARWAL	Business Administration
52	Manipal University Jaipur	Jaipur	210901328	HARSH AGARWAL	Business Administration
53	Manipal University Jaipur	Jaipur	210901335	BHUMIKA CHAUDHARY	Business Administration
54	Manipal University Jaipur	Jaipur	210901340	JAYPAL SINGH	Business Administration
				1	



55	Manipal University Jaipur	Jaipur	210901342	TAIMOOR ALI KHAN	Business Administration
56	Manipal University Jaipur	Jaipur	210901345	SIDDHARTH SHARMA	Business Administration
57	Manipal University Jaipur	Jaipur	210901356	PUNEET MITTAL	Business Administration
58	Manipal University Jaipur	Jaipur	210901357	VISHAL AGARWAL	Business Administration
59	Manipal University Jaipur	Jaipur	210901359	UJJWAL SITLANI	Business Administration
60	Manipal University Jaipur	Jaipur	210901363	JAYANT KACHHAWA	Business Administration
61	Manipal University Jaipur	Jaipur	210901366	DIVY DUSAD	Business Administration

Link of MUJ Website:

https://jaipur.manipal.edu/content/dam/manipal/muj/fom/documents/eventlist/business-administration/new/Guest Lecture Report-Market ka Eklavya Program.pdf

Head
Department of Business Administration
Manipal University Jaipur

MUJ/Q&C/021/F/1.01

Event Report Format



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION GENDER CHALLENGES IN CORPORATE

Date : 08th July, 2022

Timing: 09:50-12:00 PM

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration



Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Program Scheme
- 7. Lecture Plan
- 8. Photographs
- 9. Brochure or creative of the event
- 10. Attendance of the Event

1. Introduction of the Event

1. Introduction of the Event

The session was conducted for present students by industry experts. The keynote speaker "Ms. Devika Khurana" is from corporate, who discussed about the "Gender Challenges in Corporate". The session was very informative for students as it would help them prepare well to face such challenges.

2. Objective of the Event

- To make the students ready to face challenges related to gender issues in corporate.
- While being part of the corporate culture, understand how to encourage a friendly and safe environment.

3. Beneficiaries of the Event

Students of Faculty of management and commerce.

4. Details of the Guests

Keynote Speaker – Ms. Devika Khurana, Account Executive - Wieden+ Kennedy

5. Brief Description of the event

The event was organized on 08th July, 2022 on the topic "Gender Challenges in Corporate". The event was organized for the students of Management and Commerce. The session was taken by "Ms. Devika Khurana" who discussed about her journey and role in corporate. The discussion focused on how the students can prepare themselves well to face the corporate culture. She also shared her experiences in the corporate world. It was an interactive session, where students asked their queries. The session was conducted to train and develop students for their corporate world.

6. Program Scheme

SEMESTER IV							
Course No. Subject Coo	le Subject Title	L	T	P	C		
1 BB1201	Human Resource Management	3	0	0	3		



7. Lecture Plan

Lect. No.	Topics	Session Outcome	Mode of Delivery	Corresponding CO	Mode of Assessing the Outcome
1	Briefing of Syllabus & Course- Handouts	To make students understand about teacher's expectations & course outline	Lecture & Discussion	NA	NA
2	Concept, functions.	Explain the concept of HRM & its Functions	Lecture & Discussion	1201.1	1 st Sessional End Term
3	The changing environment of HRM	Understand how the environmental factors influence HRM	Lecture & Discussion	1201.2	1 st Sessional End Term
4	Globalization	Understand the implications on HRM	Lecture & Discussion	1201.2	1 st Sessional End Term
5	Cultural environment,	Analyze its impact on HRM	Lecture & Discussion	1201.2	1 st Sessional End Term
6	Work force diversity	Analyze its impact on HRM	Lecture & Discussion	1201.3	
7	HR as a strategic partner	Understand the concept of HRM not just as a function but as a strategic partner of business organisation.	Lecture, Discussion & Videos	1201.3	1 st Sessional End Term
8	Work life balance	Understand the significance of WLB.	Lecture and discussions	1201.4	1 st Sessional End Term
9	Human Resource forecasting demand and supply, Skill inventories	Explain the concept of HRP and skill inventory.	Lecture & Discussion	1201.4	1 st Sessional End Term



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	Job Design	Knowing how	Cast Study &	1201.4	1 st
10		to do job	Video		Sessional
		design	Demonstration		End Term
11	Job Analysis	How job analysis is done and what are its implications.	Cast Study & Video Demonstration	1201.4	1 st Sessional End Term
12	Job description	Understand how to do job description and what are its implications.	Lecture & Discussion	1201.4	1 st Sessional End Term
13	Job specification	Understand job Specifications and its significance.	Lecture and discussions	1201.4	1 st Sessional End Term
14	Recruitment & , selection	Understand the concept of recruitment & selection and the process involved therein.	Case Study & Video Demonstration	1201.4	1 st Sessional End Term
15	Orientation	To analyze the importance of orientation program in organizations.	Case Study & Video Demonstration	1201.4	1 st Sessional End Term
16	Internal & external sources of recruitment, e-recruitment	Understand various sources of recruitment	Lecture and discussions	1201.4	1 st Sessional End Term
17	Steps in placement and selection process	Learning steps involved in selection process.	Lecture &Practical Exercises	1201.4	1 st Sessional End Term
18	Selection tests and Interview	Learning how selection tests are designed and conducted	Lecture & Discussion	1201.4	1 st Sessional End Term
19	Orientation Program	Understand how orientation is done in an organisation.	Lecture &Practical Exercises	1201.4	1 st Sessional End Term



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		Learning the		1201.4	
20	Concept, of training & & Methods,	concept of training and skills enhancement of employees.	Lecture & Discussion	1201.4	1 st Sessional End Term
21	Compensation Management	Knowing concepts of compensation management being followed by the organizations.	Lecture & Discussion	1201.5	2 nd Sessional End Term
22	Components of pay structure and factors influencing compensation levels.	Understand various components and influencing factors in compensation levels.	Lecture & Discussion	1201.5	2 nd Sessional End Term
23	Wage differentials, incentives	Learning wage fixation procedure and incentives.	Video Demonstration	1201.5	2 nd Sessional End Term
24	Incentives and various methods	Learning various methods of incentives in the organizations	Video Demonstration	1201.5	2 nd Sessional End Term
25	Profit sharing, gain sharing	Understanding the concepts and its significance.	Lecture and discussions	1201.5	2 nd Sessional End Term
26	Employee's stock option plans.	Knowing why such plans are offered to the employees.	Lecture &Presentation, Case study examples, videos	1201.5	2 nd Sessional End Term
27	Performance management- concept	Learning performance management	Lecture & Discussion	1201.5	2 nd Sessional End Term
28	Performance Appraisal uses and its various methods.	Understanding how organizations do performance appraisal.	Video Demonstration	1201.5	2 nd Sessional End Term



MANIPAL UNIVERSITY JAIPUR

	Case Study	Practical		1201.5	
29	Examples of performance Appraisal	applications of the above concepts in the organizations.	Video Demonstration	-2010	NA
30	Career Management: Concept	Understanding the significance of career of an employee and how its affects the employee and organisation.	Lecture & Presentation	1201.6	2 nd Sessional End Term
31	Career anchors	Analyze the importance of Career Anchors	Case Study & Video Demonstration	1201.6	2 nd Sessional End Term
32	Career life	Analyze the importance of Career Life	Case Study & Video Demonstration	1201.6	2 nd Sessional End Term
33	Industrial Relations- concept, Evolution	Describe what is industrial relation.	Lecture & Discussion	1201.6	2 nd Sessional End Term
34	Industrial disputes, causes	To know what industrial disputes and their causes are.	Lecture & Discussion	1201.6	2 nd Sessional End Term
35	Impact of Industrial disputes	Analyze the implications and impact of industrial disputes	Case Study & Video Demonstration	1201.6	2 nd Sessional End Term
36	Industrial Dispute Resolution- Mechanism to dispute resolution	Learning how industrial disputes are resolved by the organizations.	Case Study & Video Demonstration	1201.6	2 nd Sessional End Term
37	Cultural issues, Compensation issues,	Understand the role of Culture, Compensation issues, Ethnocentric issues Geocentric issues	Lecture & Discussion	1201.6	2 nd Sessional End Term



38	Revision	Revision	Discussion	Revision	Revision
39	Revision	Revision		Revision	Revision

8. Brochure of the event





Industry Expert Lecture
on
Gender Challenges in Corporate
(July 08, 2022, Time 9:50 AM -12:00 PM)

Topic: -



Account Executive Widen & Kennedy

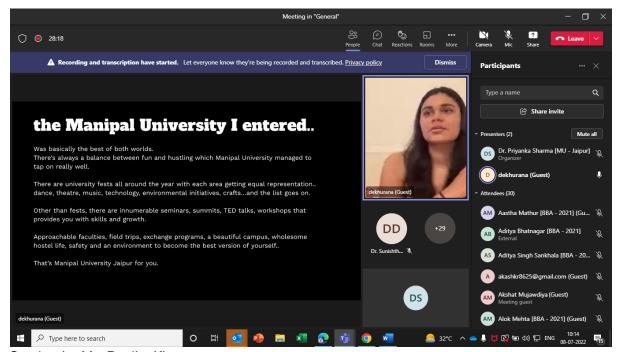
Coordinators: Dr. Priyanka Sharma Dr. Sunishtha Dhaka Department of Business Administration

Organized By:

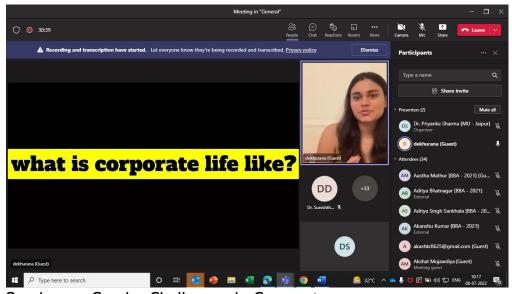
Department of Business Administration Manipal University Jaipur



9. Screenshots of the event

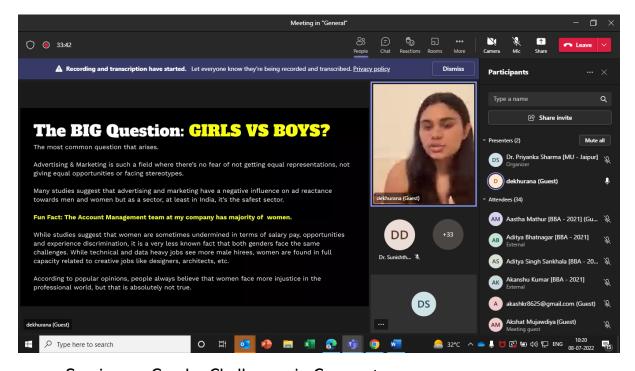


Session by Ms. Devika Khurana



Session on Gender Challenges in Corporate





Session on Gender Challenges in Corporate





Keynote Speaker with Faculty Members

10. Attendance of the Event: 43

Sr. No	Name of Institution	Place of Institution	Name of Attendee	Name of Dept
1	Manipal University	Jaipur	Dr. Priyanka Sharma(MUJ1062)	BBA
2	Manipal University	Jaipur	Ms. Savita Panwar(MUJ0707)	Commerce
3	Manipal University	Jaipur	Dr. Sunishtha Dhaka(MUJ0363)	BBA
4	Manipal University	Jaipur	Arihant Jain [BBA - 2021]	BBA
5	Manipal University	Jaipur	Kanika Mahajan [BBA - 2021]	BBA
6	Manipal University	Jaipur	Jayansh Sharma [BBA - 2021]	BBA
7	Manipal University	Jaipur	Ansh Raj [BBA - 2021]	BBA
8	Manipal University	Jaipur	Arnav Agarwal [BBA - 2021]	BBA
9	Manipal University	Jaipur	Aditya Singh Sankhala [BBA - 2021]	BBA
10	Manipal University	Jaipur	Arjun Lal Jat [BBA - 2021]	BBA
11	Manipal University	Jaipur	Atul Yadav [BBA - 2021]	BBA
12	Manipal University	Jaipur	Abhinav Kumar [BBA - 2021]	BBA
13	Manipal University	Jaipur	Arun Goyal [BBA - 2021]	BBA
14	Manipal University	Jaipur	Aastha Mathur [BBA - 2021]	ВВА



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15	Manipal	Jaipur		BBA
	University		Anjana Meher [BBA - 2021]	
16	Manipal	Jaipur		BBA
	University		Arjun Sunani [BBA - 2021]	
17	Manipal	Jaipur		BBA
<u></u>	University		Akshat Mujawdiya	
18	Manipal	Jaipur		BBA
	University		Ayush Jangid [BBA - 2021]	
19	Manipal	Jaipur		BBA
	University		Aditya Bhatnagar [BBA - 2021]	
20	Manipal	Jaipur		BBA
	University		Anant Jain [BBA - 2021]	
21	Manipal	Jaipur		BBA
	University		Kartikey Gupta [BBA - 2021]	
22	Manipal	Jaipur		BBA
	University	'	Mayank Tyagi Phardwai [PRA 2021]	
23	Manipal	Jaipur	Mayank Tyagi Bhardwaj [BBA - 2021]	BBA
23	University	Jaipur	Naman Beniwal [BBA - 2021]	DDA
24		lainur	Naman Beniwai [BBA - 2021]	BBA
24	Manipal University	Jaipur	Jayatiraj Singh [BBA - 2021]	DDA
25	Manipal	Jaipur	Jayatilaj Siligii [BBA - 2021]	BBA
25	University	Jaipur	Mansi Bagaria [BBA - 2021]	DDA
26	Manipal	Jaipur	Wallst Bagaria [BBA - 2021]	BBA
20	University	Jaipui	Palak Chouhan [BBA - 2021]	DDA
27	Manipal	Jaipur	Falak Cilodilali [BBA - 2021]	BBA
2 /	University	Jaipui	Manushree Prateek [BBA - 2021]	DDA
28	Manipal	Jaipur	Walldshiee Hateek [BBA - 2021]	BBA
20	University	Jaipui	Nirbhay Nehra [BBA - 2021]	BBA
29	Manipal	Jaipur	Timonay Nema [BB/C 2021]	BBA
	University	Jaipai	Vivek Bohara [BBA - 2021]	
30	Manipal	Jaipur		BBA
	University	Jaipai	Navya Khetan [BBA - 2021]	
31	Manipal	Jaipur		BBA
	University		Bhagat Singh [BBA - 2021]	
32	Manipal	Jaipur		BBA
	University		Nikhil Naredi [BBA - 2021]	
33	Manipal	Jaipur	<u> </u>	BBA
	University	'	Lokesh Sharma [BBA - 2021]	
34	Manipal	Jaipur		BBA
	University		Krishna Gupta [BBA - 2021]	
35	Manipal	Jaipur		BBA
L	University		Siddharth Agrawal [BBA - 2021]	
36	Manipal	Jaipur		BBA
	University		Jay Sharma [BBA - 2021]	
37	Manipal	Jaipur		BBA
	University		Naitik Jain [BBA - 2021]	
38	Manipal	Jaipur		BBA
	University		Alok Mehta [BBA - 2021]	
39	Manipal	Jaipur		BBA
	University		Krishna Mashru [BBA - 2021]	
40	Manipal	Jaipur		BBA
	University		Akanshu Kumar [BBA - 2021]	



41	Manipal University	Jaipur	Mohit Chandra Shekhar Bhiwaniwala [BBA - 2021]	BBA
42	Manipal University	Jaipur	Archie Agrawal [BBA - 2021]	BBA
43	Manipal University	Jaipur	Mradul Bansal [BBA - 2021]	BBA

SIGNATURE

Priyante.

Smithy Shaka

(ALUMNI CO-ORDINATORS) BBA

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty
HoD, Business Administration

MUJ/Q&C/021/F/1.01

Event Report Format



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

Creating an impact through social media visibility

07 September, 2022

Head

Department of Business Administration

Manipal University Jaipur

Dr Birajit Mohanty HoD, Business Administration

Page **1** of **11**



Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Program Scheme
- 7. Lecture Plan
- 8. Photographs
- 9. Brochure or creative of the event
- 10. Attendance of the Event
- 11. Link of MUJ website

1. Introduction of the Event

The Event has been conducted on "Creating an impact through social media visibility" by School of Business and Commerce. The session has been taken up by Ms. Dhawani Mishra, Corporate Trainer and Educationist. Trainer talks about how one can increase it's visibility on digital platforms from career point of view. To increase visibility on digital platform what need to be taken care of. How career opportunity increases for the students is being elaborated

2. Objective of the Event

• The objective of the event was to make student understand the use of digital platform for increasing their visibility in terms of career advancement.

3. Beneficiaries of the Event

Students and the faculty members are the beneficiaries who got insight about how to use digital platform such as LinkedIn, twitter for their career advancement.

4. Details of the Guests

Mrs. Dhwani Mishra Conducting training sessions for professionals and students. She is a Corporate Trainer and Educationist.

5. Brief Description of the event

The event has been conducted to make student aware about how digital platforms are now a days making a great reach within the corporates as well as in the world. Speaker discussed about the skill set required by a individual to post on professional details on digital platform. He also elaborated on the Do's and Don't's while posting on digital platforms for professional perspectives.

6. Program Scheme

SEMESTER VI						
Course No.	Course No. Subject Code Subject Title L T P C					C
	BB2103	Business Communication	3	0	0	3

Lecture No	Topics	Session Outcome	Mode of Delivery
1	Introduction to the course	To acquaint students with the course.	General Discussions
2	Introduction to Business Communication – Its role, and applications	To understand the role, and Applications of communication in Business.	Online Lecture and Discussion
3	How the communication process follows	Learn about the effectiveness of feedback in communication process, and the importance of the communication process.	Online Lecture and Activity.
4-5	Levels of Communication: Extra personal Communication, Intra- Personal Communication, Inter- PersonalCommunication, Orga nizationalCommunication. Mass Communication.	Understand the different levels of communication and the advantages of communication.	Online Lecture and Discussion
6-7	Flow of Communication: Introduction, Downward Communication, UpwardCommunication, Lateral or Horizontal Communication, DiagonalCommunication	Learn the importance of the flow of communication in organizational communication.	Online Lecture, Giving real time examples anddiscussion.
8-9	Barriers of Communication: Intrapersonal Barriers Wrong Assumptions, Varied perceptions, Differing Backgrounds, Wrong Inferences, Impervious Categories, Categorical Thinking	Understand the basic concept of communication barriers and intra-personal communication barriers.	Online Lecture and Discussion
10-11	Barriers of Communication: Intrapersonal Barriers Limited Vocabulary, Emotional Outburst, Communication Selectivity,	Understand the concepts of the interpersonal barriers of communication.	Online Lecture and Discussion
12-13		Understand the concepts of the organizational barriers of communication.	Online Lecture and Discussion

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14-15	non – verbal communication.	Understand the vital role of non-verbal communication. Also learns how important the non – verbal communication for presentation skills.	Online Lecture Video and presentation
16-17	Introduction and definition of non — verbal communication.	Understand the vital role of non-verbal communication. Also learns how important the non – verbal communication for presentation skills.	Online Lecture Video and presentation
18	Another Type of Non –	Learn How space matters in effective communication.	Online Lecture and presentation
19-20	Another Type of Non – Verbal Communication: Paralinguistics: Quality, Volume, Pace/Rate, Pitch, Articulation, Pronunciation, Voice Modulation, Pauses Chronemics	Learn How speech and time management plays an important in presentation skills	Online Lecture and presentation
21-22	Introduction about the technical communication — Letter Writing	To make understand about importance, purpose of business letter writing andstructure of business letter writing.	Online lecture
23-24	application letter	To explain the different functions and things to remember for writing sales letterand application letter	Online Lecture
25-26	Introduction to claim and adjustment letter writing	To explain the different functions and things to remember for writing sales letter and application letter	Online Lecture
27-28	,	Learn the importance of the flow of communication in organizational communication.	Online Lecture, and Role play activity.
29-31	Introduction to group communication, Group discussions, types of groupdiscussions	Learn the importance of group communication and importance of group discussion	Online Lecture, and activity.

MANIPAL UNIVERSITY JAIPUR

32	Introduction to memo writing	Understand the basic concept memo and its usage in business	Online Lecture, anddiscussion.
	Introduction to meetings, purpose of meetings, preparation for meetings	Understand the role and purpose of holding meetings and process required for preparation of meetings	Online Lecture and Class Discussion
	Traits of a Good Listener Dos and Don'ts of the Effective Listening	the manner of effective listening.	Online Lecture and General Discussion

8. Screenshots of the event

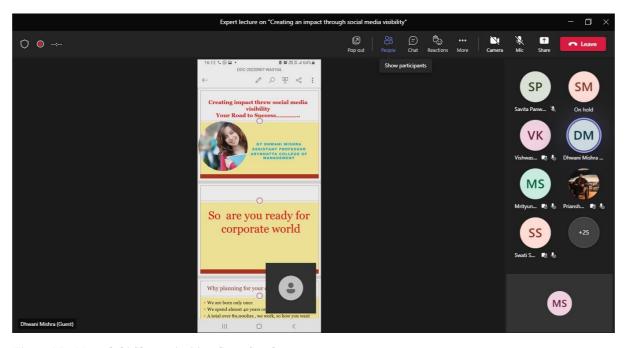


Figure 1 Dr Meenakshi Sharma inviting Guest Speaker



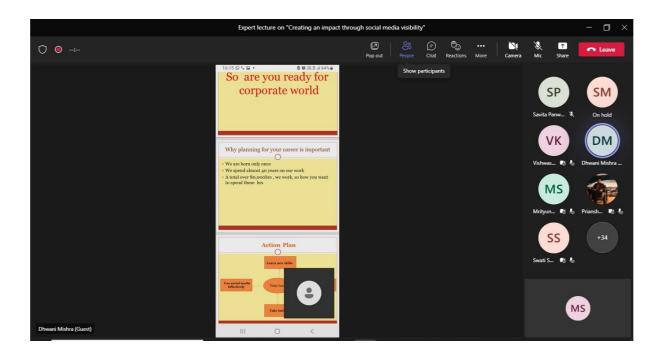


Figure 2 Mrs. Dhwani explaining the action plan required for digital platform visibility



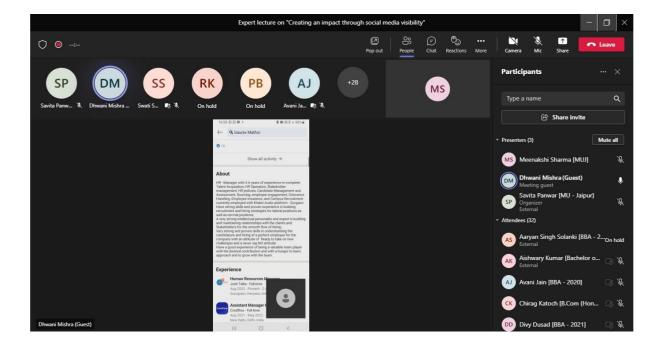


Figure 3 Discussing what to write on the digital platform.



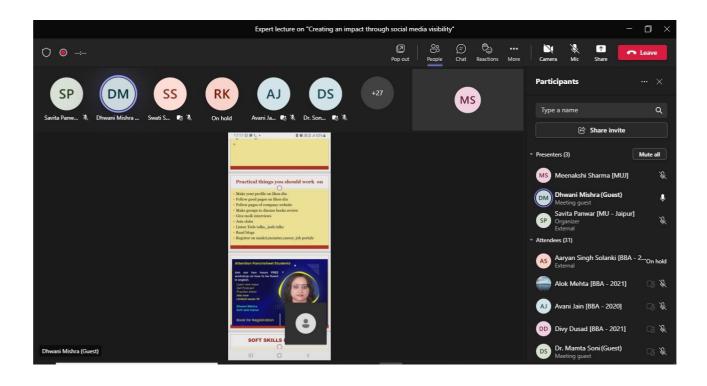
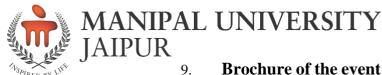


Figure 4 practical things on which one should work upon



Brochure of the event



https://teams.microsoft.com/l/meetup-

join/19%3ameeting_NmQwZTk5MjctMWY5Zi00ZjBlLWIwNzAtNTIwMzM4ZjVkMjY2%40thread .v2/0?context=%7b%22Tid%22%3a%22a1608842-8390-4bfb-90af-

89ae3ab30761%22%2c%22Oid%22%3a%2298af64ef-32ac-4ddf-a023-244052c7adb4%22%7d

10. Attendance of the Event Total attendee-

S.No	Reg. No.	Name of The Student	Department
1	Mr.Ambuj Jain	Guest Speaker	
2	Dr.Meenakshi.Sharma	Faculty	
3	Dr.Savita Pawar	Faculty	
4	210901126	Mayuri Shanta	BBA
5	210901138	Maivya Saini	BBA
6	210901351	Vivek bohara	BBA
7	210901144	Sara Thakur	BBA
8	210901268	Paurush Sharma	BBA
9	210901277	Anjana Meher	BBA
10	210901108	Arnav agrawal	BBA
11	210901222	Sourabh Kumar Jajpura	BBA
12	210901261	PIYUSH MANGAL	BBA
13	210901091	Nitin Sabnani	BBA
14	210901358	ANUJ KANDOI	BBA
15	210901361	JAYANSH SHARMA	BBA
16	210901364	DEVANSH KHURANA	BBA
17	210901057	Akshat Choudhary	BBA



18	210901043	Harsh Karnani	BBA
19	210901284	Ayush Kumar	BBA
20	210801229	Dhruvi Choudhary	BBA
21	210901203	Ritik Kumar	BBA
22	210901219	Rahul Jain	BBA
23	200901287	Vishal Thakran	BBA
24	200901289	Rajeev Gujjar	BBA
25	200901291	Ishan sharma	BBA
26	200901294	Harsh Garg	BBA
27	200901298	Rajeev Sharma	BBA
28	200901302	ANURAG CHOUDHARY	BBA
29	200901011	Mehar Ahuja	BBA
31	200901020	Tejaswi Ujwal	BBA
32	200901023	Devansh garg	BBA
33	200901029	Saral dasot	BBA
34	200901033	Akshit kothari	BBA
35	200901034	Uday Kaushik	BBA
36	200901039	Mukul Agarwal	BBA

11. Link of MUJ Website

Dhwani mishra_Business Administration_report.pdf (manipal.edu)

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration

ASPIRED BY LIVE

MUJ/Q&C/021/F/1.01

Event Report Format



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

Business Mannerisms

06th September, 2022

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration



Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
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- 9. Brochure or creative of the event
- 10. Attendance of the Event
- 11. Link of MUJ website



1. Introduction of the Event

The Event has been conducted on "Business Mannerisms" by School of Business and Commerce. The session has been taken up by Mr. Ambuj Jain, Director, Innovative Brainz. Trainer talks about basics manners that one should follow while you are facing interview for job or for any business deals. Discussing on various points and how one can work more on those points to make them as their strength.

2. Objective of the Event

• The objective of the event was to make student about basic manners that they should follow while facing interviews during their placement. Also while going for some business deals

3. Beneficiaries of the Event

Students and the faculty members are the beneficiaries who got insight about 21 key points to be remembered while facing job interview. Which will enhance their selection in particular company.

4. Details of the Guests

Mr. Ambuj Jain, Director, Innovative Brainz, Conducting training sessions for professionals and students. His forte is a Corporate Training, manager training, change management, Real life role play and Interview skills, personality and Etiquette development.

5. Brief Description of the event

The event has been conducted to make student aware about how digital platforms are now a days making a great reach within the corporates as well as in the world. Speaker discussed about the skill set required by a individual to post on professional details on digital platform. He also elaborated on the Do's and Don't's while posting on digital platforms for professional perspectives.

6. Program Scheme

	SEMESTER VI					
Course	Subject Code	Subject Title	${f L}$	T	P	C
	BB3102	Personality development	3	0	0	3
						1

7. Lecture Plan

Lec	Topics	Session Outcome	Mode of	Mode of Assessing the
No	_		Delivery	Outcome



BB31 02. 1	Introduction and Course Hand-out briefing	To acquaint with syllabus, clear teachers' expectations and understand student expectations	Lecture & Discussion	NA
BB31 02.2	Understanding Personality	Understanding Personality	Lecture & Discussion	NA
BB31 02.3- 4	Determinants of Personality; Forc efield analysis,	Learn Determinants of Personality; Force field analysis,	Lecture & Discussion	Class Quiz
BB31 02.5- 8	Personality – concept, factors, factors of association, personality formation structure – mind mapping Creativity, lateral thinking, divergent thinking.	Understand the Personality	Lecture & Discussion	
BB31 02.8- 12	Factors of Association Relationship, Personality Trait s,Developing EffectiveHabits and Emotional Intelligence;	Learn the Factors of Association	Lecture & Discussion	
BB31 02.13 - 17	Types of Personalities – Introvert, Extrovert and Ambivert; Learning about Effective Communication andits key aspects; Leadership – Understanding Assertiveness, Decision Making Skills, Conflict and	Understand Types of Personalities	Lecture & Discussion	



	its process			
	and			
	resolution,			
	Leadership			
	_			
	andqualities of a			
	successful Leader			
	Saccessiai Leader			
BB31	Social Skills –	Learn Social Skills	Lecture &	
02.18	Interpersonal	-Attitude	Discussion	
-24	Relationship,			
	Personality			
	Development as a			
	Spiritual Journey			
	beyond			
	management of			
	change,			
	Importance of			
	Good Manners			
	and Etiquettes,			
	Understanding			
	Effective Speech,			
	Body Language			
	and projective			
	Body Language ;			
	Attitude –			
	Understanding			
	Attitude, its			
	significance and			
	factors effecting			
	attitudes,			
	Understanding			
	Positive Attitude			
	and its			
	advantages,			
	Understanding			
	Negative Attitude			
	andits			
	disadvantages;			
	The various ways			
	to develop			
	positive attitude,			
	Understanding			
	Carl Jung's			
	contribution to			
	Personality			

	Development Theory;			
BB31 02.25 -30	Managing Stress: Major elements of stress, Managing stress, Managing stress, eliminating stress, Situational stressors & anticipatory stressors, developing resilience, diagnostic surveys formanaging stress, skill analysis practice and	Learn Managing Stress	Lecture & Discussion	
	application			

8. Screenshots of the event

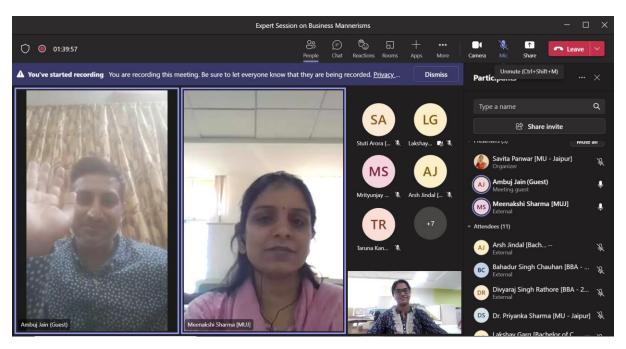


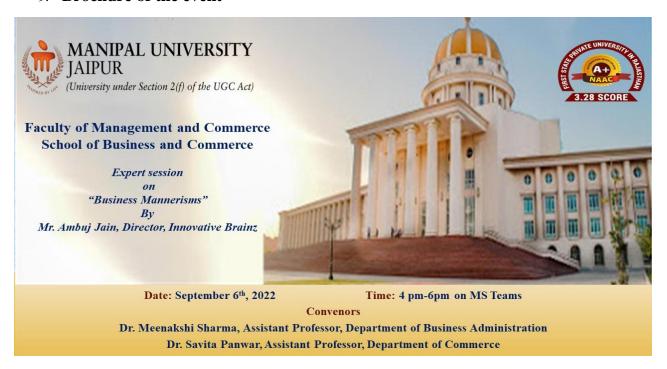
Figure 1 Dr Meenakshi Sharma inviting Guest Speaker



Figure 2 Mr. Ambuj explaining the etiquettes required during business meetings



9. **Brochure of the event**



https://teams.microsoft.com/l/meetup-

<u>join/19%3ameeting</u> MTdjYWI1M2MtZjI1Zi00N2EyLWI4ZDAtNzVhOTAyZGY0MDJi%40thread. <u>v2/0?context=%7b%22Tid%22%3a%22a1608842-8390-4bfb-90af-</u>

89ae3ab30761%22%2c%22Oid%22%3a%2298af64ef-32ac-4ddf-a023-244052c7adb4%22%7d

10. Attendance of the Event Total attendee-

S.No	Reg. No.	Name of The Student	Department
1	Mr.Ambuj Jain	Guest Speaker	
2	Dr.Meenakshi.Sharma	Faculty	
3	Dr.Savita Pawar	Faculty	
4	210901126	Mayuri Shanta	BBA
5	210901138	Maivya Saini	BBA
6	210901351	Vivek bohara	BBA
7	210901144	Sara Thakur	BBA
8	210901268	Paurush Sharma	BBA
9	210901277	Anjana Meher	BBA
10	210901108	Arnav agrawal	BBA
11	210901222	Sourabh Kumar Jajpura	BBA
12	210901261	PIYUSH MANGAL	BBA
13	210901091	Nitin Sabnani	BBA
14	210901358	ANUJ KANDOI	BBA
15	210901361	JAYANSH SHARMA	ВВА

Page 8 of 9 Business mannerism



16	210901364	DEVANSH KHURANA	BBA
17	210901057	Akshat Choudhary	BBA
18	210901043	Harsh Karnani	BBA
19	210901284	Ayush Kumar	BBA
20	210801229	Dhruvi Choudhary	BBA
21	210901203	Ritik Kumar	BBA
22	210901219	Rahul Jain	BBA
23	200901287	Vishal Thakran	BBA
24	200901289	Rajeev Gujjar	BBA
25	200901291	Ishan sharma	BBA
26	200901294	Harsh Garg	BBA
27	200901298	Rajeev Sharma	BBA
28	200901302	ANURAG CHOUDHARY	BBA
29	200901011	Mehar Ahuja	BBA
31	200901020	Tejaswi Ujwal	BBA
32	200901023	Devansh garg	BBA
33	200901029	Saral dasot	BBA
34	200901033	Akshit kothari	BBA
35	200901034	Uday Kaushik	BBA
36	200901039	Mukul Agarwal	BBA

11. Link of MUJ Website

Ambuj Jain_Business Administration.pdf (manipal.edu)

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration

Burly.



MUJ/Q&C/022/F/1.01



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

INVESTOR AWARENESS

28th SEPTEMBER 2022

Event Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Photographs
- 7. Brochure or creative of the event
- 8. Schedule of the Event
- 9. Attendance of the Event



Introduction of the Event

Investors awareness is an important topic for each individual. In simple terms, individuals who have surplus money invest in securities and entities which requires capital issues securities. The investors earn a return on the security while the entity gets capital for growing or expanding its business. The event is organized for the benefit of students and teachers for taking utmost care when it comes to invest the hard-earned money that to at early stages in life.

2. Objective of the Event

The aim of the event is to create basic awareness and interest among the attendees regarding the various investment opportunities. The understanding of investment avenues is required for everyone for investment decision making. The event highlights the basic information about BSE. The resource person emphasizes on the conceptual and fundamental part various markets and available options.

3. Beneficiaries of the Event

The target audience is students and faculty members.

4. Details of the Guest

Mr. Harbinder Singh Sokhi-Manager, BSE IPF. part of investor protection fund team. The core area of IPF is to spread financial literacy across India. In the events of BSE-IPF Mr. Sokhi has taken more than 150 seminars. Mr. Sokhi is MBA in marketing having more than two decades of experience.

5. Brief Description of the event

Expert Talks on 'Investors Awareness' are being organized by School of Business & Commerce and e-cell of Manipal University Jaipur in collaboration with BSE to spread awareness amongst students and faculty members about investment opportunities. The understanding of the market is crucial for today's generation. The traditional asset class such as bank deposits are giving less amount of return. The Indian belief goes with gold and real estate. The developed countries are investing in market in such a huge number but in India still there is a lot of potential when we talk about investment in stock market, mutual funds, derivatives etc. The event is an effort to let students and faculty members aware of their financial planning which is very important to start at early age so that the retirement corpus should be decent. The event highlights the various investment options and awareness among the participants.

Program Scheme

	SEMESTER IV						
Course No.	Subject Code	Subject Title	اــ	Т	Р	O	
3	BB3103	Basics of Banking Insurance and Financial	3	0	0	3	

7. Lecture Plan

Lecture No	Topics	Session Outcome	Mode of Delivery	Corresponding CO	Mode of Assessing Outcome
I	Briefing of Syllabus & Course Handouts	To make students understand about teachers' expectations & course outline	Lecture	NA	NA
2	Nature and importance of financial Services	Understand how financial services relates to real life	Lecture & Discussion	3103.1	1st Sessional End Term
3	Scope & characteristics	To understand Scope & characteristics	Lecture & Discussion	3103.1	1st Sessional End Term
4	Financial Services Market: Concept-Constituent	To understand and discuss the concept of financial Services Market: and its constituent	Lecture & Discussion	3103.1	Ist Sessional End Term
5	Market Player	To discuss the market players	Lecture & Discussion	3103.1	1st Sessional End Term
6	<u>Instruments</u>	To discuss and explain the features of instruments	Lecture & Discussion	3103.1	Assignment
7	Specialized Institutions	understand the working of Specialized Institutions	Lecture & Discussion	3103.1	1st Sessional End Term
8	Regulatory Bodies- RBI	understand the working & role of regulator of banking sector- RBI	Lecture & Discussion	3103.1	Ist Sessional End Term
9	Regulatory Bodies- IRDA	understand the working & role of regulator of insurance sector- IRDA	Lecture & Discussion	3103.1	1st Sessional End Term
10	Capital Markets	Understand the feature and working of capital market	Tutorial	3103.1	1st Sessional End Term
11	Capital Markets	Quiz	Quiz	3103.1	1st Sessional End Term
12	Bank & Banking system in India: Definition & Functions of Commercial Banks	Discuss and analyse the importance of banking system	Lecture & Discussion	3103.2	Ist Sessional End Term
13	Types of Commercial Banking Systems	Discuss commercial Banking Systems	Lecture & Discussion	3103.2	Ist Sessional End Term
14	Indian Commercial Banking Structure		Lecture & Discussion	3103.2	1st Sessional End Term
15	Nationalization of Banks in India: Reasons, Achievements and Critical Evaluation	Critically evaluate nationalization of Banks in India	Lecture & Discussion	3103.2	1st Sessional End Term
16	Nationalization of Banks in India: Reasons,	Critically evaluate nationalization of Banks in India	Lecture & Discussion	3103.2	1st Sessional End Term
17	Financial Sector Reforms – Consolidation and	Understand, discuss and analyse Financial Sector	Lecture & Discussion	3103.2	Ist Sessional End Term

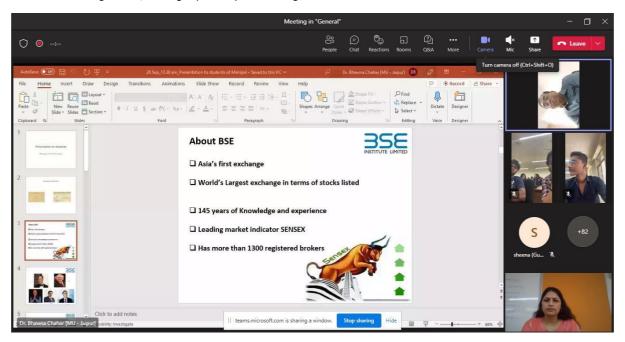
	Competition in the Indian	Reforms			
	Competition in the Indian Banking Industry	Reforms			
18	Consolidation and Competition in the Indian Banking Industry	Understand, discuss and analyse Financial Sector Reforms	Lecture & Discussion	3103.2	Ist Sessional End Term
19	Banker Customer Relationship: Definition of the term banker and customer – general and special relationship, termination of relationship, Pass book, , types of customers,	Understand Banker Customer Relationship	Lecture & Discussion	3103.2	Ist Sessional End Term
20	types of accounts and their operations	Understand the features of different types of accounts	Lecture & Discussion	3103.3	Ist Sessional End Term
21	Deposit Mobilization by Commercial Banks – Deposit Mix – Different Types of Deposits –	Understand and discuss concepts related to deposits	Lecture & Discussion	3103.3	Ist Sessional End Term
22	Factors affecting Deposit Levels	Understand and discuss concepts related to deposits	Lecture & Discussion	3103.3	Ist Sessional End Term
23	Deposit Mix – Different Types of Deposits	Discuss different Types of Deposits & deposit mix	Lecture & Discussion	3103.3	1st Sessional End Term
24	Factors affecting Deposit Levels	Discuss the factors which affects Deposit Levels	Lecture & Discussion	3103.3	1st Sessional End Term
25	Lending of Money by Banks – Principles of Sound Lending	Discuss & understand the principles of Sound Lending	Lecture & Discussion	3103.2	1st Sessional End Term
26	Lending of Money by Banks – Principles of Sound Lending	· · · · · · · · · · · · · · · · · · ·	Lecture & Discussion	3103.2	Ist Sessional End Term
27	Various Forms of Advances: Cash Credit, Overdrafts, Loans and Purchasing and Discounting of Bills	Understand and discuss different types of lending instruments	Lecture & Discussion	3103.3	Ist Sessional End Term
28	Retail Lending by Banks – Housing Loans and Personal Loans, Problems & Prospects	Discuss different types of retail lending	Lecture & Discussion	3103.3	2nd Sessional End Term
29	EMI: Concept and Computation	Learn how to calculate EMI	Lecture & Discussion	3103.3	2nd Sessional End Term
30	Subsidiary Services of Banks: Traditional Services - Contemporary Services Including Cash Management	Discuss Subsidiary Services of Banks	Lecture & Discussion	3103.3	2nd Sessional End Term
31	RTGS & NEFT,	Understand the concept and working of RTGS &	Lecture & Discussion		2nd Sessional End Term

		NEFT		3103.3	
32	Introduction to Insurance: Meaning, Purpose, need of insurance, Insurance as a social Security tool	Understand the concept of insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
33	Risk v/s Uncertainty, types of Risks, Difference between assurance & Insurance	Understand the concept Risk v/s Uncertainty, types of Risks, assurance & Insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
34	Basic Principles of Insurance, Reinsurance	Understand and discuss basic Principles of Insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
35	Role of Insurance in the development of Commerce & Industry	Discuss the role of Insurance in the development of Commerce & Industry	Lecture & Discussion	3103.2	2nd Sessional End Term
36	Life Insurance: Basic elements of life insurance. Type of insurance plan	Understand the basic elements of life insurance	Lecture & Discussion	3103.3	2nd Sessional End Term
37	Life Insurance: Basic elements of life insurance. Type of insurance plan	Understand the basic elements of life insurance	Lecture & Discussion	3103.3	2nd Sessional End Term
38	General Insurance: Meaning and role of G.I in India	Understand and discuss the features of general insurance	Lecture & Discussion	3103.3	2nd Sessional End Term
39	General Insurance: Meaning and role of G.I in India	Understand and discuss the features of general insurance	Lecture & Discussion	3103.3	2nd Sessional End Term



6. Photographs of the event or screenshots of the event

Mr. Harbinder Singh Sokhi, Manager (BSE IPF) introducing about BSE



Mr. Harbinder Singh Sokhi, Manager (BSE IPF) creating investor awareness among students





7. Brochure or creative of the event









Investor Awareness Workshop

is being organized by
School of Business & Commerce
and
Entrepreneurship Cell (E-Cell), Manipal University Jaipur
In Collaboration with BSE

Date: 28 September 2022 Time: 10:30 am to 12.00 noon Mode: Online

Resource Person

Mr. Harbinder Singh Sokhi Manager, BSE Investor Protection Fund

Organizing Secretaries

 Dr Birajit Mohanty
 Dr Saurabh Sharma

 Head, Department of Business Administration
 Head, Department of Commerce

Convenors

Dr Bhawna Chahar Associate Professor, SBC **Dr Kulwant Singh** Deputy Director, E-Cell



Schedule of the event

The event was scheduled on 28th September 2022 from 10:30 AM to12:00 Noon on Microsoft Teams.

9. Attendance of the Event

Sr. No	Name of Institution	Place of Institutio n	Registration Number/Empl oyee code	Name of Attendee	Name of Dept
1	Manipal University Jaipur	Jaipur	200901078	Aaryan Singh Solanki [BBA - 2020]	Business Administration
2	Manipal University Jaipur	Jaipur	220901095	Gaurav Bharat Purswani [BBA - 2022]	Business Administration
3	Manipal University Jaipur	Jaipur	220901409	DIYA SALECHA [BBA - 2022]	Business Administration
4	Manipal University Jaipur	Jaipur	220901447	Andaleeb Hafeez Khan [BBA - 2022]	Business Administration
5	Manipal University Jaipur	Jaipur	220901195	Chandra Shekhar Jha [BBA - 2022]	Business Administration
6	Manipal University Jaipur	Jaipur	220901344	Gautam Anand Bedi [BBA - 2022]	Business Administration
7	Manipal University Jaipur	Jaipur	220901377	Ayushman Singhal [BBA - 2022]	Business Administration
8	Manipal University Jaipur	Jaipur	220901099	Devansh Gupta [BBA - 2022]	Business Administration
9	Manipal University Jaipur	Jaipur	220901082	Diya Gogia [BBA - 2022]	Business Administration
10	Manipal University Jaipur	Jaipur	220901060	GARGI [BBA - 2022]	Business Administration
11	Manipal University Jaipur	Jaipur	220901121	Gaurav Goharani [BBA - 2022]	Business Administration
12	Manipal University Jaipur	Jaipur	220901329	Bhavya Agarwal [BBA - 2022]	Business Administration
13	Manipal University Jaipur	Jaipur	220901073	Diya Mittal [BBA - 2022]	Business Administration
14	Manipal University Jaipur	Jaipur	220901227	Abhishek Vishnudutt Tiwari [BBA - 2022]	Business Administration
15	Manipal University Jaipur	Jaipur	220901392	Diya Katewa [BBA - 2022]	Business Administration
16	Manipal University Jaipur	Jaipur	220901216	Ayan Jain [BBA - 2022]	Business Administration
17	Manipal University Jaipur	Jaipur	220901381	Bhawana Gupta [BBA - 2022]	Business Administration
18	Manipal University Jaipur	Jaipur	220901017	Aditya Agrawal [BBA - 2022]	Business Administration
19	Manipal University Jaipur	Jaipur	220901272	Aditya Vaishnav [BBA - 2022]	Business Administration
20	Manipal University Jaipur	Jaipur	200903005	Shreyas Mahajan [B.Com (Honours In Accounting) - 2020]	Commerce
21	Manipal University Jaipur	Jaipur	200903005	Shreyas Mahajan [B.Com (Honours In Accounting) - 2020]	Commerce
22	Manipal University Jaipur	Jaipur	210903071	Md Akram Raza [B Com (Honours) In Accounting - 2021]	Commerce
23	Manipal University Jaipur	Jaipur	210903071	Md Akram Raza [B Com (Honours) In Accounting - 2021]	Commerce
24	Manipal University Jaipur	Jaipur	220901327	Anmol Dixit [BBA - 2022]	Business Administration
25	Manipal University Jaipur	Jaipur	220901033	Aditya [BBA - 2022]	Business Administration
26	Manipal University Jaipur	Jaipur	200901256	Pappu Choudhary [BBA - 2020]	Business Administration
27	Manipal University Jaipur	Jaipur	220901303	Aditi Sinha [BBA - 2022]	Business Administration



	Manipal University			Aman Daga [BBA - 2022]	Business
28	Jaipur	Jaipur	220901115		Administration
29	Manipal University Jaipur	Jaipur	220901245	Abhijeet Singh Rathore [BBA - 2022]	Business Administration
30	Manipal University Jaipur	Jaipur	200903061	Mrityunjay Sharma [B.Com - 2020]	Commerce
31	Manipal University Jaipur	Jaipur	220901255	Aakash Khandelwal [BBA - 2022]	Business Administration
32	Manipal University Jaipur	Jaipur	220901247	Akshat Shrivastava [BBA - 2022]	Business Administration
33	Manipal University Jaipur	Jaipur	220901208	Aditi Jain [BBA - 2022]	Business Administration
34	Manipal University Jaipur	Jaipur	220901169	Ansh Agarwal [BBA - 2022]	Business Administration
35	Manipal University Jaipur	Jaipur	220901257	Devi Singh [BBA - 2022]	Business Administration
36	Manipal University Jaipur	Jaipur	220901431	Harsh Tomar [BBA - 2022]	Business Administration
37	Manipal University Jaipur	Jaipur	220901173	Anshuman Pratham [BBA - 2022]	Business Administration
38	Manipal University Jaipur	Jaipur	210901333	Abhay Kumar [BBA - 2021]	Business Administration
39	Manipal University Jaipur	Jaipur	210901021	Harsh Vardhan Singh Rathore [BBA - 2021]	Business Administration
40	Manipal University Jaipur	Jaipur	210903075	Siddhant Garg [B Com (Honours) In Accounting - 2021]	Commerce
41	Manipal University Jaipur	Jaipur	210901320	Aniket Kaushal [BBA - 2021]	Business Administration
42	Manipal University Jaipur	Jaipur	210901251	Shashank Agrawal [BBA - 2021]	Business Administration
43	Manipal University Jaipur	Jaipur	220901402	Divyaraj Singh Rathore [BBA - 2022]	Business Administration
44	Manipal University Jaipur	Jaipur	220901225	Sara Agnihotri [BBA - 2022]	Business Administration
45	Manipal University Jaipur	Jaipur	220901158	Aaditya Chhipa [BBA - 2022]	Commerce
46	Manipal University Jaipur	Jaipur	200903028	Aditya Pawriya [B.Com (Honours In Accounting) - 2020]	Commerce
47	Manipal University Jaipur	Jaipur	220901414	Ayush Jain [BBA - 2022]	Business Administration
48	Manipal University Jaipur	Jaipur	200903017	K R Krishnapriya [B.Com (Honours In Accounting) - 2020]	Commerce
49	Manipal University Jaipur	Jaipur	220901002	Anshu Jangir [BBA - 2022]	Business Administration
50	Manipal University Jaipur	Jaipur	200901145	Granth Jain [BBA - 2020]	Business Administration
51	Manipal University Jaipur	Jaipur	210901250	Gaurav Girishbhai Suvariya [BBA - 2021]	Business Administration
52	Manipal University Jaipur	Jaipur	220901041	Bhavya Malik [BBA - 2022]	Business Administration
53	Manipal University Jaipur	Jaipur	210901145	Akash Kumar [BBA - 2021]	Business Administration
54	Manipal University Jaipur	Jaipur	210901184	Nihal [BBA - 2021]	Business Administration
55	Manipal University Jaipur	Jaipur	210901235	Sunil Choudhary [BBA - 2021]	Business Administration
56	Manipal University Jaipur	Jaipur	210901294	Keerthana Sukumar [BBA - 2021]	Business Administration
57	Manipal University Jaipur	Jaipur	220901299	Anushka Singh [BBA - 2022]	Business Administration
58	Manipal University Jaipur	Jaipur	220901139	Garvit Bajaj [BBA - 2022]	Business Administration
59	Manipal University Jaipur	Jaipur	210901163	Manav Sankhla [BBA - 2021]	Business Administration
60	Manipal University Jaipur	Jaipur	220901352	Chirag Nanecha [BBA - 2022]	Business Administration



	Manipal University			Chirag Nanecha [BBA - 2022]	Business
61	Jaipur	Jaipur	220901352	1	Administration
62	Manipal University Jaipur	Jaipur	210901097	Abhishek Garg [BBA - 2021]	Business Administration
63	Manipal University Jaipur	Jaipur	210901189	Sannidhya Malik [BBA - 2021]	Business Administration
64	Manipal University Jaipur	Jaipur	210901101	Tanya Jaiswal [BBA - 2021]	Business Administration
65	Manipal University Jaipur	Jaipur	210901101	Tanya Jaiswal [BBA - 2021]	Business Administration
66	Manipal University Jaipur	Jaipur	210901051	Karmanya Joshi [BBA - 2021]	Business Administration
67	Manipal University Jaipur	Jaipur	210901183	Arjun Lal Jat [BBA - 2021]	Business Administration
68	Manipal University Jaipur	Jaipur	210901225	Aman Sharma [BBA - 2021]	Business Administration
69	Manipal University Jaipur	Jaipur	210904001	Jithen Oommen Shibu [M.COM (Financial Analysis) - 2021]	Commerce
70	Manipal University Jaipur	Jaipur	210901185	Ayush Jangid [BBA - 2021]	Business Administration
71	Manipal University Jaipur	Jaipur	210901283	Sourabh Sharma [BBA - 2021]	Business Administration
72	Manipal University Jaipur	Jaipur	210901085	Abhinav Kumar [BBA - 2021]	Business Administration
73	Manipal University Jaipur	Jaipur	220901150	Aditya Kawat [BBA - 2022]	Business Administration
74	Manipal University Jaipur	Jaipur	220901150	Aditya Kawat [BBA - 2022]	Business Administration
75	Manipal University Jaipur	Jaipur	200901118	Shreya Gupta [BBA - 2020]	Business Administration
76	Manipal University Jaipur	Jaipur	200903049	Vrinda Bali [B Com - 2020]	Commerce
77	Manipal University Jaipur	Jaipur	210903088	Bharti Vyas [B Com (Honours) In Accounting - 2021]	Commerce
78	Manipal University Jaipur	Jaipur	220901328	Amber Sachdeva [BBA - 2022]	Business Administration
79	Manipal University Jaipur	Jaipur	210901302	Suraj Kumar Sharma [BBA - 2021]	Business Administration
80	Manipal University Jaipur	Jaipur	220901210	Anshul Meena [BBA - 2022]	Business Administration
81	Manipal University Jaipur	Jaipur	220901177	Abhay Pratap Singh [BBA - 2022]	Business Administration
82	Manipal University Jaipur	Jaipur	210901068	Vijay Choudhary [BBA - 2021]	Business Administration
83	Manipal University Jaipur	Jaipur	220901192	Aman Tak [BBA - 2022]	Business Administration
84	Manipal University Jaipur	Jaipur	200902030	Vishwas Khanna [B Com - 2020]	Commerce
85	Manipal University Jaipur	Jaipur	220901186	Ansh Saraswat [BBA - 2022]	Business Administration
86	Manipal University Jaipur	Jaipur	220901186	Ansh Saraswat [BBA - 2022]	Business Administration
87	Manipal University Jaipur	Jaipur	210901366	Divy Dusad [BBA - 2021]	Business Administration
88	BSE	Jaipur	Resource Person	Harbinder Sokhi	BSE
89	BSE	Jaipur	Resource Person	Pulock Bhattacharji	BSE
90	Manipal University Jaipur	Jaipur	MUJ0836	Dr. Bhawna Chahar [MU - Jaipur]	Business Administration

Bully.

Head
Department of Business Administration
Manipal University Jaipur

MUJ/Q&C/021/F/1.01

Event Report Format



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

Expert Lecture

On

Performance Appraisal

03rd Nov 2022

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration

Page 1 of 11 Name of Event

Event Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
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- 8. Schedule of the Event
- 9. Attendance of the Event
- 10. link of MUJ Website

Page 2 of 11 Name of Event



1. Introduction of the Event

The guest lecture was organized by School of Business and Commerce for BBA students on O3 Nov 2022 via online mode through Microsoft Teams. The topic Performance Management is very important and relevant for human resource specialization students who will be working as managers in different organizations.

Performance management is a corporate management tool that helps managers monitor and evaluate employees' work. Performance management's goal is to create an environment where people can perform to the best of their abilities and produce the highest-quality work most efficiently and effectively.

2. Objective of the Event

The objective of this industry expert lecture was to make the students aware and update about the various techniques and process of appraising the performance of the employees in the organization and how performance of employees can be improved.

3. Beneficiaries of the Event

The target audience are students and faculty members.

4. Details of the Guest

Mr. Samax Jain is working as HR Manager – Analytics, in Deutsche Bank, Jaipur. He has around 11 Years of rich experience with different corporates like Infosys, Accenture, Clifford Chance and Deutsche Bank.

He is expert in corporate trainings in the field of HR related areas and specially Analytics. He is currently associated with Strategic Procurement and Analytics as a Manager in Deutsche Bank delivering cost reduction, cost avoidance and scenario planning to different businesses through various analytical business intelligence tools.

5. Brief Description of the event

The industry expert lecture of Mr. Samax Jain was organized to make our student aware about the updated techniques and Process of Performance appraisal and how performance of employees can be improved in organizations. The students were introduced to various new methods of performance appraisal. They were made aware about the new updated of this area. The expert lecture was coordinated by Dr Bhawana Chahar.

Page 3 of 11 Name of Event

Program Scheme

	SEMESTER V							
Course No.	Subject Code	Subject Title	L	T	P	C		
8	BB3141	Performance Appraisal	3	0	0	3		

7. Lecture Plan

Lec No	Topics	Session Outcome	Mode of Delivery	g CO	Mode of Assessing the Outcome
I	Introduction and Course Hand-out briefing	To acquaint and clear teachers expectations and understand student expectations	Lecture	BB3141.1	NA
2	Concept of Performance appraisal	Basic understanding of Concept of Performance appraisal	Lecture	BB3141.1	In Class Quiz
3	features of Performance appraisal	Explain the features of Performance appraisal	Lecture, Discussio n	BB3141.1	In Class Quiz Mid Term I End Term
4	Process of Performance appraisal	Recall the Process of Performance appraisal	Lecture, Discussio n	BB3141.1	In Class Quiz Mid Term I End Term
5	Process of Performance appraisal	Recall the Process of Performance appraisal	Lecture, Discussio n	BB3141.1	In Class Quiz Mid Term I End Term
6	Obstacles in Performance appraisal	Explain Obstacles in appraisal	Lecture	BB3141.1	Mid Term I End Term
7	Performance appraisal Interview	Explain Performance appraisal Interview process.	Lecture, Discussio n	BB3141.1	Mid Term I End Term

Page **4** of **11** Name of Event



8	Error in appraisal by Human Resource Department	Identify Error in appraisal by Human Resource Department,	Lecture	BB3141.1	Class Quiz Mid Term I End term
9	Concept of Potential appraisal	Understand Concept of Potential appraisal	Lecture, Discussio n	BB3141.1	Class Quiz Mid Term I End Term
10	Performance Appraisal – Employer and Employee perspective	Explain the Systems of Performance Appraisal in Employer and Employee perspective	Lecture, Discussio n	BB3141.2	Class Quiz Mid Term II End Term
11	Performance Appraisal – Employer and Employee perspective	Explain the Systems of Performance Appraisal in Employer and Employee perspective	Lecture, Discussio n	BB3141.2	Class Quiz Mid Term II End Term
12	performance appraisal versus performance management	Examine performance appraisal versus performance management	Lecture, Discussio n	BB3141.2	Class Quiz Mid Term II End Term
13	Quiz	Quiz	Quiz	BB3141.2	Quiz
14	Identifying performance dimensions	Identifying performance dimensions	Lecture	BB3141.2	Class Quiz Mid Term II End Term
15	KPA's and performance planning	Explain the Concept of KPA's and performance planning	Lecture, Discussio n	BB3141.2	Class Quiz Mid Term II End Term
16	KPA's and performance planning	Explain the Concept of KPA's and performance planning	Lecture, Discussio n	BB3141.2	Class Quiz Mid Term II End Term
17	Developing an effective appraisal program	To learn developing an effective appraisal program	Lecture	BB3141.2	Class Quiz Mid Term II End Term
18	Developing an effective appraisal program	To learn developing an effective appraisal program	Lecture	BB3141.2	Class Quiz Mid Term II End Term

Page **5** of **11** Name of Event



19	Issues in appraisal design	Analyse Issues in appraisal design	Lecture	BB3141.2	Class Quiz Mid Term II End Term
20	Issues in appraisal design	Analyse Issues in appraisal design	Lecture	BB3141.2	Class Quiz Mid Term II End Term
21	Self- Appraisal/Tradition al methods	Explain Self- Appraisal/Tradition al methods	Lecture	BB3141.3	Home Assignmen t Mid Term II End Term
22	Self- Appraisal/Tradition al methods	Explain Self- Appraisal/Tradition al methods	Lecture	BB3141.3	Home Assignmen t Mid Term II End Term
23	Self- Appraisal/Tradition al methods	Explain Self- Appraisal/Tradition al methods	Lecture	BB3141.3	Home Assignmen t Mid Term II End Term
24	Self- Appraisal/Tradition al methods	Explain Self- Appraisal/Tradition al methods	Lecture	BB3141.3	Home Assignmen t Mid Term II End Term
25	Self- Appraisal/Tradition al methods	Explain Self- Appraisal/Tradition al methods	Lecture	BB3141.3	Home Assignmen t Mid Term II End Term
26	Modern Methods	Describe Modern Methods	Lecture	BB3141.3	Home Assignmen t Mid Term II End Term

Page 6 of 11 Name of Event



27	Modern Methods	Describe Modern Methods	Lecture	BB3141.3	Home Assignmen
					t Mid Term II
					End Term
28	Modern Methods	Describe Modern Methods	Lecture	BB3141.3	Home Assignmen t Mid Term
					End Term
29	Modern Methods	Describe Modern Methods	Lecture	BB3141.3	Home Assignmen t Mid Term II End Term
30	Modern Methods	Describe Modern Methods	Lecture	BB3141.3	Home Assignmen t Mid Term II End Term
31	Quiz	Quiz	Quiz	BB3141.3	Quiz
32	Improving performance	Explain process of Improving performance	Lecture, Discussio n	BB3141.3	Class Quiz Mid Term II End Term
33	Identifying sources of ineffective performance	Identifying sources of ineffective performance	Lecture	BB3141.4	Class Quiz Mid Term II End Term
34	Performance Diagnosis	Performance Diagnosis	Lecture, Discussio n	BB3141.4	Class Quiz End Term
35	factors that influence performance, legal issues in Performance Appraisal	Recall factors that influence performance and legal issues in Performance Appraisal	Lecture, Role Play	BB3141.4	Class Quiz End Term
36	Strategies to improve performance	Identify Strategies to improve performance	Lecture	BB3141.5	Class Quiz End term
37	Performance appraisal feedback, components of feedback	Explain performance appraisal feedback and discuss	Lecture	BB3141.5	Class Quiz End term

Page **7** of **11** Name of Event

		components of feedback.			
38	Revision	Revision	Discussio n	BB3141.5	Revision
39	Revision	Revision	Discussio n	BB3141.3	Revision

8. Photographs of the event or screenshots of the event

Mr Samax Jain, Delivering an Expert Lecture



Mr Samax Jain, Delivering an Expert Lecture



Page **8** of **11** Name of Event



9. Brochure or creative of the event



SCHOOL OF BUSINESS & COMMERCE

Department of Business Administration

inviting you to attend an expert session on 'Performance Appraisal'

Date: November 3, 2022 (Thursday)

Time: 10:00 am- 12.00 pm

Date: 28 September 2022 Time: 10:30 am to 12.00 noon

Room Number: 309, Floor- III, Block-AB-2

Resource Person

Mr. Samax Jain
Manager, Deutsche Bank

Co-ordinator
Dr. Bhawna Chahar
(Dept. of Business Administration)

Page 9 of 11 Name of Event



10. Schedule of the event

The event was scheduled on 03 November 2022 from 10:00 AM to 12:00 PM in Room Number: 309, Floor- III, Block-AB-2.

11. Attendance of the Event

Sr. No	Name of Institution	Place of Institution	Registration Number/Empl oyee code	Name of Attendee	Name of Dept
	Maninal Ilainanite Iainus	la ta	200001028		Business
1	Manipal University Jaipur	Jaipur	200901028	PULKIT ARORA	Administration Business
2	Manipal University Jaipur	Jaipur	200901056	PREET GOYAL	Administration
_	r iampai omversity saipai	3d.pdi	200301030	THEET GOTAL	Business
3	Manipal University Jaipur	Jaipur	200901059	VIPUL SHARMA	Administration
		•			Business
4	Manipal University Jaipur	Jaipur	200901066	RISHABH JOSHI	Administration
_	Manata al Hadronado da latarra	Latinion	200001067	KIICHAL IAIN	Business
5	Manipal University Jaipur	Jaipur	200901067	KUSHAL JAIN	Administration Business
6	Manipal University Jaipur	Jaipur	200901068	ABHINAV GOYAL	Administration
	riampar orinteresty sarpar	Jaipai	200301000	7.57.11.01.7 0017.12	Business
7	Manipal University Jaipur	Jaipur	200901069	AYUSHMAN TOMAR	Administration
		•			Business
8	Manipal University Jaipur	Jaipur	200901072	KHUSHI GOHIL	Administration
			22224272	CALIDANICH BANDEY	Business
9	Manipal University Jaipur	Jaipur	200901073	GAURANSH PANDEY	Administration Business
10	Manipal University Jaipur	Jaipur	200901078	AARYAN SINGH SOLANKI	Administration
10	Manipar Oniversity Jaipur	Jaipui	200301078	AARTAN SINGIT SOLANKI	Business
11	Manipal University Jaipur	Jaipur	200901095	MUSKAN KHETRAPAL	Administration
		'			Business
12	Manipal University Jaipur	Jaipur	200901098	APARAJITA CHAKRAVERTTY	Administration
					Business
13	Manipal University Jaipur	Jaipur	200901110	NIKHIL SINGH SHEKHAWAT	Administration
14	Manipal University Jaipur	Jaipur	200901112	JESSICA KAPOOR	Business Administration
17	Manipar Oniversity Jaipur	Jaipui	200301112	JESSICA IVAI COIL	Business
15	Manipal University Jaipur	Jaipur	200901118	SHREYA GUPTA	Administration
		•			Business
16	Manipal University Jaipur	Jaipur	200901120	PIYUSH PARETA	Administration
			200001100	CALIBAYA MARUHA	Business
17	Manipal University Jaipur	Jaipur	200901122	SAUMYA NARULA	Administration Business
18	Manipal University Jaipur	Jaipur	200901123	SAMEER KAYAMKHANI	Administration
10	Manipar Oniversity Jaipur	Jaipui	200301123	SAMEERIVATAMINIANI	Business
19	Manipal University Jaipur	Jaipur	200901132	HARSH MITTAL	Administration
		•			Business
20	Manipal University Jaipur	Jaipur	200901142	VEDANT GARG	Administration
	M		20005::==	CAIAL ACCAMAL	Business
21	Manipal University Jaipur	Jaipur	200901177	SAJAL AGRAWAL	Administration Business
22	Manipal University Jaipur	Jaipur	200901181	DIGVIJAY CHOUDHARY	Administration
	Figure of the control	σαιραί	200301101	DIGVISAL CHOODITALL	Business
23	Manipal University Jaipur	Jaipur	200901197	KISHAN KUMAWAT	Administration

Page 10 of 11 Name of Event



					Business
24	Manipal University Jaipur	Jaipur	200901215	PRIYANSHU SETHI	Administration
	Transpar oniversity surpar	Jaipai	200301213	THUTANOTIC SETTI	Business
25	Manipal University Jaipur	Jaipur	200901218	AMAN GELRA	Administration
23	Manipai Oniversity Jaipui	Jaipui	200901218	AMAN GLENA	Business
26	Maniaallhaissaaita laissaa	Latining	200004242	LAKCHWA DODWAL	
26	Manipal University Jaipur	Jaipur	200901243	LAKSHYA PORWAL	Administration
					Business
27	Manipal University Jaipur	Jaipur	200901250	NAVED BELIM	Administration
					Business
28	Manipal University Jaipur	Jaipur	200901256	PAPPU CHOUDHARY	Administration
					Business
29	Manipal University Jaipur	Jaipur	200901257	KHUSHI JAIN	Administration
					Business
30	Manipal University Jaipur	Jaipur	200901260	DEEPANSHU KUSHWAHA	Administration
		2 21. 2 21.			Business
31	Manipal University Jaipur	Jaipur	200901261	RISHIKA SINGODIA	Administration
	Transpar oniversity sarpar	Jaipai	200301201	THIST HIGH SHAGEBIA	Business
32	Manipal University Jaipur	lainur	200901266	PIYUSH CHOUHAN	Administration
32	Manipai Oniversity Jaipur	Jaipur	200901266	FITOSH CHOOHAN	
			200001070	NAMANI CURTA	Business
33	Manipal University Jaipur	Jaipur	200901276	NAMAN GUPTA	Administration
					Business
34	Manipal University Jaipur	Jaipur	200901281	PRIYANSHU PRAJAPAT	Administration
					Business
35	Manipal University Jaipur	Jaipur	200901299	MRIDUL SONI	Administration
		•			Business
36	Manipal University Jaipur	Jaipur	200901301	SHRINATH	Administration
					Business
37	Manipal University Jaipur	Jaipur	MUJ0836	Dr. Bhawna Chahar [MUJ]	Administration
3/	Manipai University Jaipur	Jaipur	9580נטויו	Dr. Briawna Chanar [MUJ]	Administration

12. Link of MUJ Website

Guest lecture report-business.pdf (manipal.edu)

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration

Page 11 of 11 Name of Event

MUJ/Q&C/021/F/1.01

Event Report Format



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

Banker Customer Relationship

2nd November 2022

Head

Department of Business Administration

Manipal University Jaipur

Dr Birajit Mohanty
HoD, Business Administration

Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Program Scheme
- 7. Lecture Plan
- 8. Photographs
- 9. Brochure or creative of the event
- 10. Attendance of the Event
- 11. Link of MUJ website

1. Introduction of the Event

The curriculum-based guest lecture was conducted on 'Banker Customer Relationship'. The relationship is very pertinent to understand as they are in different roles such as debtor-creditor, creditor-debtor, bailer-bailee etc. For performing the duties these relationships are required to be understood in detail.

2. Objective of the Event

The objective of the event to make student understand the importance of banker customer relationship in general and specific forms.

3. Beneficiaries of the Event

Students who want to go in detail how banker and customer deal with each other in different types of relationships.

4. Details of the Guests

Mr Puneet Kulshresth, Senior Manager-Canara Bank

5. Brief Description of the event

The banker is the person who is offering all such type of all such type of roles such as accepting the deposits and giving the loans means these types of services are offered to the public. That person is specifically who is dealing or handling all these things.

6. Program Scheme

	SEMESTER V										
Course No.	Subject Code	Subject Title	L	T	P	C					
3	BB3103	Basics of Banking, Insurance and Financial Services	3	0	0	3					

7. Lecture Plan

Lecture No	Topics	Session Outcome	Mode of Delivery	Corresponding CO	Mode of Assessing Outcome
I	Briefing of Syllabus & Course Handouts	To make students understand about teachers' expectations & course outline	Lecture	NA	NA
2	Nature and importance of financial Services	Understand how financial services relates to real life	Lecture & Discussion	3103.1	Ist Sessional End Term

3	Scope & characteristics	To understand Scope & characteristics	Lecture & Discussion	3103.1	1st Sessional End Term
4	Financial Services Market: Concept- Constituent	To understand and discuss the concept of financial Services Market: and its constituent	Lecture & Discussion	3103.1	Ist Sessional End Term
5	Market Player	To discuss the market players	Lecture & Discussion	3103.1	Ist Sessional End Term
6	Instruments	To discuss and explain the features of instruments	Lecture & Discussion	3103.1	Assignment
7	Specialized Institutions	understand the working of Specialized Institutions	Lecture & Discussion	3103.1	1st Sessional End Term
8	Regulatory Bodies- RBI	understand the working & role of regulator of banking sector-RBI	Lecture & Discussion	3103.1	Ist Sessional End Term
9	Regulatory Bodies- IRDA	understand the working & role of regulator of insurance sector-IRDA	Lecture & Discussion	3103.1	1st Sessional End Term
10	Capital Markets	Understand the feature and working of capital market	Tutorial	3103.1	Ist Sessional End Term
11	Capital Markets	Quiz	Quiz	3103.1	Ist Sessional End Term
12	Bank & Banking system in India: Definition & Functions of Commercial Banks	Discuss and analyse the importance of banking system	Lecture & Discussion	3103.2	Ist Sessional End Term
13	Types of Commercial Banking Systems	Discuss commercial Banking Systems	Lecture & Discussion	3103.2	1st Sessional End Term

14	Indian Commercial Banking Structure	Discuss the structure of commercial Banks	Lecture & Discussion	3103.2	Ist Sessional End Term
15	Nationalization of Banks in India: Reasons, Achievements and Critical Evaluation	Critically evaluate nationalization of Banks in India	Lecture & Discussion	3103.2	1st Sessional End Term
16	Nationalization of Banks in India: Reasons, Achievements and Critical Evaluation	Critically evaluate nationalization of Banks in India	Lecture & Discussion	3103.2	1st Sessional End Term
17	Financial Sector Reforms – Consolidation and Competition in the Indian Banking Industry	Understand, discuss and analyse Financial Sector Reforms	Lecture & Discussion	3103.2	Ist Sessional End Term
18	Financial Sector Reforms – Consolidation and Competition in the Indian Banking Industry	Understand, discuss and analyse Financial Sector Reforms	Lecture & Discussion	3103.2	Ist Sessional End Term
19	Banker Customer Relationship: Definition of the term banker and customer — general and special relationship, termination of relationship, Pass book, , types of customers,	Understand Banker Customer Relationship	Lecture & Discussion	3103.2	Ist Sessional End Term
20	Types of accounts and their operations	Understand the features of different types of accounts	Lecture & Discussion	3103.3	Ist Sessional End Term
21	Deposit Mobilization by Commercial Banks - Deposit Mix -	Understand and discuss concepts related to deposits	Lecture & Discussion	3103.3	1st Sessional End Term

	Different Types of Deposits –				
22	Factors affecting Deposit Levels	Understand and discuss concepts related to deposits	Lecture & Discussion	3103.3	1st Sessional End Term
23	Deposit Mix – Different Types of Deposits	Discuss different Types of Deposits & deposit mix	Lecture & Discussion	3103.3	1st Sessional End Term
24	Factors affecting Deposit Levels	Discuss the factors which affects Deposit Levels	Lecture & Discussion	3103.3	Ist Sessional End Term
25	Lending of Money by Banks – Principles of Sound Lending	Discuss & understand the principles of Sound Lending	Lecture & Discussion	3101.2	1st Sessional End Term
26	Lending of Money by Banks – Principles of Sound Lending	Discuss & understand the principles of Sound Lending	Lecture & Discussion	3101.2	Ist Sessional End Term
27	Various Forms of Advances: Cash Credit, Overdrafts, Loans and Purchasing and Discounting of Bills	Understand and discuss different types of lending instruments	Lecture & Discussion	1202.3	Ist Sessional End Term
28	Retail Lending by Banks - Housing Loans and Personal Loans, Problems & Prospects	Discuss different types of retail lending	Lecture & Discussion	1202.3	2nd Sessional End Term
29	EMI: Concept and Computation	Learn how to calculate EMI	Lecture & Discussion	1202.3	2nd Sessional End Term
30	Subsidiary Services of Banks: Traditional Services - Contemporary	Discuss Subsidiary Services of Banks	Lecture & Discussion	1202.3	2nd Sessional End Term

	Services Including Cash Management				
31	RTGS & NEFT,	Understand the concept and working of RTGS & NEFT	Lecture & Discussion	1202.3	2nd Sessional End Term
32	Introduction to Insurance: Meaning, Purpose, need of insurance, Insurance as a social Security tool	Understand the concept of insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
33	Risk v/s Uncertainty, types of Risks, Difference between assurance & Insurance	Understand the concept Risk v/s Uncertainty, types of Risks, assurance & Insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
34	Basic Principles of Insurance, Reinsurance	Understand and discuss basic Principles of Insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
35	Role of Insurance in the development of Commerce & Industry	of Insurance in	Lecture & Discussion	3103.2	2nd Sessional End Term
36	Life Insurance: Basic elements of life insurance. Type of insurance plan	Understand the basic elements of life insurance	Lecture & Discussion	3103.3	2nd Sessional End Term
37	Life Insurance: Basic elements of life insurance. Type of insurance plan	Understand the basic elements of life insurance	Lecture & Discussion	3103.3	2nd Sessional End Term
38	General Insurance: Meaning and role of G.I in India	Understand and discuss the features of general insurance	Lecture & Discussion	3103.3	2nd Sessional End Term



	General Insurance:	discuss		Lecture & Discussion	3103.3	2nd
39	Meaning and role of G.I in India	features general insura	of			Sessional End Term

8. Screenshots of the event

Mr. Kulshresth delivering lecture on Banker Customer Relationship



Mr. Kulshresth covering the aspects of General Relationship



General Relationship

- * DEBTOR-CREDITOR
- When the customer avails a loan or an advance then his relationship with the banker undergoes a change to what it is when he is a deposit holder.
- Since the funds are lent to the customer, he becomes the borrower and the banker becomes the lender.
- The relation is the debtor- creditor relation, the customer being a debtor and the banker a creditor.





9. Brochure of the event



CANARA BANK

RESOURCE PERSON: **MR. PUNEET KULSHRESTH** SENIOR MANAGER

(CONVENERS)

DR. ITY PATNI & DR. JEEVESH SHARMA

DR. BIRAJIT MOHANTY & DR SAURABH SHARMA (HEAD-DEPARTMENT OF BUSINESS ADMINISTRATION & COMMERCE)

https://teams.microsoft.com/l/meetup-join/19%3adyH5Q-MYWCehyuWolRbkx8VyZp4Gv h2tfFPZfP5ZJw1%40thread.tacv2/1667362468327?context=%7b%22 Tid%22%3a%22a1608842-8390-4bfb-90af-89ae3ab30761%22%2c%22Oid%22%3a%220f942322e282-4841-83bb-5d2ed67942a4%22%7d

10. Attendance of the Event Total attendee- 131

Sr. No	Name of Institution	Registration Number/ Employee Code	Attendee Name
1	Manipal University Jaipur	MUJ0691	DR. Ity Patni
2	Manipal University Jaipur	MUJ1019	Dr. Somya Choubey
3	Manipal University Jaipur	MUJ1371	Dr. Jeevesh Sharma
4	Manipal University Jaipur	200803003	Sujal Sharma
5	Manipal University Jaipur	200901099	Ishan goyal
6	Manipal University Jaipur	200901113	Aditya Mathur
7	Manipal University Jaipur	200901114	Ajay Dhaker
8	Manipal University Jaipur	200901124	Kaushik sankhla
9	Manipal University Jaipur	200901125	Khushi Koolwal
10	Manipal University Jaipur	200901126	Chandrajeet Singh Bhati
11	Manipal University Jaipur	200901131	Pawan singh



4.0	Maninal Hairanita Jainan	200001122	Made de Carlo
12	Manipal University Jaipur	200901133	Vedant singh
13	Manipal University Jaipur	200901138	Rahul Ramani
14	Manipal University Jaipur	200901143	Shashwat singh
15	Manipal University Jaipur	200901182	Shreya Agarwal
16	Manipal University Jaipur	200901183	Jay Prakash Khandelwal
17	Manipal University Jaipur	200901184	SPARSH GARG
18	Manipal University Jaipur	200901185	Lucky Goyal
19	Manipal University Jaipur	200901186	Charchit Taneja
20	Manipal University Jaipur	200901187	Manav Sharma
21	Manipal University Jaipur	200901188	Divyaraj singh rathore
22	Manipal University Jaipur	200901189	Sanjay
23	Manipal University Jaipur	200901193	Deepanshu
24	Manipal University Jaipur	200901196	Deepanshu batra
25	Manipal University Jaipur	200901199	Somil Jain
26	Manipal University Jaipur	200901200	Utkarsh Maheshwari
27	Manipal University Jaipur	200901201	Mayank Meena
28	Manipal University Jaipur	200901207	Harsh Repuriya
29	Manipal University Jaipur	200901208	Hrithek repuriya
30	Manipal University Jaipur	200901209	Tanishq Tyagi
31	Manipal University Jaipur	200901210	Rahul Burdak
32	Manipal University Jaipur	200901211	Jai rathi
33	Manipal University Jaipur	200901212	Naman Agrawal
34	Manipal University Jaipur	200901214	Rakesh kumawat
	Manipal University Jaipur		Harshvardhan Singh
35		200901217	Champawat
36	Manipal University Jaipur	200901220	Pratham verma
37	Manipal University Jaipur	200901223	Mansi bhandari
38	Manipal University Jaipur	200901225	Rishiraj Singh Rathore
39	Manipal University Jaipur	200901228	Chirag makkar
40	Manipal University Jaipur	200901229	Bhavya Chopra
41	Manipal University Jaipur	200901230	Bushra khan
42	Manipal University Jaipur	200901241	Avinash Kumar
43	Manipal University Jaipur	200901246	Manish yogi
44	Manipal University Jaipur	200901248	Abhinav Paliwal
45	Manipal University Jaipur	200901249	Bhavya Garg
46	Manipal University Jaipur	200901252	Sabhya Pandey
47	Manipal University Jaipur	200901253	Uday jain
48	Manipal University Jaipur	200901255	Khushi Agrawal
49	Manipal University Jaipur	200901262	Isana dadhich
50	Manipal University Jaipur	200901265	Shashwat singh
51	Manipal University Jaipur	200901269	Chelsi Daga
52	Manipal University Jaipur	200901209	Vikas kumar Fageria
53	Manipal University Jaipur	200901275	Jatin Mahlawat
54	Manipal University Jaipur	1	Layba
55	Manipal University Jaipur Manipal University Jaipur	200901277	· ·
	· · · · · · · · · · · · · · · · · · ·	200901278	Alsohat inin
56	Manipal University Jaipur	200901282	Akshat jain



MANIPAL UNIVERSITY JAIPUR

57 58 59 60 61 62 63 64 65 66 67 68 69 70 71	Manipal University Jaipur	200901289 200901291 200901298 200901068 200901172 200901288 200901078 200901149 200901073 200901170 200901301	Rajeev Gujjar Ishan sharma Rajeev Sharma Abhinav Goyal Khushi Singhal Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey Chirag Kansal
59 60 61 62 63 64 65 66 67 68 69	Manipal University Jaipur	200901298 200901068 200901172 200901288 200901078 200901149 200901073 200901170	Rajeev Sharma Abhinav Goyal Khushi Singhal Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey
60 61 62 63 64 65 66 67 68 69 70	Manipal University Jaipur	200901068 200901172 200901288 200901078 200901149 200901073 200901170	Abhinav Goyal Khushi Singhal Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey
61 62 63 64 65 66 67 68 69	Manipal University Jaipur	200901172 200901288 200901078 200901149 200901073 200901170	Khushi Singhal Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey
62 63 64 65 66 67 68 69	Manipal University Jaipur	200901288 200901078 200901149 200901073 200901170	Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey
63 64 65 66 67 68 69 70	Manipal University Jaipur	200901078 200901149 200901073 200901170	Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey
64 65 66 67 68 69 70	Manipal University Jaipur Manipal University Jaipur Manipal University Jaipur Manipal University Jaipur	200901149 200901073 200901170	Radhika Agarwal Gauransh Pandey
65 66 67 68 69 70	Manipal University Jaipur Manipal University Jaipur Manipal University Jaipur	200901073 200901170	Gauransh Pandey
66 67 68 69 70	Manipal University Jaipur Manipal University Jaipur	200901170	· '
67 68 69 70	Manipal University Jaipur		Chirag Kansal
68 69 70		200901301	L Chinag Kansai
69 70	Manipal University Jaipur		Shrinath
70		200901001	Jai Verma
	Manipal University Jaipur	200901118	Shreya Gupta
71	Manipal University Jaipur	200901009	Tanman Agarwal
/	Manipal University Jaipur	200901041	Yash Bansal
72	Manipal University Jaipur	200901154	Akshat Mishra
73	Manipal University Jaipur	200901063	Ritik Raj Tiwari
74	Manipal University Jaipur	200901070	Nishant Goel
75	Manipal University Jaipur	200901139	Avani Jain
76	Manipal University Jaipur	200901053	Anamaya Sharma
77	Manipal University Jaipur	200901084	Eklavya Bansal
78	Manipal University Jaipur	200901008	Arpit Agarwal
79	Manipal University Jaipur	200901054	Bahadur Singh Chauhan
80	Manipal University Jaipur	200901254	Tushar Totlani
81	Manipal University Jaipur	200901299	Mridul Soni
82	Manipal University Jaipur	200901123	Sameer Kayamkhani
83	Manipal University Jaipur	200901098	Aparajita Chakravertty
84	Manipal University Jaipur	200901031	Sayush Yadav
85	Manipal University Jaipur	200901102	Disha Sancheti
86	Manipal University Jaipur	200901095	Muskan Khetrapal
87	Manipal University Jaipur	200901177	Sajal Agrawal
88	Manipal University Jaipur	200901079	Aarchi Khandelwal
89	Manipal University Jaipur	200901034	Uday Kaushik
90	Manipal University Jaipur	200901142	Vedant Garg
91	Manipal University Jaipur	200901281	Priyanshu Prajapat
92	Manipal University Jaipur	200901261	Rishika Singodia
93	Manipal University Jaipur	200901164	Pratham Kapoor
94	Manipal University Jaipur	200901103	Rohan
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98	Manipal University Jaipur	200901279	Saksham Naraniya
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100	Manipal University Jaipur	200901221	Aashish Raj
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103	Manipal University Jaipur	200901050	Lakshay Rathore
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105	Manipal University Jaipur	200901174	Paranjay Paliwal
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112	Manipal University Jaipur	200901044	Sahil Khan
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115	Manipal University Jaipur	200901180	Khushi Dubey
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117	Manipal University Jaipur	200901130	Vishal Goswami
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124	Manipal University Jaipur	200901028	Pulkit Arora
125	Manipal University Jaipur	200901035	Saksham Jain
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131	Manipal University Jaipur	200901052	Krishna Agrawal
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11. Link of MUJ Website <u>Guest Lecture Report-Banker Customer Relationship (003).pdf</u> (manipal.edu)

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration

MUJ/Q&C/021/F/1.01

Event Report Format



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

Banker Customer Relationship

2nd November 2022

Head

Department of Business Administration

Manipal University Jaipur

Dr Birajit Mohanty
HoD, Business Administration

MANIPAL UNIVERSITY JAIPUR

Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Program Scheme
- 7. Lecture Plan
- 8. Photographs
- 9. Brochure or creative of the event
- 10. Attendance of the Event
- 11. Link of MUJ website

MANIPAL UNIVERSITY JAIPUR

1. Introduction of the Event

The curriculum-based guest lecture was conducted on 'Banker Customer Relationship'. The relationship is very pertinent to understand as they are in different roles such as debtor-creditor, creditor-debtor, bailer-bailee etc. For performing the duties these relationships are required to be understood in detail.

2. Objective of the Event

The objective of the event to make student understand the importance of banker customer relationship in general and specific forms.

3. Beneficiaries of the Event

Students who want to go in detail how banker and customer deal with each other in different types of relationships.

4. Details of the Guests

Mr Puneet Kulshresth, Senior Manager-Canara Bank

5. Brief Description of the event

The banker is the person who is offering all such type of all such type of roles such as accepting the deposits and giving the loans means these types of services are offered to the public. That person is specifically who is dealing or handling all these things.

6. Program Scheme

SEMESTER V						
Course No.	Subject Code	Subject Title	L	T	P	C
3	BB3103	Basics of Banking, Insurance and Financial Services	3	0	0	3

7. Lecture Plan

Lecture No	Topics	Session Outcome	Mode of Delivery	Corresponding CO	Mode of Assessing Outcome
I	Briefing of Syllabus & Course Handouts	To make students understand about teachers' expectations & course outline	Lecture	NA	NA
2	Nature and importance of financial Services	Understand how financial services relates to real life	Lecture & Discussion	3103.1	Ist Sessional End Term

MANIPAL UNIVERSITY JAIPUR

3	Scope & characteristics	To understand Scope & characteristics	Lecture & Discussion	3103.1	1st Sessional End Term
4	Financial Services Market: Concept- Constituent	To understand and discuss the concept of financial Services Market: and its constituent	Lecture & Discussion	3103.1	Ist Sessional End Term
5	Market Player	To discuss the market players	Lecture & Discussion	3103.1	Ist Sessional End Term
6	Instruments	To discuss and explain the features of instruments	Lecture & Discussion	3103.1	Assignment
7	Specialized Institutions	understand the working of Specialized Institutions	Lecture & Discussion	3103.1	1st Sessional End Term
8	Regulatory Bodies- RBI	understand the working & role of regulator of banking sector-RBI	Lecture & Discussion	3103.1	Ist Sessional End Term
9	Regulatory Bodies- IRDA	understand the working & role of regulator of insurance sector-IRDA	Lecture & Discussion	3103.1	1st Sessional End Term
10	Capital Markets	Understand the feature and working of capital market	Tutorial	3103.1	Ist Sessional End Term
11	Capital Markets	Quiz	Quiz	3103.1	Ist Sessional End Term
12	Bank & Banking system in India: Definition & Functions of Commercial Banks	Discuss and analyse the importance of banking system	Lecture & Discussion	3103.2	Ist Sessional End Term
13	Types of Commercial Banking Systems	Discuss commercial Banking Systems	Lecture & Discussion	3103.2	1st Sessional End Term

MANIPAL UNIVERSITY JAIPUR

14	Indian Commercial Banking Structure	Discuss the structure of commercial Banks	Lecture & Discussion	3103.2	Ist Sessional End Term
15	Nationalization of Banks in India: Reasons, Achievements and Critical Evaluation	Critically evaluate nationalization of Banks in India	Lecture & Discussion	3103.2	1st Sessional End Term
16	Nationalization of Banks in India: Reasons, Achievements and Critical Evaluation	Critically evaluate nationalization of Banks in India	Lecture & Discussion	3103.2	1st Sessional End Term
17	Financial Sector Reforms – Consolidation and Competition in the Indian Banking Industry	Understand, discuss and analyse Financial Sector Reforms	Lecture & Discussion	3103.2	Ist Sessional End Term
18	Financial Sector Reforms – Consolidation and Competition in the Indian Banking Industry	Understand, discuss and analyse Financial Sector Reforms	Lecture & Discussion	3103.2	Ist Sessional End Term
19	Banker Customer Relationship: Definition of the term banker and customer — general and special relationship, termination of relationship, Pass book, , types of customers,	Understand Banker Customer Relationship	Lecture & Discussion	3103.2	Ist Sessional End Term
20	Types of accounts and their operations	Understand the features of different types of accounts	Lecture & Discussion	3103.3	Ist Sessional End Term
21	Deposit Mobilization by Commercial Banks - Deposit Mix -	Understand and discuss concepts related to deposits	Lecture & Discussion	3103.3	1st Sessional End Term

MANIPAL UNIVERSITY JAIPUR

	Different Types of Deposits –				
22	Factors affecting Deposit Levels	Understand and discuss concepts related to deposits	Lecture & Discussion	3103.3	1st Sessional End Term
23	Deposit Mix – Different Types of Deposits	Discuss different Types of Deposits & deposit mix	Lecture & Discussion	3103.3	1st Sessional End Term
24	Factors affecting Deposit Levels	Discuss the factors which affects Deposit Levels	Lecture & Discussion	3103.3	Ist Sessional End Term
25	Lending of Money by Banks – Principles of Sound Lending	Discuss & understand the principles of Sound Lending	Lecture & Discussion	3101.2	1st Sessional End Term
26	Lending of Money by Banks – Principles of Sound Lending	Discuss & understand the principles of Sound Lending	Lecture & Discussion	3101.2	Ist Sessional End Term
27	Various Forms of Advances: Cash Credit, Overdrafts, Loans and Purchasing and Discounting of Bills	Understand and discuss different types of lending instruments	Lecture & Discussion	1202.3	Ist Sessional End Term
28	Retail Lending by Banks - Housing Loans and Personal Loans, Problems & Prospects	Discuss different types of retail lending	Lecture & Discussion	1202.3	2nd Sessional End Term
29	EMI: Concept and Computation	Learn how to calculate EMI	Lecture & Discussion	1202.3	2nd Sessional End Term
30	Subsidiary Services of Banks: Traditional Services - Contemporary	Discuss Subsidiary Services of Banks	Lecture & Discussion	1202.3	2nd Sessional End Term

MANIPAL UNIVERSITY JAIPUR

	Services Including Cash Management				
31	RTGS & NEFT,	Understand the concept and working of RTGS & NEFT	Lecture & Discussion	1202.3	2nd Sessional End Term
32	Introduction to Insurance: Meaning, Purpose, need of insurance, Insurance as a social Security tool	Understand the concept of insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
33	Risk v/s Uncertainty, types of Risks, Difference between assurance & Insurance	Understand the concept Risk v/s Uncertainty, types of Risks, assurance & Insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
34	Basic Principles of Insurance, Reinsurance	Understand and discuss basic Principles of Insurance	Lecture & Discussion	3103.2	2nd Sessional End Term
35	Role of Insurance in the development of Commerce & Industry	of Insurance in	Lecture & Discussion	3103.2	2nd Sessional End Term
36	Life Insurance: Basic elements of life insurance. Type of insurance plan	Understand the basic elements of life insurance	Lecture & Discussion	3103.3	2nd Sessional End Term
37	Life Insurance: Basic elements of life insurance. Type of insurance plan	Understand the basic elements of life insurance	Lecture & Discussion	3103.3	2nd Sessional End Term
38	General Insurance: Meaning and role of G.I in India	Understand and discuss the features of general insurance	Lecture & Discussion	3103.3	2nd Sessional End Term



	General Insurance:	discuss		Lecture & Discussion	3103.3	2nd
39	Meaning and role of G.I in India	features general insura	of			Sessional End Term

8. Screenshots of the event

Mr. Kulshresth delivering lecture on Banker Customer Relationship



Mr. Kulshresth covering the aspects of General Relationship



General Relationship

- * DEBTOR-CREDITOR
- When the customer avails a loan or an advance then his relationship with the banker undergoes a change to what it is when he is a deposit holder.
- Since the funds are lent to the customer, he becomes the borrower and the banker becomes the lender.
- The relation is the debtor- creditor relation, the customer being a debtor and the banker a creditor.





9. Brochure of the event



CANARA BANK

RESOURCE PERSON: **MR. PUNEET KULSHRESTH** SENIOR MANAGER

DR. ITY PATNI & DR. JEEVESH SHARMA (CONVENERS)

DR. BIRAJIT MOHANTY & DR SAURABH SHARMA (HEAD-DEPARTMENT OF BUSINESS ADMINISTRATION & COMMERCE)

https://teams.microsoft.com/l/meetup-join/19%3adyH5Q-

MYWCehyuWolRbkx8VyZp4Gv h2tfFPZfP5ZJw1%40thread.tacv2/1667362468327?context=%7b%22 Tid%22%3a%22a1608842-8390-4bfb-90af-89ae3ab30761%22%2c%22Oid%22%3a%220f942322e282-4841-83bb-5d2ed67942a4%22%7d

10. Attendance of the Event Total attendee- 131

Sr. No	Name of Institution	Registration Number/ Employee Code	Attendee Name
1	Manipal University Jaipur	MUJ0691	DR. Ity Patni
2	Manipal University Jaipur	MUJ1019	Dr. Somya Choubey
3	Manipal University Jaipur	MUJ1371	Dr. Jeevesh Sharma
4	Manipal University Jaipur	200803003	Sujal Sharma
5	Manipal University Jaipur	200901099	Ishan goyal
6	Manipal University Jaipur	200901113	Aditya Mathur
7	Manipal University Jaipur	200901114	Ajay Dhaker
8	Manipal University Jaipur	200901124	Kaushik sankhla
9	Manipal University Jaipur	200901125	Khushi Koolwal
10	Manipal University Jaipur	200901126	Chandrajeet Singh Bhati
11	Manipal University Jaipur	200901131	Pawan singh



MANIPAL UNIVERSITY JAIPUR

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12	Manipal University Jaipur	200901133	Vedant singh
13	Manipal University Jaipur	200901138	Rahul Ramani
14	Manipal University Jaipur	200901143	Shashwat singh
15	Manipal University Jaipur	200901182	Shreya Agarwal
16	Manipal University Jaipur	200901183	Jay Prakash Khandelwal
17	Manipal University Jaipur	200901184	SPARSH GARG
18	Manipal University Jaipur	200901185	Lucky Goyal
19	Manipal University Jaipur	200901186	Charchit Taneja
20	Manipal University Jaipur	200901187	Manav Sharma
21	Manipal University Jaipur	200901188	Divyaraj singh rathore
22	Manipal University Jaipur	200901189	Sanjay
23	Manipal University Jaipur	200901193	Deepanshu
24	Manipal University Jaipur	200901196	Deepanshu batra
25	Manipal University Jaipur	200901199	Somil Jain
26	Manipal University Jaipur	200901200	Utkarsh Maheshwari
27	Manipal University Jaipur	200901201	Mayank Meena
28	Manipal University Jaipur	200901207	Harsh Repuriya
29	Manipal University Jaipur	200901208	Hrithek repuriya
30	Manipal University Jaipur	200901209	Tanishq Tyagi
31	Manipal University Jaipur	200901210	Rahul Burdak
32	Manipal University Jaipur	200901211	Jai rathi
33	Manipal University Jaipur	200901212	Naman Agrawal
34	Manipal University Jaipur	200901214	Rakesh kumawat
35	Manipal University Jaipur	200901217	Harshvardhan Singh Champawat
36	Manipal University Jaipur	200901220	Pratham verma
37	Manipal University Jaipur	200901223	Mansi bhandari
38	Manipal University Jaipur	200901225	Rishiraj Singh Rathore
39	Manipal University Jaipur	200901228	Chirag makkar
40	Manipal University Jaipur	200901229	Bhavya Chopra
41	Manipal University Jaipur	200901230	Bushra khan
42	Manipal University Jaipur	200901241	Avinash Kumar
43	Manipal University Jaipur	200901246	Manish yogi
44	Manipal University Jaipur	200901248	Abhinav Paliwal
45	Manipal University Jaipur	200901249	Bhavya Garg
46	Manipal University Jaipur	200901252	Sabhya Pandey
47	Manipal University Jaipur	200901253	Uday jain
48	Manipal University Jaipur	200901255	Khushi Agrawal
49	Manipal University Jaipur	200901262	Isana dadhich
50	Manipal University Jaipur	200901265	Shashwat singh
51	Manipal University Jaipur	200901269	Chelsi Daga
52	Manipal University Jaipur	200901272	Vikas kumar Fageria
53	Manipal University Jaipur	200901275	Jatin Mahlawat
54	Manipal University Jaipur	200901277	Layba
55	Manipal University Jaipur	200901278	Aayush Paliwal
56	Manipal University Jaipur	200901282	Akshat jain
			<u> </u>



MANIPAL UNIVERSITY JAIPUR

57 58 59 60 61 62 63 64 65 66 67 68 69 70 71	Manipal University Jaipur	200901289 200901291 200901298 200901068 200901172 200901288 200901078 200901149 200901073 200901170 200901301	Rajeev Gujjar Ishan sharma Rajeev Sharma Abhinav Goyal Khushi Singhal Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey Chirag Kansal
59 60 61 62 63 64 65 66 67 68 69	Manipal University Jaipur	200901298 200901068 200901172 200901288 200901078 200901149 200901073 200901170	Rajeev Sharma Abhinav Goyal Khushi Singhal Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey
60 61 62 63 64 65 66 67 68 69 70	Manipal University Jaipur	200901068 200901172 200901288 200901078 200901149 200901073 200901170	Abhinav Goyal Khushi Singhal Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey
61 62 63 64 65 66 67 68 69	Manipal University Jaipur	200901172 200901288 200901078 200901149 200901073 200901170	Khushi Singhal Dev Gupta Aaryan Singh Solanki Radhika Agarwal Gauransh Pandey
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65 66 67 68 69 70	Manipal University Jaipur Manipal University Jaipur Manipal University Jaipur	200901073 200901170	Gauransh Pandey
66 67 68 69 70	Manipal University Jaipur Manipal University Jaipur	200901170	· '
67 68 69 70	Manipal University Jaipur		Chirag Kansal
68 69 70		200901301	L Chinag Kansai
69 70	Manipal University Jaipur		Shrinath
70		200901001	Jai Verma
	Manipal University Jaipur	200901118	Shreya Gupta
71	Manipal University Jaipur	200901009	Tanman Agarwal
/	Manipal University Jaipur	200901041	Yash Bansal
72	Manipal University Jaipur	200901154	Akshat Mishra
73	Manipal University Jaipur	200901063	Ritik Raj Tiwari
74	Manipal University Jaipur	200901070	Nishant Goel
75	Manipal University Jaipur	200901139	Avani Jain
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77	Manipal University Jaipur	200901084	Eklavya Bansal
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11. Link of MUJ Website <u>Guest Lecture Report-Banker Customer Relationship (003).pdf</u> (manipal.edu)

Head
Department of Business Administration
Manipal University Jaipur

Dr Birajit Mohanty

HoD, Business Administration



FACULTY OF ARTS

SCHOOL OF HUMANITIES AND SOCIAL SCEINCES

DEPARTMENT OF ARTS

"A Journey of an Entrepreneur"

Offline (Block 2AB- 108)

Date of Event: 3rd November 2022

Content of Report (index) (Page number may not be required)

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Photographs
- 7. Brochure or creative of the event
- 8. Schedule of the Event
- 9. Attendance of the Event
- 10. News Publication
- 11. Feedback of the Event
- 12. Link of MUJ website



1. Introduction of the Event

The Guest Lecture on "Journey of an Entrepreneur" was held on the 3rd of November 2022 (Offline Mode) in Room No. 108, 2AB at Manipal University, Jaipur, Rajasthan. The guest lecture is for Department of Arts Students only, and it teaches them a few ways to defend themselves.

2. Objective of the Event

Objectives of Guest Lecture:

- i. To give an interaction session to students so that they can understand the ups and downs come in the way of an entrepreneur.
- ii. To give them idea about the measures which is required to start a startup.
- iii. To explore the various areas where students can pursue their startups in the field of sports.
- iv. To understand the various failures that can come in the way of an entrepreneur and how to prepare yourself to overcome from that setback.
- v. It will also give us an understanding regarding how to start a new venture.

3. Beneficiaries of the Event

The guest lecture will benefit the students and faculty of department of Arts, Manipal University Jaipur. It will help our students and faculty to understand the area of start-up and what are the ways and means to become successful entrepreneur.

1

4. Details of the Guests



Name: Mr. Narender Singh, Founder and Director of travelOsports, Jaipur Rajasthan.

Linked Profile Link: https://www.linkedin.com/in/narendra-singh-b29a02191

Company Link: https://travelosports.com/about-sports-travel/

5. Brief Description of the event

Start a new venture is nowadays an attractive and interesting area among youth, so to provide our students a platform where they can interact with an entrepreneur who start his own venture and grow in sports and Physical Education by facing various ups and down. This guest lecture will help our students to understand the journey of an entrepreneur.



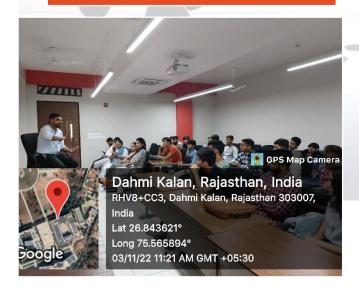
6. 3 to 5 photographs of the event or screenshots of the event (if online) with captions





Guest Lecture Pic 1





Dahmi Kalan, Rajasthan, India
RHV8+CC3, Dahmi Kalan, Rajasthan 303007,
India
Lat 26.843615°
Long 75.565907°
03/11/22 11:21 AM GMT +05:30

Guest Lecture Pic 3

Guest Lecture Pic 4



7. Brochure or creative of the event (insert in the document only)



travelØsports



School of Humanities & Social Sciences Department of Arts is Organizing a Industry Expert Lecture on

"Journey of an Entrepreneur"

in collaboration with travelOsports

Date: 3rd November 2022

Time - 10:30 AM to 12:30 PM

Venue: Room No.108, 2 AB



Mr. Narender Singh

Founder and Director of travelOsports, Jaipur Rajasthan.

Coordinators of the Guest Lecture:

Dr. Bindiya Rawat
Assistant Professor
(Department of Arts)

Ms. Trishna Chaudhuri
Assistant Professor
(Department of Arts)

8. Schedule of the event (insert in the report)

Date	10:30 Am to 12:30 Pm
3 rd November 2022	Journey of an Entrepreneur

9. Attendance of the Event (insert in the document only)

Total attendee- 26

List of Faculty

Sr. No	Name of Institution	Place of Instituti on	Registration Number/Emplo yee code	Name of Attendee	Name of Dept
1	Manipal University	Jaipur	MUJCON056	Dr. Mani Sachdev	Arts
2	Manipal University	Jaipur	MUJ0109	Dr. L Anthony	Arts
3	Manipal University	Jaipur	MUJ0492	Dr. Rina Poonia	Arts
4	Manipal University	Jaipur	MUJCON033	Dr. Radhika Mohan Gupta	Arts
5	Manipal University	Jaipur	MUJ1237	Dr. Bindiya Rawat	Arts
6	Manipal University	Jaipur	MUJ1224	Mr. Mohit Sharma	Arts

List of Students

Sr. No	Name of Institution	Place of Instituti on	Registratio n Number/E mployee code	Name of Attendee	Name of Dept
1	Manipal University	Jaipur	211106002	Vipul Mehndiratta	Arts
2	Manipal University	Jaipur	211106004	Lavanya Rajawat	Arts
3	Manipal University	Jaipur	211106013	Siddharth Hada	Arts
4	Manipal University	Jaipur	211106014	Ayan Hussain	Arts
5	Manipal University	Jaipur	211106015	Rishab Modi	Arts
6	Manipal University	Jaipur	201105011	Pushpendra Singh	Arts
7	Manipal University	Jaipur	201106002	Aryan Gandhi	Arts
8	Manipal University	Jaipur	201106003	Yuvraj Singh	Arts
9	Manipal University	Jaipur	201106007	Varshap Singh Charan	Arts
10	Manipal University	Jaipur	201106011	Himanshu Kumar	Arts
11	Manipal University	Jaipur	201106012	Mukul Sharma	Arts
12	Manipal University	Jaipur	201106015	Divyaraj Singh Rathore	Arts
13	Manipal University	Jaipur	201106017	Akshat Jain	Arts



14	Manipal University	Jaipur	201106013	Prashant Kumar	Arts
15	Manipal University	Jaipur	201106016	Devender	Arts
16	Manipal University	Jaipur	221106009	Vaibhav	Arts
17	Manipal University	Jaipur	221106005	Arjun	Arts
18	Manipal University	Jaipur	221106015	Ankit	Arts
19	Manipal University	Jaipur	221106017	Aryan	Arts
20	Manipal University	Jaipur	221106014	Arvind	Arts

10. News Publication- News printed in newspaper or online links if any for news – insert images)

NA

11. Feedback of the Event (if obtained)

The participants learn and enjoy the Guest Lecture even it was very interactive session with full of real-life experiences.

12. Link of MUJ website stating the event is uploaded on website

https://jaipur.manipal.edu/muj/news-events/events-list/-journey-of-an-entrepreneur.html

Dr. Mani Sachdev Head, Department of Arts Manipal University Jaipur

Seal and Signature of HOD

MUJ/Q&C/021/F/1.01



FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS & COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

Investor Awareness Program (IAP)
On
Capital Markets

12th December 2022

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MANIPAL UNIVERSITY JAIPUR

Event Report

Content of Report

- 1. Introduction of the Event
- 2. Objective of the Event
- 3. Beneficiaries of the Event
- 4. Details of the Guests
- 5. Brief Description of the event
- 6. Program Scheme
- 7. Lecture Plan
- 8. Photographs
- 9. Brochure or creative of the event
- 10. Attendance of the Event
- 11. Link of MUJ website

Page 2 of 12 Name of Event



Introduction of the Event

Investor Awareness Program (IAP) on 'Capital Markets' was organized by School of Business & Commerce-Department of Business Administration for students of the University on 12th December 2022 via online mode through Microsoft Teams. IAP aimed to help the target audience in the long run for getting insights about capital markets. Capital markets refer to the venues where funds are exchanged between suppliers and those who seek capital for their own use. The expert was invited to deliberate the session on working and importance of capital market in real life.

2. Objective of the Event

The main objective of these Programs is to financially educate and empower the society on topics such as Importance of Savings & Financial Goals, Wealth Creation through Asset Allocation, Precautions during Investing, etc..

3. Beneficiaries of the Event

The target audience are students and faculty members.

4. Details of the Guest

Mr. Amogh Gothoskar is PGDM in finance and marketing with more than 13 years of industry and training experience. He has conducted more than 375 financial literacy programs across India and has been actively involved in training with investor protection fund of SEBI, NSE, BSE and NCDEX. Mr Gothoskar has taken many guest lectures in B-Schools of India. Adding to academics, he has unique interest in photography.

5. Brief Description of the event

BSE IPF has been spearheading financial inclusion through increased awareness and education. These span a very wide range, starting from the basics of capital market products and services, the dos and don'ts of opening and maintaining brokerage and demat accounts, to programmes focused on specific products and services, including initiatives like the SME Start-up, Mutual Fund Platform, Sovereign Gold Bonds etc.

6. Program Scheme

SEMESTER V								
Course No.	Subject Code	Subject Title	L	T	P	C		
2	BB1102	Fundamentals of Financial Accounting	3	1	0	4		

7. Lecture Plan

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Lec No	Topics	Session Outcome	Mode of Delivery	Corresponding CO	Mode of Assessing the Outcome
1	Introduction and Course Hand-out briefing	To acquaint the students with the course relevance and the expected course outcomes.	Lecture	NA	NA
2	Accounting Process	Describe the Meaning, A/c Process, Objectives, Features, Users of accounts	Lecture	1102.1	Mid Term I End Term
3	GAAP, Accounting concepts and conventions	Explaining the various accounting concepts and conventions and their implications	Lecture	1102.1	Mid Term I End Term
4	Accounting Books	Describing the various books prepared and maintained by business organizations	Lecture	1102.1	Mid Term I End Term
5,6	Accounting Terminologies	Understanding the terminologies used in accounting process	Lecture	1102.1	Mid Term 1 End Term
7,8	Golden Rules of Accounting	Understanding how items are identified as per rules of accounting	Lecture	1102.1	Mid Term 1
9,10	Accounting Equation	Analysing how accounting equations are prepared	Lecture	1102.1	End Term
11	Introduction to Journal	Explain the meaning and significance of Journal	Lecture Discussion	1102.2	Mid Term I End Term
12	Journal	Types of Accounts: Traditional and Modern Classification	Lecture	1102.2	Mid Term I End Term

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13	Journalizing: Process and Examples Tutorial	Recording basic and special transactions in a Journal by applying rules Journalising	Lecture Worksheet	1102.2	Mid Term I End Term Mid Term I
·	Tutoriai	, and the second	MOLKSHEEL		End Term
16	Introduction to Ledger	Explain the meaning and significance of Ledger	Lecture Tutorial	1102.2	Mid Term I End Term
17	Ledger Posting	Posting transactions from Journal to a Ledger and Balancing and Totalling accounts	Lectures Numerical Examples	1102.2	Mid Term I End Term
18	Tutorial: Ledger Preparation of Ledger		Worksheet	1102.2	Mid Term I End Term Worksheet
19,20	Trial Balance	Explain the meaning and format of Trial Balance and the its objectives	Lecture Tutorial	1102.2	Mid Term I End Term Worksheet
21	Introduction to Final Accounts	Discuss the meaning and importance of Final Accounts to various stakeholders and significance of Income and Position Statements	Lecture Discussion	1102.3	Mid Term II End Term
22	Trading Account	Explain the meaning, Format and Contents of Trading A/c	Lecture Discussion	1102.3	Mid Term II End Term
23	Tutorial	Preparation of Trail Balance	Worksheet	1102.3& 1102.4	Mid Term II End Term
24	Profit and Loss A/c	Explain the Meaning, Format and Contents of P&L a/c	Lecture Discussion	1102.3	Mid Term II End Term
25	Profit and Loss A/c	Describing the various adjustments to be carried out	Lecture Presentation	1102.3	Mid Term II End Term

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		while preparing P&La/c			
26	Tutorial	Preparing Trading and P&L A/c	Worksheet	1102.3& 1102.4	Mid Term II End Term
27	Balance Sheet	Explain the Meaning and Relevance of Balance Sheet	Lecture	1102.3	Mid Term II End Term
28	Types of Assets and Liabilities	Describing the various types of Assets and Liabilities stated in a balance sheet	Lecture Presentation	1102.3& 1102.4	Mid Term II End Term Quiz
29	Revenue and Capital	Explain the differentiation between revenue and capital expenditure and receipts	Lecture Presentation	1102.3& 1102.4	Mid Term II End Term Quiz
30	Tutorial	Preparation of Balance sheet	Worksheet	1102.3& 1102.4	Mid Term II End Term
31	Final A/c: Adjustment Entries	Passing adjustments regarding Closing Stock, Depreciation in Financial statements	Lecture	1102.3& 1102.4	Mid Term II End Term
32	Final A/c: Adjustment Entries	Passing adjustments regarding Outstanding and Prepaid Income and Expenses in Financial statements	Lecture	1102.3& 1102.4	Mid Term II End Term
33	Final A/c: Adjustment Entries	Passing adjustments regarding various Provisions in Financial statements	Lecture	1102.3& 1102.4	Mid Term II End Term
34	Tutorial: Final A/c	Preparing Final a/c after incorporating necessary adjustments	worksheet	1102.3& 1102.4	Mid Term II End Term
35	Accounting Standards	Describing various	Lecture Presentation	1102.1	End Term Quiz

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	1			1	1
		accounting standards and their implications on accounting practice			
36	Introduction to Annual reports of JSC: Chairman's Statement, Directors' Report, Management Discussion and Analysis, Report on Corporate Governance, Auditors' Report	Explaining the various annexures to Financial statements prepared by corporate entities and their significance to the stakeholders	Lecture Presentation	1102.5	End Term Quiz
37	Introduction to Corporate Income Statements	Explaining the contents of corporate financial statements and the related provisions	Lecture Presentation	1102.5	End Term Quiz
38	Corporate Financial Statement: Interpretation	Describing the relationship and significance of various terms present in corporate financial statements and their rational for stakeholders	Lecture Discussion	1102.5	End Term Quiz
39	Corporate Financial Statement: Interpretation	Describing the relationship and significance of various terms present in corporate financial statements and their rational for stakeholders	Lecture Discussion	1102.5	End Term Quiz
40	Types of Shares, Dividend, Distributable Profits	Explaining the different types of shares issued by corporate entities and their related pros and cons	Lecture Discussion	1102.5	End Term
41	Types of profits: PBIT, PBT, PAT,	Describing the types of profits	Lecture Discussion	1102.5	End Term

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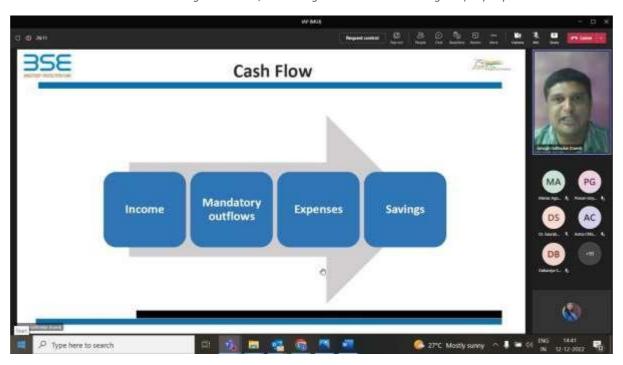


	Operating Profit, Cash Flows	that appear in Corporate statements and their significance for stakeholders			
42	Reading Financial Statement and Interpret the Meaningful Information	Understanding of Financial Statement of the corporates	Discussion	1102.5	End Term
43	Introduction to Accounting Standards on Disclosure of Accounting Policies	Understanding Disclosure of Accounting Policies	Lecture	1102.5	End Term
44	Introduction to Revenue Recognition.	Understanding how revenues are recognised	Lecture	1102.5	End Term
45	Exercise on Analysis of Corporate Financial Statements	Interpreting the meaningful information	Presentation	1102.5	End Term
46	Exercise on Analysis of Corporate Financial Statements	Interpreting the meaningful information	Presentation	1102.5	End Term
47	Exercise on Analysis of Corporate Financial Statements	Interpreting the meaningful information	Presentation	1102.5	End Term
48	Exercise on Analysis of Corporate Financial Statements	Interpreting the meaningful information	Presentation	1102.5	End Term

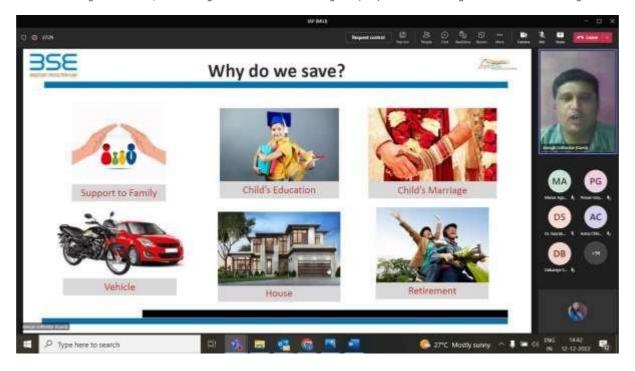
8. Photographs of the event or screenshots of the event

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 ${\it Mr. Amogh Gothoskar, conducting Investor Awareness Program (IAP)-Capital Markets}$



Mr. Amogh Gothoskar, conducting Investor Awareness Program (IAP)—Understanding Investments and Savings



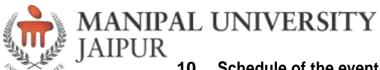
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9. Brochure or Creative of the event



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10. Schedule of the event (insert in the report)

The event was scheduled on 30th November 2022 from 3:45AM to 5 PM via online mode through Microsoft Teams.

11. Attendance of the Event (insert in the document only) Total attendee= 58

Sr. No	Name of Institution	Place of Institut ion	Registration Number/Emplo yee code	Name of Attendee	Name of Dept
1	Manipal University Jaipur	Jaipur	MUJ0691	Dr. Ity Patni	Business Administration
2	Manipal University Jaipur	Jaipur	220901430	Vinay Kumar [BBA - 2022]	Business Administration
3	Manipal University Jaipur	Jaipur	220901400	Hitesh Yadav [BBA - 2022]	Business Administration
4	Manipal University Jaipur	Jaipur	220901393	Nishant Yadav [BBA - 2022]	Business Administration
5	Manipal University Jaipur	Jaipur	220901344	Gautam Anand Bedi [BBA - 2022]	Business Administration
6	Manipal University Jaipur	Jaipur	220901121	Gaurav Goharani [BBA - 2022]	Business Administration
7	Manipal University Jaipur	Jaipur	220901355	Ishika Gandhi [BBA - 2022]	Business Administration
8	Manipal University Jaipur	Jaipur	220901408	Mayank [BBA - 2022]	Business Administration
9	Manipal University Jaipur	Jaipur	220901259	Mudit Khater [BBA - 2022]	Business Administration
10	Manipal University Jaipur	Jaipur	220901144	Asmita Kumari [BBA - 2022]	Business Administration
11	Manipal University Jaipur	Jaipur	220901352	Chirag Nanecha [BBA-2022]	Business Administration
12	Manipal University Jaipur	Jaipur	220901090	Mayank Sharma [BBA - 2022]	Business Administration
13	Manipal University Jaipur	Jaipur	220901385	Preet Gupta [BBA - 2022]	Business Administration
14	Manipal University Jaipur	Jaipur	220901193	Prakhar Gupta [BBA - 2022]	Business Administration
15	Manipal University Jaipur	Jaipur	220901235	Madhav Gehlot [BBA - 2022]	Business Administration
16	Manipal University Jaipur	Jaipur	2220901270	Moin Khan [BBA - 2022]	Business Administration
17	Manipal University Jaipur	Jaipur	220901018	Mani Raj [BBA - 2022]	Business Administration
18	Manipal University Jaipur	Jaipur	220901415	Narender Narender [BBA - 2022]	Business Administration
19	Manipal University Jaipur	Jaipur	220901176	Neelam Pareek [BBA - 2022]	Business Administration
20	Manipal University Jaipur	Jaipur	220901070	Naksh Gupta [BBA - 2022]	
21	Manipal University Jaipur	Jaipur	220901361	Nikhil Gupta [BBA - 2022]	Business Administration
22	Manipal University Jaipur	Jaipur	220901285	Prerna Pareek [BBA - 2022]	Business Administration
23	Manipal University Jaipur	Jaipur	220901124	Manav Sorathiya [BBA - 2022]	Business Administration
24	Manipal University Jaipur	Jaipur	220901109	Poojan Sharma [BBA - 2022]	Business Administration
25	Manipal University Jaipur	Jaipur	220901053	Meet Chouhan [BBA - 2022]	Business Administration
26	Manipal University Jaipur	Jaipur	220901239	Dushyant Singh Shekhawat [BBA - 2022]	Business Administration
27	Manipal University Jaipur	Jaipur	220901326	Nalin Agarwal [BBA - 2022]	Business Administration

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MANIPAL UNIVERSITY JAIPUR

28	Manipal University Jaipur	Jaipur	220901317	Maheep Poonia [BBA - 2022]	Business Administration
29	Manipal University Jaipur	Jaipur	220901258	Piyush Jain [BBA - 2022]	Business Administration
30	Manipal University Jaipur	Jaipur	220901136	Lucky Nischal (Guest)	Business Administration
31	Manipal University Jaipur	Jaipur	220901278	Nikhil Yadav [BBA - 2022]	Business Administration
32	Manipal University Jaipur	Jaipur	220901282	Nischay Vijaysingh Shekhawat [BBA - 2022]	Business Administration
33	Manipal University Jaipur	Jaipur	220901110	Nischay Ramawat [BBA - 2022]	Business Administration
34	Manipal University Jaipur	Jaipur	220901305	Nishika Sharma [BBA - 2022]	Business Administration
35	Manipal University Jaipur	Jaipur	220901178	Pranav Chaudhary (Guest)	Business Administration
36	Manipal University Jaipur	Jaipur	220901216	Ayan Jain [BBA - 2022]	Business Administration
37	Manipal University Jaipur	Jaipur	220901117	Mehul Gupta [BBA - 2022]	Business Administration
38	Manipal University Jaipur	Jaipur	220901099	Devansh Gupta [BBA - 2022]	Business Administration
39	Manipal University Jaipur	Jaipur	220901075	Asma Chhipa [BBA - 2022]	Business Administration
40	Manipal University Jaipur	Jaipur	220901274	Divyansh Yadav [BBA - 2022]	Business Administration
41	Manipal University Jaipur	Jaipur	220901291	Mohit Singh Shekhawat [BBA - 2022]	Business Administration
42	Manipal University Jaipur	Jaipur	220901349	Nikhil Dhankar [BBA - 2022]	Business Administration
43	Manipal University Jaipur	Jaipur	220901324	Balram Kumar [BBA - 2022]	Business Administration
44	Manipal University Jaipur	Jaipur	220901365	Divyam Sharma [BBA - 2022]	Business Administration
45	Manipal University Jaipur	Jaipur	220901127	Manav Gupta [BBA - 2022]	Business Administration
46	Manipal University Jaipur	Jaipur	220901041	Bhavya Malik [BBA - 2022]	Business Administration
47	Manipal University Jaipur	Jaipur	220901260	Prasidhi Prasad [BBA - 2022]	Business Administration
48	Manipal University Jaipur	Jaipur	220901357	Prakhar Agarwal [BBA - 2022]	Business Administration
49	Manipal University Jaipur	Jaipur	220901039	Bhavesh Sangtani [BBA - 2022]	Business Administration
50	Manipal University Jaipur	Jaipur	220901248	Nandini Rajpurohit [BBA - 2022]	Business Administration
51	Manipal University Jaipur	Jaipur	220901171	Ashish Sharma [BBA - 2022]	Business Administration
					Business Administration
52	Manipal University Jaipur	Jaipur	220901443	Piyush Vijayvergiya [BBA - 2022]	
53	Manipal University Jaipur	Jaipur	220901423	Harshit Kushwaha [BBA - 2022]	Business Administration
54	Manipal University Jaipur	Jaipur	220901297	Prasan Goyal [BBA - 2022]	Business Administration
55	Manipal University Jaipur	Jaipur	220901264	Tushar Agarwal [BBA-2022]	Business Administration
56	Manipal University Jaipur	Jaipur	220901379	Yuvraj Agarwal [BBA-2022]	Business Administration
57	Manipal University Jaipur	Jaipur	220901263	Tanshi Ghiya [BBA-2022]	Business Administration
58	Manipal University Jaipur	Jaipur	220901398	Vidushi Bajaj [BBA-2022]	Business Administration

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Link of MUJ Website:

Guest Lecture Report-Mr. Amogh Gothoskar, Dec 22.pdf (manipal.edu)

Head

Department of Business Administration
Manipal University Jaipur

Burly.

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