



**MANIPAL UNIVERSITY
JAIPUR**

FACULTY OF MANAGEMENT & COMMERCE

SCHOOL OF BUSINESS AND COMMERCE

DEPARTMENT OF BUSINESS ADMINISTRATION

INDUSTRY EXPERT LECTURE

22nd AUGUST 2023

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1. Introduction of the Event

The SBC organize industry expert session on August 22, 2023 for continued the tradition of providing crucial information about the Motivation to the newly admitted first-year students of the Faculty of Management & Commerce (FoMC) at Manipal University Jaipur.

2. Objective of the Event (bullet points or about 50 words)

It aimed at inspiring the students achieve their best and help them cope up with stress. Personal experiences from the life of the speaker made the students realise how overcoming obstacles can lead to success and how hope can help us reach our goal.

3. Beneficiaries of the Event (Student/Faculty/Community etc) (25 words)

All the 1st year students of BBA, B.com B.com Hons and IMBA of the Faculty of Management & Commerce. These students were the direct beneficiaries, as they were provided with critical information and resources essential for their academic pursuits.

4. Details of the Guests (Chief Guests, speakers etc Designation)

Mr. Paresh Gupta was expert for session. He is 6 times TEDx Speaker, 2 times Josh talk speaker, Founder and CEO GCEC Global Foundation (GCEC), Brevitty, Brand Ambassador Rajasthan Government Youth and Sports activities and Chairman Assocham Startup Council Rajasthan.

5. Brief Description of the event (about 200 words)

The program commenced at 9:30 AM with a warm welcome extended by Dr.Tina Shivnani, associate professor in Department of Commerce, SBC, MUJ. Mr. Gupta has given his session on Motivation. Mr. Gupta's session aimed to empower students with the tools and mindset required to navigate challenges and achieve their goals. The sessions were not only informative but also interactive, allowing students to engage actively with the content and take away valuable lessons. He said in education, motivation helps children and young people to focus their attention on a key goal or outcome. In doing so, they are unfazed by possible distractions, and are therefore able to maintain their attention during longer periods of time. Finding ways to increase motivation is crucial because it allows us to change behaviour, develop competencies, be creative, set goals, grow interests, make plans, develop talents, and boost engagement. In the end Dr. Jampala Maheshchandra has given vote of thanks on behalf of all SBC students and Faculty members.

6. Photographs

3 to 5 geotagged photographs of the event or screenshots of the event (if online) with captions





7. Brochure or creative of the event (insert in the document only)



FACULTY OF MANAGEMENT AND COMMERCE
 SCHOOL OF BUSINESS AND COMMERCE
 EXPERT LECTURE on "MOTIVATION"



Mr PARESH GUPTA (Founder and CEO GCEC Global Foundation (GCEC))
 DATE: AUGUST 22, 2023
 TIME: 9:30 AM to 12:00 NOON
 DR TMA PAI AUDITORIUM

8. Schedule of the event (insert in the report)

Lecture No	Topics	Learning Objective	Mode of Delivery	Corresponding CO
I	Introduction to Management: Concept and Significance and Nature	Discuss the basic details of management	Lecture	BB1101.1

2	Management Process, Skills roles and Functions, Levels	Discuss the process, skills and roles in management	Lecture	BB1101.1
3	Functions and Levels of management	Analyze different functions and levels of management	Lecture	BB1101.1
4	Classical Approach-scientific management	Examine the classical management thought	Lecture	BB1101.2
5	Administrative Management	Recall the administrative management approach	Lecture	BB1101.2
6	Bureaucracy and Neo-Classical Approach	Discuss the concepts of Bureaucracy and Neo-Classical thoughts	Lecture	BB1101.2
7	Human relations movement approach	Examine the human relations movement approach	Lecture	BB1101.2
8	Behavioral approach	Analyze the behavioral approach of management	Lecture	BB1101.2
9	Modern Approach-Quantitative approach, Systems approach and Contingency approach	Examine the modern approaches of management	Lecture	BB1101.2
10	Activity	Analyzing above mentioned concept through activity	Class room discussion	BB1101.2
11	Sole Proprietorship	Discuss the sole proprietorship	Lecture	BB1101.3
12	Partnership: Concept and Types of Partnership	Examine the concept of partnership and types	Lecture	BB1101.3
13	Partnership: Types of Partners & Partnership Dissolution	Examine the types of partners and partnership dissolution	Lecture	BB1101.3
14	Co-operative Organization : Concept , Features & Types	Discuss the concept of co-operative organization , features and types	Lecture	BB1101.3
15	Co-operative Organization : Functions , Rules & Regulations	Discuss Functions , Rules & Regulations of cooperative organization	Lecture	BB1101.3
16	Company: Concept, Features &Types	Examine the concept of company and its types	Lecture	BB1101.3
17	Company: Formation of company	Analyze the process of formation of a company	Lecture	BB1101.3
18	Company: MOA & AOA	Examine the MOA & AOA	Lecture	BB1101.3

19	Activity	Analyze the above mentioned types of organizations through activity	Class room discussion	BB1101.3
20	Planning: Concept, Importance	Discuss the concept of planning and its importance	Lecture	BB1101.4
21	Planning: Strategies, Policies and Planning Premises	Examine planning strategies, policies and planning premises	Lecture	BB1101.4
22	Process of Planning	Discuss the process of planning	Lecture	BB1101.4
23	Decision Making : Concept, Importance & Process	Discuss the decision making concept and its process	Lecture	BB1101.4
24	Management by Objectives (MBO)	Examine the concept of MBO	Lecture	BB1101.4
25	Organizing: Concept, Importance,	Discuss the concept and importance of organizing	Lecture	BB1101.4
26	Process of Organizing	Discuss the steps of organizing process	Lecture	BB1101.4
27	Decision Making : Concept, Importance & Process	Analyze the types of organizational structures	Lecture	BB1101.4
28	Types of Organizational Structures	Analyze the span of management and approach of Centralization and Decentralization	Lecture	BB1101.4
29	Span of Management, Centralization and Decentralization	Activity related to planning and organizing	Class room discussion	BB1101.4
30	Activity		Activity	BB1101.4
31	Staffing: Concept, Scope of Staffing	Examine the concept and scope of staffing	Lecture	BB1101.4
32	Manpower Planning	Discuss the manpower planning	Lecture	BB1101.4
33	Selection	Analyze the concept and other elements of selection	Lecture	BB1101.4
34	Training	Discuss the concept of training	Lecture	BB1101.4
35	Performance Appraisal: Concept , Importance	Examine concept and importance of performance appraisal	Lecture	BB1101.4
36	Performance Appraisal: techniques	Discuss different techniques of performance appraisal	Class room discussion	BB1101.4

37	Activity	Activity related to Staffing	Lecture	BB1101.4
38	Directing: Concept, Importance	Discuss the concept of directing	Lecture	BB1101.4
39	Motivation: Concept, Importance	Examine the motivation and its different elements	Lecture	BB1101.4
40	Maslow's Need Hierarchy theory	Discuss the maslow's need hierarchy theory of motivation	Lecture	BB1101.4
41	Leadership- Concept, Characteristics of Leadership	Discuss leadership concept and its features	Lecture	BB1101.4
42	Leadership styles	Examine different leadership styles		BB1101.4
43	Activity	Activity related to leadership	Lecture	BB1101.4
44	Communication- Types, Process	Discuss concept of communication along with its types and process	Lecture	BB1101.4
45	Barriers of Communication.	Discuss different barriers of communication	Lecture	BB1101.4
46	Coordinating: Definition, Characteristics	Examine coordinating and its features	Class room discussion	BB1101.4
47	Activity	Activity related to communication	Lecture	BB1101.4
48	Principles and Techniques of Coordination	Examine principles and techniques of coordination	Lecture	BB1101.4
48	Controlling: Concept, Importance,	Examine concept of controlling and its importance	Lecture	BB1101.4
48	Process of Controlling	Discuss the process of controlling	Lecture	BB1101.1- BB1101.4
	Revision	Revision of syllabus		

9. Attendance of the Event (insert in the document only)

Total attendee-

Sr. No	Name of Institution	Place of Institution	Registration Number/Employee code	Name of Attendee	Name of Dept
1	MUJ	JAIPUR	23FM10BBA00204	DINESH CHOUDHARY	SBC
2	MUJ	JAIPUR	23FM10IBA00008	DINESH KUMAWAT	SBC
3	MUJ	JAIPUR	23FM10BBA00281	DINESH LOKANDA	SBC
4	MUJ	JAIPUR	23FM10BBA00327	DIPENDRA YADAV	SBC
5	MUJ	JAIPUR	23FM10BBA00439	DIVYA PRATAP	SBC

6	MUJ	JAIPUR	23FM10BBA00268	DIVYANSH JAISWAL	SBC
7	MUJ	JAIPUR	23FM10BBA00104	DIVYANSH PAREEK	SBC
8	MUJ	JAIPUR	23FM10BAB00022	DIVYANSH SINGHRAGHUVANSHI	SBC
9	MUJ	JAIPUR	23FM10BBA00417	DIYA PURSNANI	SBC
10	MUJ	JAIPUR	23FM10BBA00423	DIYAA BAID	SBC
11	MUJ	JAIPUR	23FM10BBA00077	ESHA BASUROY	SBC
12	MUJ	JAIPUR	23FM10BBA00103	GARV VASHISTHA	SBC
13	MUJ	JAIPUR	23FM10BBA00150	GARVITA RATHORE	SBC
14	MUJ	JAIPUR	23FM10BBA00075	GARVITA SINGH	SBC
15	MUJ	JAIPUR	23FM10BBA00318	GAURAV GANGWALJAIN	SBC
16	MUJ	JAIPUR	23FM10BBA00400	GAURI BHARDWAJ	SBC
17	MUJ	JAIPUR	23FM10BBA00273	GAYAN SHARMA	SBC
18	MUJ	JAIPUR	23FM10BBA00214	GOPAL BISHNOI	SBC
19	MUJ	JAIPUR	23FM10BBA00387	GRANTH BHARDWAJ	SBC
20	MUJ	JAIPUR	23FM10BBA00040	GRANTH GANGA	SBC
21	MUJ	JAIPUR	23FM10BBA00286	GUNGUN TOMAR	SBC
22	MUJ	JAIPUR	23FM10BBA00438	HARDIK GUPTA	SBC
23	MUJ	JAIPUR	23FM10HTO00003	HARIHAR SINGHBHATI	SBC
24	MUJ	JAIPUR	23FM10HTO00006	HARPAL KHANDELWALKHANDELWAL	SBC
25	MUJ	JAIPUR	23FM10BBA00082	HARSH CHHABRA	SBC
26	MUJ	JAIPUR	23FM10BBA00355	HARSH CHOUHAN	SBC
27	MUJ	JAIPUR	23FM10BBA00048	HARSH MANGAL	SBC
28	MUJ	JAIPUR	23FM10IBA00017	HARSH MORANI	SBC
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30	MUJ	JAIPUR	23FM10BBA00316	HARSH VARDHAN	SBC
31	MUJ	JAIPUR	23FM10BBA00114	HARSH VARDHANSINGH	SBC
32	MUJ	JAIPUR	23FM10BBA00030	HARSHAL SAINI	SBC
33	MUJ	JAIPUR	23FM10BBA00079	HARSHINI PATNI	SBC
34	MUJ	JAIPUR	23FM10BBA00420	HARSHIT AGRAWAL	SBC
35	MUJ	JAIPUR	23FM10BBA00093	HARSHIT MANOJ	SBC
36	MUJ	JAIPUR	23FM10IBA00010	HARSHIT SINGH	SBC
37	MUJ	JAIPUR	23FM10BBA00328	HARSHITA KAUSHIK	SBC
38	MUJ	JAIPUR	23FM10BBA00364	HARSHPREET KAUR	SBC

39	MUJ	JAIPUR	23FM10BBA00190	HIMANI CHOUHAN	SBC
40	MUJ	JAIPUR	23FM10BBA00222	HIMANSHI TAK	SBC
41	MUJ	JAIPUR	23FM10BBA00160	HIMANSHU YOGESHMITTAL	SBC
42	MUJ	JAIPUR	23FM10BAB00014	HITESH SURANA	SBC
43	MUJ	JAIPUR	23FM10BBA00157	HONEY CHANDNANI	SBC
44	MUJ	JAIPUR	23FM10BBA00339	HRIDAY RAJPAL	SBC
45	MUJ	JAIPUR	23FM10BBA00086	HRITESH SINGH	SBC
46	MUJ	JAIPUR	23FM10BAB00007	ISHA AGARWAL	SBC
47	MUJ	JAIPUR	23FM10BBA00371	ISHAN CHANDA	SBC
48	MUJ	JAIPUR	23FM10BBA00043	ISHITA DAGA	SBC
49	MUJ	JAIPUR	23FM10BBA00131	ISHITA SHARMA	SBC
50	MUJ	JAIPUR	23FM10BBA00392	JAGRIT BOTHRA	SBC
51	MUJ	JAIPUR	23FM10BBA00036	JAHANVI JAISHRI	SBC
52	MUJ	JAIPUR	23FM10BBA00277	JAHNAVI VIJAYCHHAYA	SBC
53	MUJ	JAIPUR	23FM10BBA00307	JANMAY JAY	SBC
54	MUJ	JAIPUR	23FM10BBA00373	JAPMAN KAUR	SBC
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57	MUJ	JAIPUR	23FM10BBA00173	JATIN SHARMA	SBC
58	MUJ	JAIPUR	23FM10BAB00021	KAMAL NAYAN TIWARI	SBC
59	MUJ	JAIPUR	23FM10BBA00435	KARAN KANSAL	SBC
60	MUJ	JAIPUR	23FM10BBA00025	KARTHIK KAPOOR	SBC
61	MUJ	JAIPUR	23FM10BBA00092	KARTIK GARG	SBC
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63	MUJ	JAIPUR	23FM10BBA00337	KARTIK JANGID	SBC
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67	MUJ	JAIPUR	23FM10IBA00019	KAUSAR ALI	SBC
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155	MUJ	JAIPUR	23FM10BBA00076	KARTIK GARG	SBC
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169	MUJ	JAIPUR	23FM10BBA00172	KESHAV SARDA	SBC
170	MUJ	JAIPUR	23FM10BBA00303	KESHAV SHARMA	SBC
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176	MUJ	JAIPUR	23FM10BBA00029	KHUSHIRAJ SINGHRATHORE	SBC
177	MUJ	JAIPUR	23FM10BBA00216	KHUSHWANT SANKHLA	SBC
178	MUJ	JAIPUR	23FM10BBA00349	KINCHAL KUMAWAT	SBC

17 9	MUJ	JAIPUR	23FM10BBA00167	KIRTAN JAIN	SBC
18 0	MUJ	JAIPUR	23FM10BBA00034	KRISH MOHNANI	SBC
18 1	MUJ	JAIPUR	23FM10BBA00432	KRISH SINGH	SBC
18 2	MUJ	JAIPUR	23FM10IBA00013	KRISHAN POTALIYA	SBC
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18 5	MUJ	JAIPUR	23FM10BBA00067	KRISHNA DHANDHARIA	SBC
18 6	MUJ	JAIPUR	23FM10BBA00278	KRISHNA GUPTA	SBC
18 7	MUJ	JAIPUR	23FM10BBA00204	DINESH CHOUDHARY	SBC

10. News Publication- News printed in newspaper or online links (if any) for news – insert images)

NA

11. Feedback report of the Event

REGISTRATION NO.	NAME	FEEDBACK
23FM10IBA00010	HARSHIT SINGH	Great Program!
23FM10BBA00328	HARSHITA KAUSHIK	Nice Experience...
23FM10BBA00364	HARSHPREET KAUR	Great Program
23FM10BBA00190	HIMANI CHOUHAN	Nice Induction experience.
23FM10BBA00222	HIMANSHI TAK	Learned a lot from it
23FM10BBA00160	HIMANSHU YOGESHMITTAL	Good Start.
23FM10BAB00014	HITESH SURANA	Wonderful Welcome.....
23FM10BBA00157	HONEY CHANDNANI	Always remember this event..
23FM10BBA00339	HRIDAY RAJPAL	Unforgettable experience..
23FM10BBA00086	HRITESH SINGH	Good Event
23FM10BAB00007	ISHA AGARWAL	Great event..
23FM10BBA00371	ISHAN CHANDA	Happy start of the session
23FM10BBA00043	ISHITA DAGA	Life is good at Manipal!
23FM10BBA00131	ISHITA SHARMA	Good Event
23FM10BBA00392	JAGRIT BOTHRA	Great event..
23FM10BBA00036	JAHANVI JAISHRI	Happy start of the session
23FM10IBA00010	HARSHIT SINGH	Fantastic Experience..

12. Link of MUJ website stating the event is uploaded on website

Seal and Signature of Head with date